FY 2025 Budget Workshop 2

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City Manager

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SANDY SPRINGS™
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FY 2025 Budget Calendar

Date	Item
March - April	Departmental Budget Meetings / Finance Review Phase
April	Senior Management / Mayor Review Phase
April 30, 4:00 PM	Budget Workshop 1
May 14, 4:00 PM	Budget Workshop 2
May 21, 3:00 PM	City Council Proposed Budget and Budget Workshop 3
June 4, 6:00 PM	First Public Hearing
June 18, 6:00 PM	Final Public Hearing and Budget Adoption

Workshop Goals

- Receive feedback and direction from City Council as we develop the FY 2025 Budget
- Review and validate FY 2025 budget planning assumptions
- Understand Public Safety, General Government Services, and Facilities priorities as part of the City's service delivery and capital programs

Budget Principles

- Conservatively determine revenue and expenses
  - Solid estimating effectively neutralizes pressures to inflate revenue estimates to cope with budgeting pressures
- Do not use one-time revenue sources for ongoing expenses
  - When a non-recurring source of revenue is used to fund an ongoing expense, an "automatic unfunded increase" is built into the budget for the following year

Workshop 1 Questions

Open Records Requests
Top Ten Departments Assigned Requests

2021		2022		2023	
3,943 Total Citywide Inquiries		4,054 Total Citywide Inquiries		4,867 Total Citywide Inquiries	
2,593	Police Department	2,789	Police Department	3,272	Police Department
789	ChatComm 911	760	ChatComm 911	970	ChatComm 911
558	Municipal Court	459	Municipal Court	616	Municipal Court
396	Building and Permits	351	Building and Permits	323	Building and Permits
246	Planning and Zoning	291	Fire Department	292	Fire Department
246	Fire Department	198	Code Enforcement	186	Public Works
208	Code Enforcement	196	Planning and Zoning	169	Code Enforcement
115	Public Works	116	Public Works	40	Planning and Zoning
30	Revenue	40	Human Resources	49	Revenue
29	Human Resources	32	Revenue	48	Human Resources

Open Records Request – Fees

- Accident Reports - $5
- Dash and Body Camera Footage - $15
- Cost of materials to produce responsive records and the hourly rate of the lowest salaried/hourly individual who can produce records
- City can require advance payment for those requests with estimates greater than $500
- City cannot charge for the first 15 minutes it takes to respond to a records request
- City must advise requester when it is estimated it will cost $25 or more to produce records and wait on approval to proceed

	Total Fees	Total Fees Collected	% Collected	Median Charge	Total ORR with Fees	% of Total ORR
2021	$ 9,441.26	$ 9,078.68	96	$ 18.97	199	5%
2022	$ 3,874.31	$ 2,728.61	70	$ 5.00	294	7%
2023	$ 22,104.49	$ 16,930.77	77	$ 15.00	906	19%

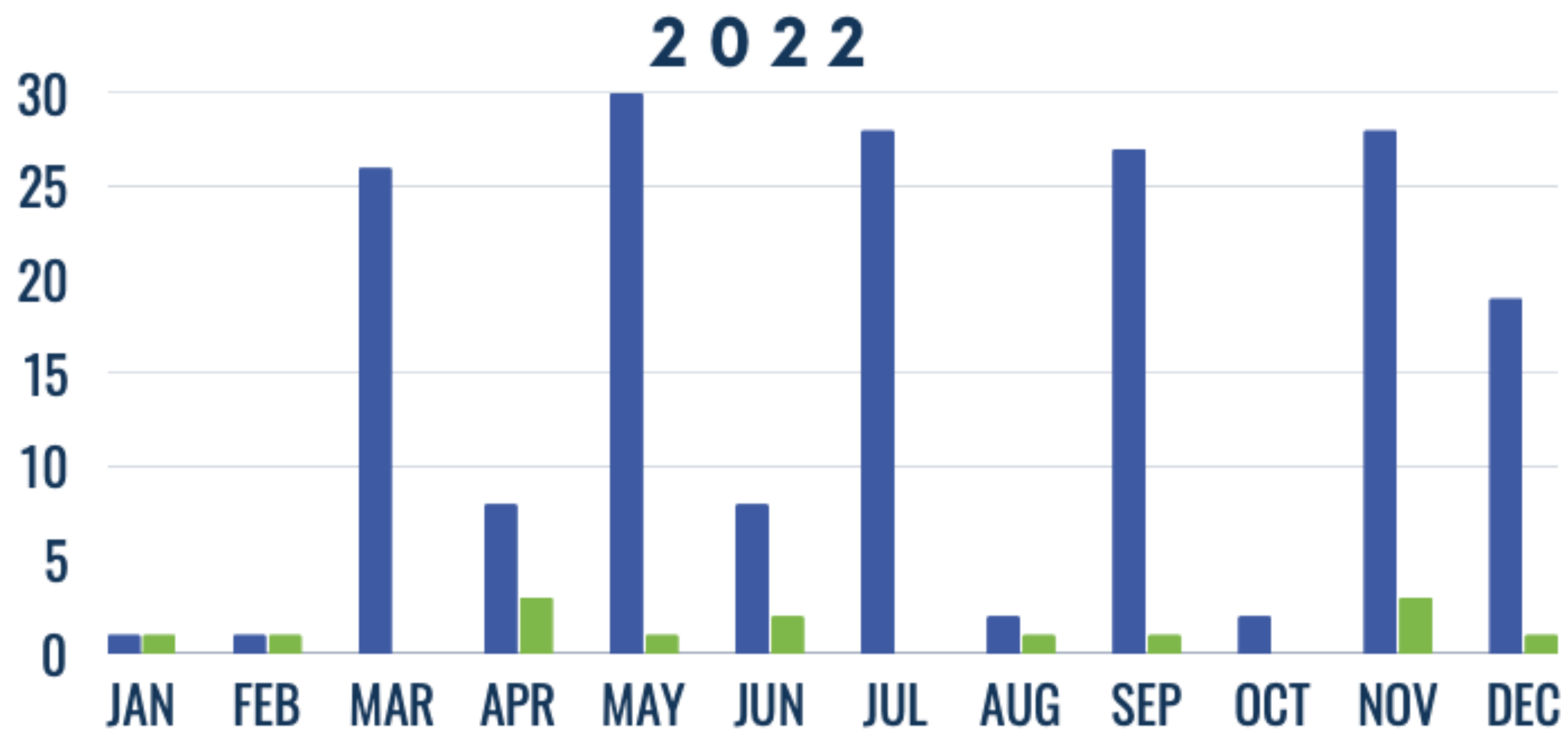
Byers Theatre Use – Rental vs. City Events (Days)

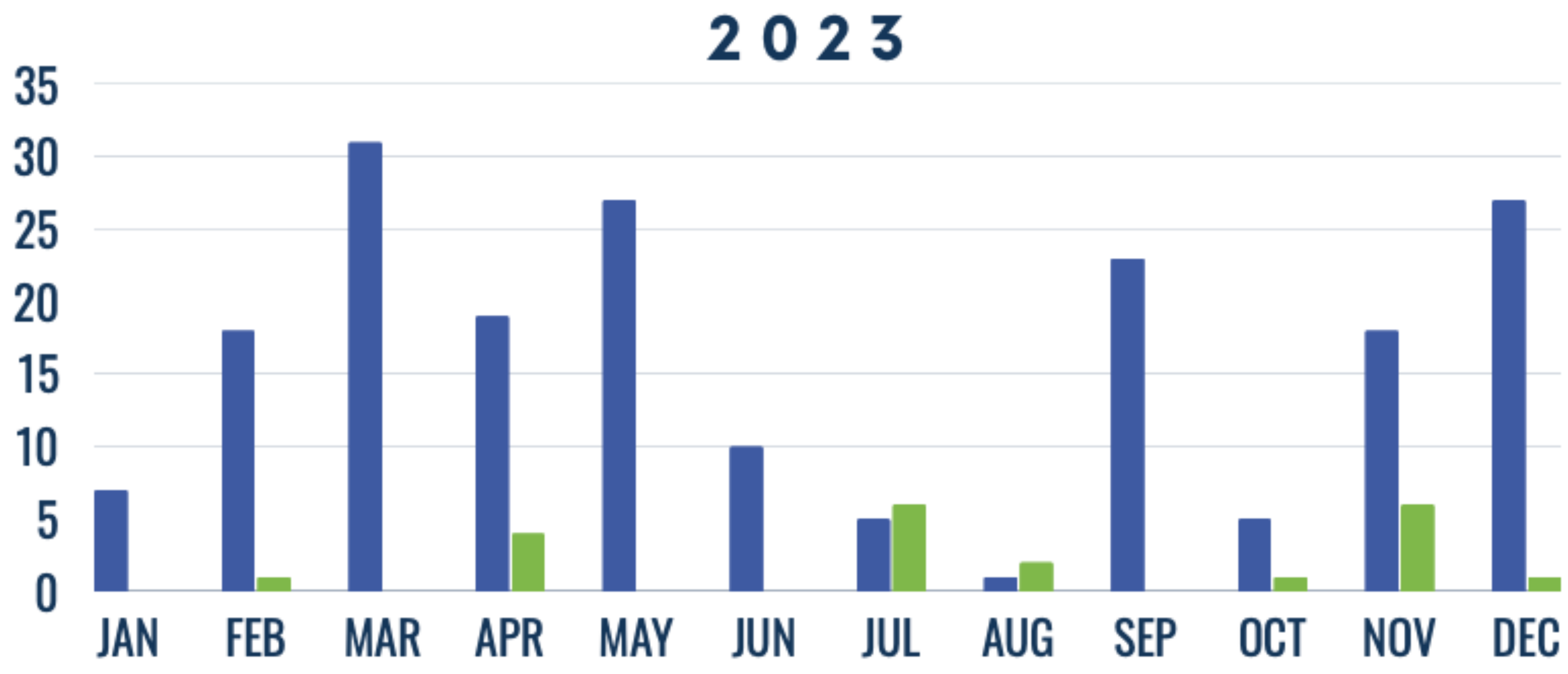
2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
RENTAL	1	1	26	8	30	8	28	2	27	2	28	19	180
CITY	1	1	0	3	1	2	0	1	1	0	3	1	14

2023

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
RENTAL	7	18	31	19	27	10	5	1	23	5	18	27	191
CITY	0	1	0	4	0	0	6	2	0	1	6	1	21





PAC Space Utilization by Days – 2022 and 2023

	January – December 2022												
Event Space	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUNE**	**JULY**	**AUG**	**SEPT**	**OCT**	**NOV**	**DEC**	**TOTAL**
Byers Theatre and Lobby	2	2	26	11	31	10	28	3	28	2	31	20	194
Byers Lobby Only	0	0	0	1	0	1	0	0	0	4	0	1	7
Studio Theatre and Lobby	9	4	8	6	11	17	11	11	9	7	12	23	128
Studio Lobby Only	1	0	0	0	0	0	0	0	0	0	0	0	1
Terrace Meeting Room	4	8	16	11	20	15	7	8	14	14	10	11	138
Meeting Rooms A-E	16	24	23	29	22	33	24	31	27	14	11	10	264
City Green	0	0	0	4	11	11	13	15	28	31	21	8	142
CityBar.	0	0	4	0	0	2	1	1	0	1	0	0	9
Entertainment Lawn	0	0	0	4	3	8	1	3	1	0	0	0	20
Heritage Hall	0	0	4	5	7	1	1	1	4	1	1	0	25
Monthly Total	32	38	81	71	105	98	86	73	111	74	86	73	928

	January – December 2023												
Event Space	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUNE**	**JULY**	**AUG**	**SEPT**	**OCT**	**NOV**	**DEC**	**TOTAL**
Byers Theatre and Lobby	7	19	31	23	27	10	11	3	23	6	24	28	212
Byers Lobby Only	1	0	1	1	0	1	0	1	1	0	0	0	6
Studio Theatre and Lobby	12	11	16	10	6	16	17	12	16	13	22	16	167
Studio Lobby Lobby	1	1	1	0	0	0	0	0	0	1	0	0	4
Terrace Meeting Room	12	11	17	18	13	12	7	9	15	12	11	12	149
Meeting Rooms A-E	28	28	29	30	33	31	22	20	21	27	24	14	307
City Green	0	0	1	6	14	17	14	20	16	17	20	31	156
CityBar.	2	0	0	0	0	1	0	0	0	0	5	0	8
Entertainment Lawn	0	0	0	1	1	3	1	2	4	2	0	0	14
Heritage Hall	1	1	2	1	7	3	2	1	5	2	2	1	28
Monthly Total	64	71	98	90	101	94	74	68	101	80	108	102	1,051

Estimated Profit/Loss Report – PAC Performances

		Net Ticket Sales	Other Revenue	Expenses	Artist Fee	Income/(Loss)
2023	Dave Koz	$ 73,381.32	$ 6,327.66	$ (19,420.80)	$ (45,000.00)	$ 15,288.18
	Manhattan Transfer	$ 34,362.09	$ 9,943.21	$ (21,786.39)	$ (20,000.00)	$ 2,518.91
	George Thorogood	$ 54,422.21	$ 14,387.64	$ (22,571.44)	$ (40,000.00)	$ 6,238.41
	Stomp	$ 106,146.61	$ 26,711.85	$ (40,226.26)	$ (56,285.88)	$ 36,346.33
	Hunter Hayes	$ 15,266.02	$ 7,553.42	$ (20,192.61)	$ (15,000.00)	$ (12,373.17)
	Eddie B	$ 29,760.31	$ 9,142.00	$ (12,543.70)	$ (20,000.00)	$ 6,358.61
	Piff the Magic Dragon	$ 29,355.77	$ 8,431.97	$ (11,748.27)	$ (17,500.00)	$ 8,539.47
	Atlanta Symphony Orchestra	$ 58,995.56	$ 11,571.89	$ (12,328.81)	$ (40,000.00)	$ 18,238.63
2024	Jesse Cook	$ 45,013.58	$ 12,193.75	$ (23,971.73)	$ (10,000.00)	$ 23,235.60
	Simon and Garfunkel Story	$ 118,083.65	$ 23,451.50	$ (22,704.69)	$ (68,815.43)	$ 50,015.03
	Kevin Hart	$ 169,536.91	$ 14,576.00	$ (26,106.81)	$ (169,735.00)	$ (11,728.90)
	Itzhak Perlman	$ 119,564.55	$ 13,656.64	$ (15,001.45)	$ (110,000.00)	$ 8,219.74
					Total	$ 150,896.84

Profit/Loss Report – Ice Skating Rink

Gross Profit	Total Operating Expenses	One Time Expenses (1st Year)	Loss w/o 1st Year Expenses
$ 261,273.38	$ 395,864.72	$ 31,904.00	$ (134,591.34)

Signature Events – Average Daily Attendance

Event	Number of Days	2022 Avg Daily Attendance	2023 Avg Daily Attendance	FY 24 Budget	FY 25 Proposed
Blue Stone Arts and Music Festival	3	---	5,000	$ 225,016	$ 225,000
Children's Hospital Lantern Parade	1	50	50	$ 1,700	$ 2,000
City Green Live	7	1,750	2,500	$ 213,000	$ 197,175
Concerts by the Springs	5	800	850	$ 40,325	$ 45,000
Farmers Market	30	500	700	$ 38,500	$ 40,000
Food that Rocks	1	800	1,500	$ 5,000	$ --
Juneteenth	1	---	650	$ 10,000	$ 15,000
MLK Art and Film Festival	1	---	300	$ 8,800	$ 9,000
Movies by Moonlight	3	600	250	$ 15,000	$ 15,000
Oktoberfest	2	---	---	$ -	$ 30,000
Sparkle Sandy Springs	1	5,000	6,000	$ 250,000	$ 225,000
Spooky Springs	1	1,500	2,000	$ 32,500	$ 32,500
Stars and Stripes	1	8,000	6,000	$ 77,500	$ 77,500
Sundown Social	18	---	200	$ 30,000	$ 20,000
Take it to the River Lantern Parade	1	1,500	2,500	$ 40,000	$ 40,000
Veterans Day	1	200	300	5,000	--
			Total	$ 992,341	$ 973,175

Abernathy South Greenway

Funds

FY 2024 Budget	$	3,450,000
319(h) Grant	$	400,000
FY 2025 Proposed Budget	$	500,000

Current Project Budget

Design	$	272,500
Permitting	$	35,000
Bid Assistance and Construction Administration	$	45,000
Construction Estimate	$	3,900,000

Major Project Milestones

2024			2025				2026
October	Nov	December	January	Feb	March	April	May
Final Plans and Specifications		Permitting Complete	Advertise for Bid		Select Contractor	Construction Timeline Estimate	

Old Riverside Park

Funds

FY 2024 Budget - Impact Fee Fund	$	4,000,000
FY 2025 Proposed Budget (Construction)	$	2,500,000

Current Project Budget

Design and Construction Documents	$	319,500
Permitting	$	42,000
Bid Assistance and Construction Administration	$	138,500
Construction Estimate	$	6,000,000

Major Project Milestones

Breakdown of Technical Services – SSPD

Intelligence and Technology Division		
Criminal Intelligence Unit	$	46,505
Records Unit	$	14,496
Technology Unit	$	1,897,306
Crime Scene Investigation	$	84,345
Criminal Investigation Division		
Detective Unit	$	53,000
Training and Background Unit	$	4,663
Special Operations		
K-9 Unit	$	980
Total	**$**	**2,101,295**

Stormwater System Inventory

Stormwater System Inventory

- Stormwater Documents from 2010
  - Contractor produced a Study that focused on the formation of a Stormwater Unit and requirements to implement
  - Contained a limited stormwater inventory
  - Condition assessment based on age and typical lifespan of materials
- What we have - GIS Inventory
  - Pipes - 22,000+; 1.7m+ linear feet (Total)
    - 10,000+; 500,000+ linear feet City Responsibility
  - Structures – 33,000+ (Total)
    - 8,700 City Responsibility
- MS4 Program
  - Federal requirement, enforced by Georgia Environmental Protection Division
  - Requires that 20% of our stormwater system be inspected annually
  - Staff adds data to GIS through this program
  - Includes observation of pipe size and materials

Stormwater System Inventory – Recommendations

- Supplement GIS with visual condition assessments of pipes
- Use data to forecast costs for maintenance
  - Current program is reactive – respond, assess, design, fix
  - Additional data would assist in becoming more proactive
- Options for data collection
  - Collect as one effort
  - Collect over time, in conjunction with MS4 requirements
- How to collect
  - Camera/video condition, assign values to condition (NASSCO PACP)
  - Outsourcing the effort to private contractors (much like the PCI program)

Director of Data Strategy and Analytics Examples

- City of Chattanooga, Tennessee, Department of Innovation Delivery and Performance, Office of Performance Management and Open Data
  - 6 FTEs including Director Open Data and Performance Management, Innovation Program Manager, Program Evaluator, and 3 Senior Data Analysts
- City of Austin, Texas, Office of Innovation
  - 7 FTEs including Chief Innovation Officer, Innovation Research Project Lead, Business Process Consultant, Business Process Specialist, Strategic Partnerships Manager, Grants for Innovation Manager, Senior Data Scientist
- City of Palo Alto, California, Information Technology
  - Chief Information Officer, Management Analysts, Technologists, Business Analysts
- City of Arlington, Texas
  - Relevant staff spread across Office of Strategic Initiatives and Information Technology, including Chief Information Officer, Strategic Initiatives Officer, and Operations Analyst
- City of San Jose, California
  - Relevant staff spread across CMO and IT, including Chief Information Officer, Senior Executive Analysts, and Analysts
- City of Alexandria, Virginia Office of Performance & Analytics (5 FTEs)

FY 2025 Capital Budget Assumptions

FY 2025 Capital Budget Assumptions

Department	Project Description	FY 2025
Communications	Outdoor Art	$ 60,000
Facilities	Abernathy Art Center	$ 250,000
Facilities	Cistern Improvements	$ 1,500,000
Facilities	City Springs District Improvements (Demolition and Infrastructure)	$ 3,000,000
Facilities	Facilities Maintenance	$ 600,000
Facilities	Fire Station 1 Addition Assessment and Design	$ 250,000
Facilities	Police Shooting Range/ Sim House (Scoping Study)*	$ 100,000
Fire	Fire Equipment Replacement	$ 100,000
Fire	Firefighter Turn Out Gear / PPE	$ 150,000
IT	Infrastructure Hardware Replacement	$ 250,000
IT	Workstation Replacement and Upgrades	$ 820,000
Police	Police Ammunition	$ 125,000
Public Works	Bridge and Dam Maintenance Program	$ 300,000
Public Works	City Beautification Program	$ 200,000
Public Works	Guardrail Replacement Program	$ 50,000
Public Works	Intersection and Operational Improvements	$ 800,000
Public Works	Pavement Management Program	$ 6,000,000

*$50,000 from the General Fund, $50,000 from the Sandy Springs Police Foundation

FY 2025 Capital Budget Assumptions

Department	Project Description	FY 2025
Public Works	Sandy Springs Final Inspection of Transform 285/400 Project	$ 250,000
Public Works	Sidewalk Program	$ 750,000
Public Works	TMC Fiber Program	$ 500,000
Public Works	TMC Video Wall Replacement	$ 300,000
Public Works	Traffic Calming	$ 50,000
Public Works	Traffic Management Program	$ 750,000
Public Works	Transportation Master Plan Update	$ 200,000
Recreation and Parks	Trail Segment 2C	$ 303,000
Recreation and Parks	Abernathy South Greenway*	$ 500,000
Recreation and Parks	Hammond Park Improvements	$ 70,000
Recreation and Parks	Morgan Falls Athletic Center Administrative Building Demolition	$ 75,000
Recreation and Parks	Morgan Falls Athletic Complex Improvements*	$ 500,000
Recreation and Parks	Morgan Falls Athletic Complex Lighting	$ 125,000
Recreation and Parks	Old Riverside Park	$ 2,500,000
	Total	**$ 21,428,000**

*FY24 Ballot Items
Assumptions include General Fund Items Only

FY 2025 Capital Budget Ballot

Review of FY 2025 Capital Budget– Ballot
Estimated $1,848,400 Available for Allocation

Project Description	FY 2025	
Heritage Lawn Band Shell (Year One)	$	1,750,000
Internally Illuminated Street Name Signs (IISNS) Rehab	$	300,000
Morgan Falls Dog Park Improvements	$	750,000
Perimeter Small Area Plan	$	200,000
Ridgeview Park Improvements	$	400,000
Roswell Road Safety Project (Cliftwood Drive/Carpenter Drive to Hammond Drive) – Concept Study	$	200,000
TOTAL	$	3,600,000

FY 2025 Citywide Capital Projects Scoring

Mayor Paul	Paulson	Kelley	Mular	Reichel	DeJulio	Bauman	Project Description
6	3	6	6	6	4	6	Heritage Lawn Band Shell (Year One)
4	2	4	5	4	2	5	Internally Illuminated Street Name Signs (IISNS) Rehab
1	1	1	1	2	3	1	Morgan Falls Dog Park Improvements
2	4	5	3	3	6	4	Perimeter Small Area Plan
3	5	2	4	1	1	2	Ridgeview Park Improvements
5	6	3	2	5	5	3	Roswell Road Safety Project (Cliftwood Drive/Carpenter Drive to Hammond Drive) – Concept Study

Recommended FY 2025 Citywide Capital Projects

Score	Priority	Project Description	Project Cost	FY 2025
1.429	1	Morgan Falls Dog Park Improvements	$ 750,000	$ 750,000
2.571	2	Ridgeview Park Improvements	$ 400,000	$ 400,000
3.714	3	Internally Illuminated Street Name Signs (IISNS) Rehab	$ 300,000	$ 300,000
3.857	4	Perimeter Small Area Plan	$ 200,000	$ 200,000
4.143	5	Roswell Road Safety Project	$ 200,000	$ 198,400
5.286	6	Heritage Lawn Band Shell (Year One)	$ 1,750,000	$ 0
		Total	$ 3,600,000	$ 1,848,400

Capital Budget Alternatives

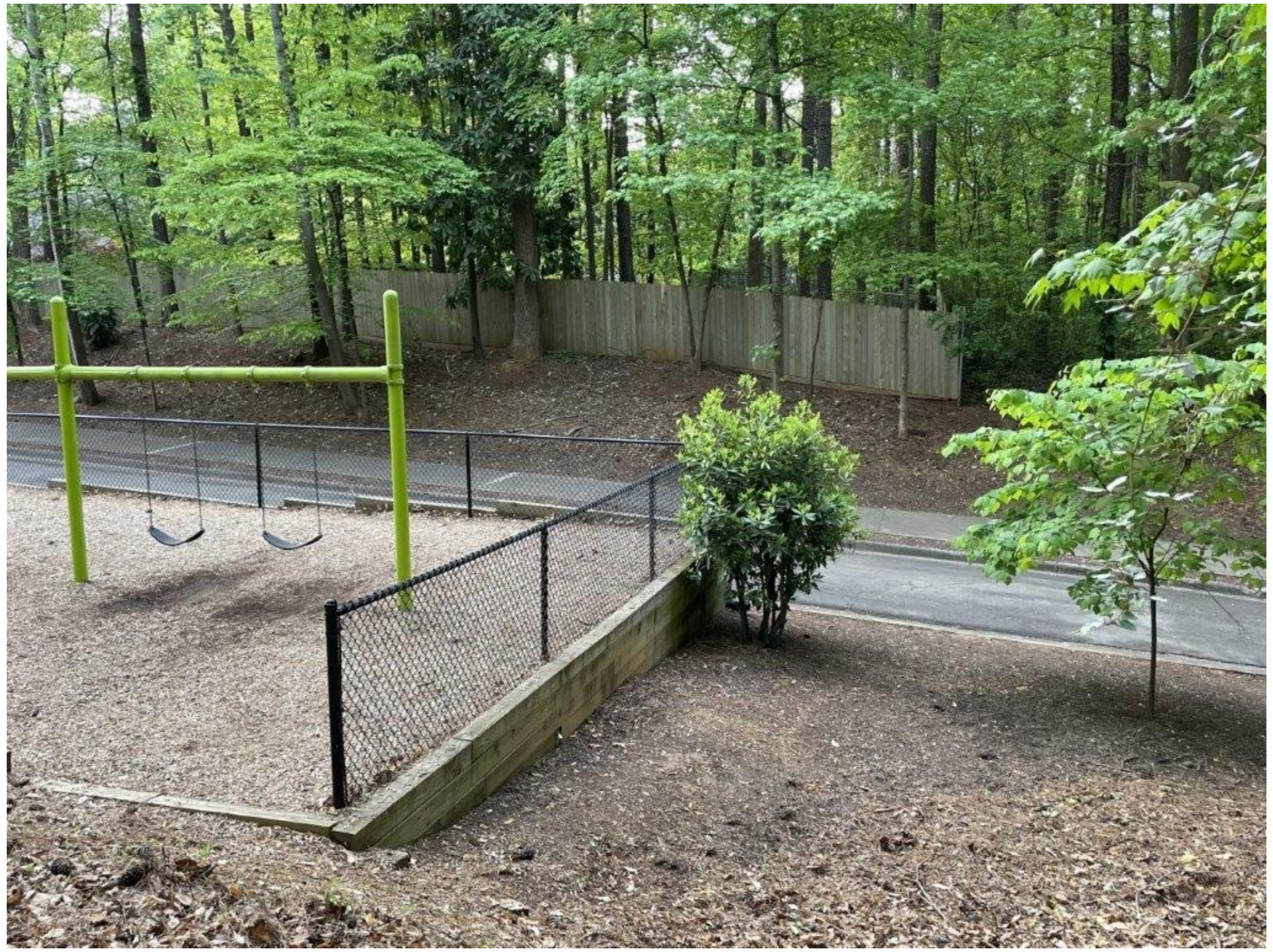
- Reduce paving budget from $6,750,000 to $6,000,000 (plus $1 million in LMIG) to maintain a PCI grade of 80
- Consider reallocation of $750,000
  - Additional funding to City Springs District Improvements
  - Create capital account for Park Infrastructure Investments
  - Fire Station 4

Morgan Falls Dog Park Improvements
Cost: $750,000

- Dog parks identified as a top five facility priority in Recreation and Parks Master Plan
- Park patrons consistently request upgrades to the existing dog park
- Preliminary concept plan guided by public input
- Funding includes demo and grading, replacement surfacing and fencing, shade structures, drinking fountain, dog wash station, dog agility equipment, site furnishings, and bioswales

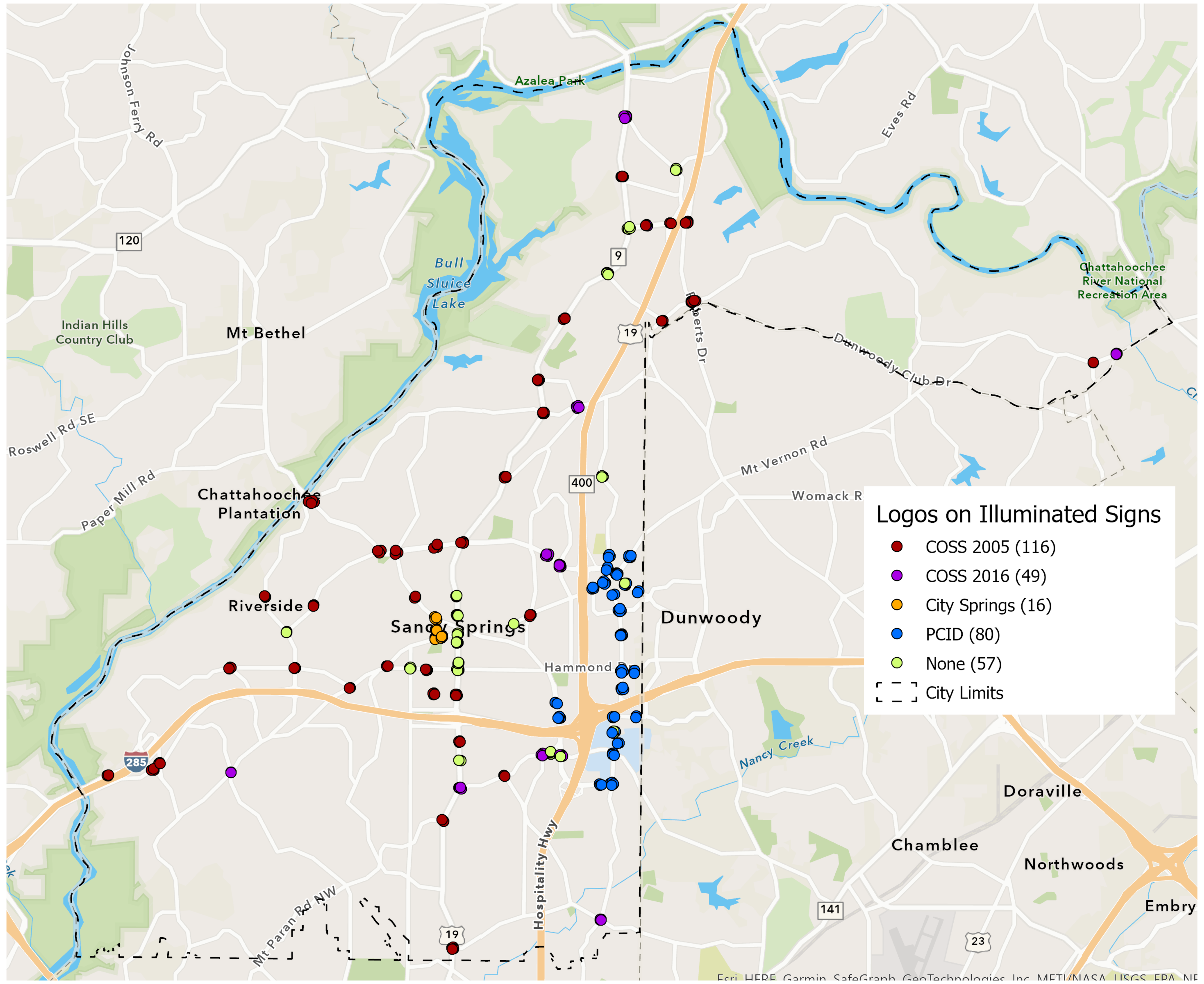
Ridgeview Park Improvements
Cost : $400,000

- Design and construct a bathroom facility at Ridgeview Park
- Requested by park patrons that utilize the playground, tennis and pickleball courts, pavilion, and trail system through the park



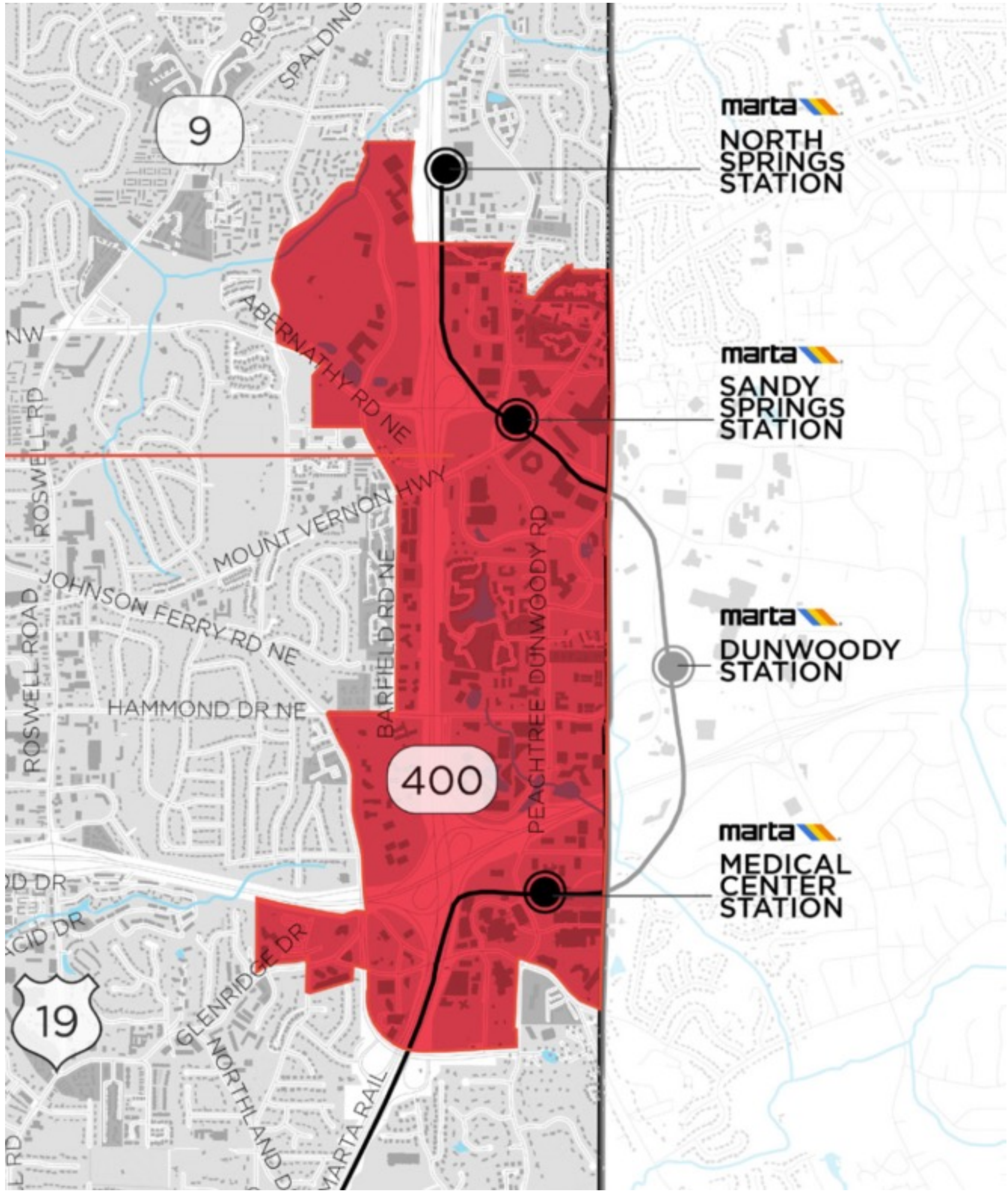
Internally Illuminated Street Name Signs (IISNS) Rehab
Cost: $300,000

- 339 existing overhead IISNS at signalized intersections
  - PCID Logo ~80
  - COSS 2005 Logo ~116
  - No Logo ~57
  - Static Signs (Not Illuminated) ~141
- Many older signs are failing and have exceeded expected service life
- Program would upgrade or install new signs at up to five intersections per year
- Replacement Comparison
  - IISNS
    - Average cost for 4 new illuminated signs: $16,000
    - Average life-span up to 10 years
    - Requires wiring into signal cabinet and electricity
  - Standard Sign Replacement (Aluminum):
    - Average cost for 4 new retroreflective high-intensity sheeting signs: $2,000-$2,500
    - Average life-span is 20 years
    - No wiring or electricity is required
    - Aluminum signs are recyclable



Perimeter Small Area Plan
Cost: $200,000

- The Next Ten 5-Year Work Program recommends Small Area Plan updates
  - Reimagine aging office and its relative competitiveness with the surrounding area and analyze the feasibility of office conversion and repurposing
  - Evaluate creative placemaking opportunities to make Perimeter more attractive as a destination
  - Increase vibrancy, walkability, livability, and spur redevelopment of outdated shopping centers

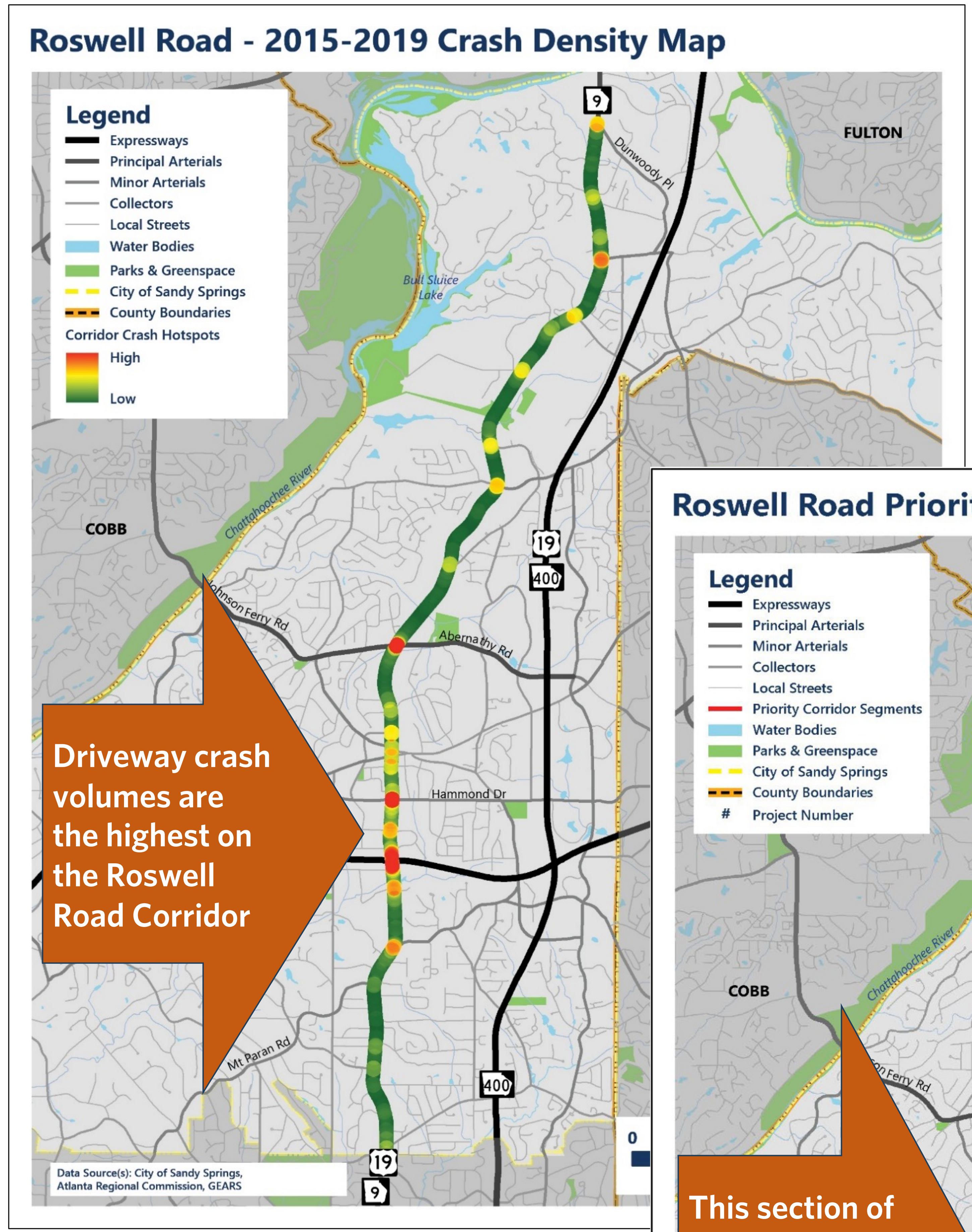


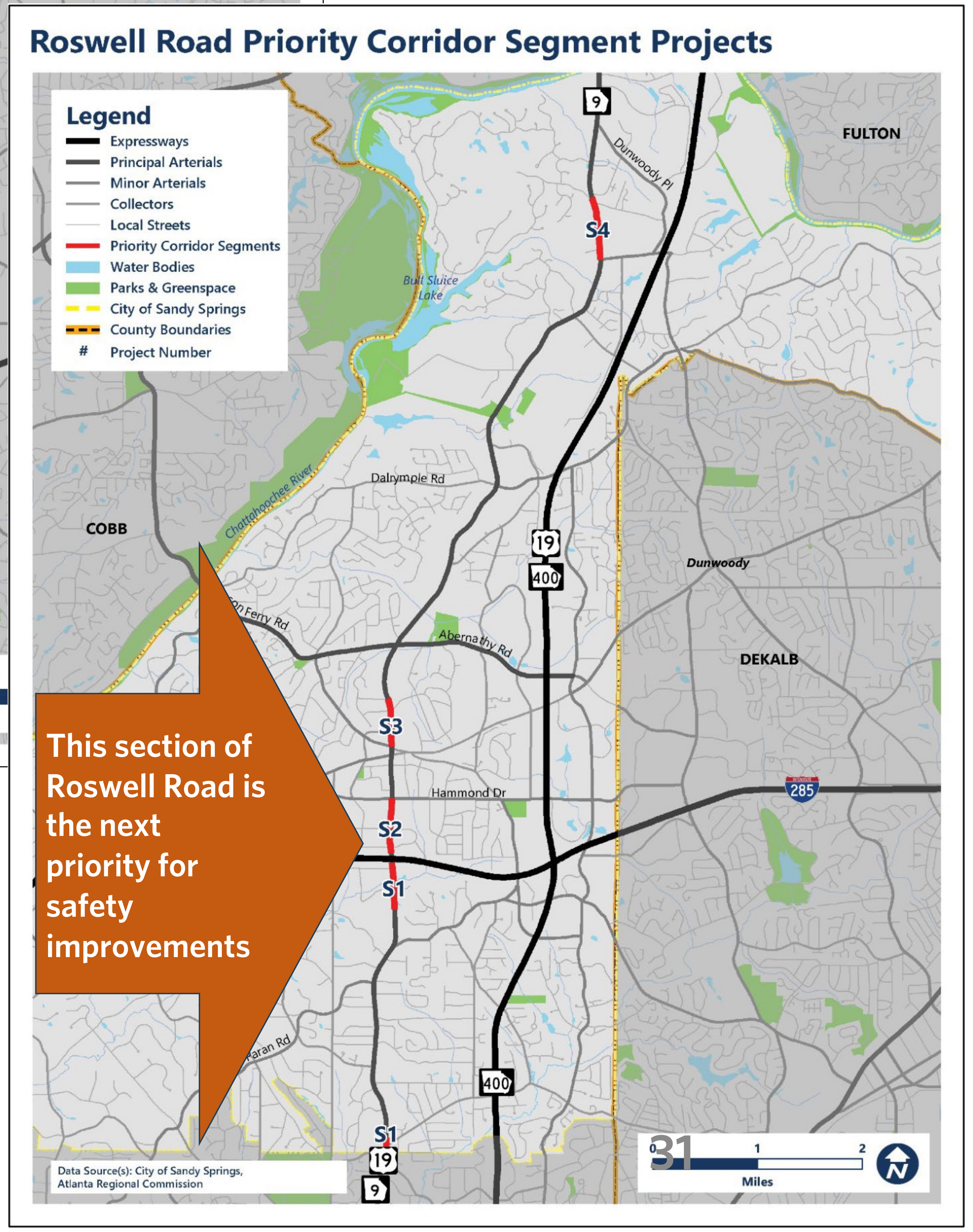
Roswell Road Safety Project – Concept Study

(Cliftwood Drive/Carpenter Drive to Hammond Drive)

Cost: $200,000

- To identify a feasible alternative for safety and access improvements
- Complements GDOT's I-285/SR 9 Roswell Road interchange study (PI 0019792) which is evaluating the segment of Roswell Road up to Cliftwood Drive
- Roswell Road Small Area Plan (2017)
  - Transform Roswell Road to a "great multimodal boulevard that will connect vibrant mixed-use neighborhoods"
- Roswell Road Access Management Plan (2023)
  - This segment of Roswell Road has a crash rate 7.2 times greater than the Statewide average for similar facilities
  - Around 62% of driveways along this segment do not meet driveway spacing requirements
  - With safety-focused access treatments, this segment would see a safety benefit of $30.5 million over a 20-year lifecycle





Questions