



SANDY SPRINGS

GEORGIA

CITY COUNCIL

Rusty Paul, Mayor

John Paulson – District 1

Melody Kelley – District 2

Melissa Mular – District 3

Jody Reichel – District 4

Tibby DeJulio – District 5

Andy Bauman – District 6

Tuesday, January 16, 2024

Work Session

6:00 PM

The City Council Work Session will be held in the Studio Theatre at Sandy Springs City Hall
(1 Galambos Way, Sandy Springs, GA 30328).

Live-stream: www.SandySpringsGA.gov/stream

I. Staff Discussion Items

- A. **2024-010** Review of a Proposed Amendment to Chapter 22, Article II, Division 1, Sect. 22-25 (Collection of Fees) of the Sandy Springs Code of Ordinances
(Presented by Keith Sanders, Fire Chief)
- B. **2024-011** Medical Response Unit Purchase for the Sandy Springs Fire Department
(Presented by Keith Sanders, Fire Chief)

II. City Council Discussion Items

Individuals with disabilities who require certain accommodations in order to allow them to observe and/or participate in a public meeting, or who have questions regarding the accessibility of the meeting or facilities should contact the City Clerk at 770-730-5600 promptly for assistance.
The City will make reasonable accommodations for those persons.
1 Galambos Way, Sandy Springs, Georgia 30328 • 770-730-5600 • SandySpringsGA.gov



SANDY SPRINGS

CITY CLERK'S OFFICE

TO: Eden Freeman, City Manager

FROM: Keith Sanders, Fire Chief

DATE: December 1, 2023 Submission for the January 16, 2024 City Council Work Session

ITEM: Review of a Proposed Amendment to Chapter 22, Article II, Division 1, Sect. 22-25 (Collection of Fees) of the Sandy Springs Code of Ordinances

Recommendation:

The Fire Chief recommends that the Mayor and City Council approve an amendment to Chapter 22 (Fire Prevention and Protection), Article II (Fire Prevention Code and Fire Prevention and Safety Standards), Division 1 (Generally), Section 22-25 (Collection of Fees) of the Sandy Springs Code of Ordinances to include a fee schedule for special fire services.

Discussion:

The Sandy Springs Fire Department is responsible to provide special fire services including but not limited to fire watch, fire standby, the cleanup of hazardous materials, lift assist, and the equipment, supplies, and/or personnel affiliated with special fire services to Sandy Springs' residents, businesses, and visitors.

The Sandy Springs Fire Department responds to residences, hospitals, group homes, continuing care facilities, assisted living facilities, and nursing homes 300 or more times a year to provide non-emergency "Lift Assist" services.

A "Lift Assist" is a request for a response by the fire department personnel to assist in physically moving a person who has fallen and who does not require emergency care or medical transportation.

A "Lift Assist" response requires a fire apparatus to go out of service and the apparatus as well as the fire department personnel, are unavailable to respond to emergency situations i.e., Structure Fires, Heart Attacks, Trauma injuries.

Care facilities policies prohibit staff to "Lift Assist" a resident who has fallen.

The Fire Department has prepared a fee schedule for special fire services performed by the Sandy Springs Fire Department. The Special Fire Services Fee Schedule is based upon the actual cost of providing the services, including but not limited to personnel cost, equipment cost, apparatus cost, and administrative costs. The fee schedule will not apply to individuals who may request emergency services. The fee schedule would pertain to businesses including, but not limited to, hospitals, group homes, continuing care facilities, assisted living facilities, and nursing homes.

The Fire Chief has determined a Special Services Fee Rate for the Following Special Services:

- Fire Watch will be charged at a \$75.00 per hour per fire personnel rate. A 4-hour minimum will be assessed for all fire watches required after normal business hours or during a weekend or City of Sandy Springs recognized holiday.
- Fire Apparatus Standby per fire apparatus will be charged at a \$440.00 per hour rate. A 4-hour minimum will be assessed for all standby requests i.e., apparatus standby on a vehicle accident on I-285 or GA400.
- “Lift Assist” call for service to a facility¹ will be billed at a rate of \$225.00 per half hour per fire personnel rate for the first and second calls within a 30-day period. The third and fourth calls to the same facility within a 30-day period will be billed at a rate of \$300.00 per half hour per fire personnel. Five or more calls to the same facility within a 30-day period will be billed at a rate of \$450.00 per half hour per fire personnel.

Year	2021	2022	2023
Lift Assist Incident Count	134	98	70
*Cost Per Call	\$1,022.58	\$1,225.89	\$1,446.08
Cost Per Call to Facilities for Lift Assist by Year	\$137,025.72	\$120,137.24	\$101,225.71

*Cost Per Call Formula Methodology = Total Fire Budget / # incidents

¹ Facility = hospitals, group homes, continuing care facilities, assisted living facilities, and nursing homes

If approved, the minimum expense recovery for Lift Assist calls:

Year	2021	2022	2023
Lift Assist Incident Count	134	98	70
Lift Assist Fee Per Call	\$225.00	\$225.00	\$225.00
	\$30,150.00	\$22,050.00	\$15,750.00

Any calls for Hazardous Materials Clean Up or Equipment & Supplies will be billed at cost. Actual costs are based upon current FEMA equipment rates which can be found on FEMA’s website (<https://www.fema.gov/assistance/public/tools-resources/schedule-equipment-rates>).

Other special fire services will be assessed on a case-by-case basis as determined by the Fire Chief, Fire Marshal, or their designee, in accordance with the City of Sandy Springs Official Code.

The Sandy Springs Fire Department met with facility managers/directors of the five assisted living facilities that generate the largest number of “Invalid Assist” 911 responses to discuss the ordinance being proposed. All the facilities acknowledged the challenges facing the 911 system and understand the need to alter responses to better serve the community. None of the facilities communicated an issue with the fee schedule and agreed to further educate their staff on the importance of not utilizing 911 for non-emergency calls.

Financial Impact:

The code amendment does not place any financial obligation on the City of Sandy Springs.

Review:

Roopal Patel, Executive Asst.	Created/Initiated - 1/11/2024
Keith Sanders, Fire Chief	Approved - 1/11/2024
Toni Carlisle, Chief Financial Officer	Approved - 1/12/2024
Dan Lee, City Attorney	Approved - 1/12/2024
Eden Freeman, City Manager	Final Approval - 1/12/2024

Attachments:

1. Presentation
2. EXHIBIT A Fee Schedule
3. Proposed Ordinance - Chapter 22, Article II, Division 1, Section 22-25_Collection of Fees

Request to Amend Chapter 22 (Fire and Protection Collection of Fees)

January 16, 2024 City Council Work Session



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GEORGIA

Current Code Chapter 22 (Fire Prevention and Protection)

- Chapter 22 (Fire Prevention and Protection)
 - Article II (Fire Prevention Code and Fire Prevention and Safety Standards), Division 1 (Generally)
 - Section 22-25 (Collection of Fees)

The fire department shall have the authority to collect fees for reimbursement of review and inspection services in an amount set by the council per resolution.

(Ord. No. 2006-11-86, § 1.13, 11-8-2006)

Proposed Special Services

- Lift Assist
 - Physically move a person who has fallen and does not require emergency care or medical transportation
 - Requires fire apparatus to go out of service
 - \$225/half hour per fire personnel
 - \$300/half hour per fire personnel (3rd & 4th calls within 30 days)
 - \$450/half hour per fire personnel (5 or more calls within 30 days)
- Fire Watch
 - \$75/hour per fire personnel
 - Required when a fire suppression or fire detection system is rendered out of service by either a malfunction or break
- Fire Apparatus Standby
 - \$440/hour
- Hazardous Materials Clean Up, Equipment & Supplies
 - Actual Cost
- Other Special Services
 - Actual Cost, plus Labor Costs of \$75 per Hour, per Fire Personnel

Things to Consider

- Would the facility be held responsible if a resident bypassed the facility staff to call 911?
- In a mixed-use facility (where both independent living and assisted living residents live) how would a determinate be made to charge under the ordinance?
- Will there be an appeals process?
- This ordinance does not affect ambulances or Sandy Springs Police Department response
- This ordinance does not affect 911 calls where the patient refuses transport but does have a medical complaint

Questions?

EXHIBIT A
FEE SCHEDULE

Service	Cost
Professional Fire Watch ¹	\$75 per Hour, per Fire Personnel
Fire Standby per Fire Apparatus ²	\$440 per Hour (Includes Vehicle Staffed With 3-4 Fire Personnel)
Lift Assist	\$225 per Half Hour, per Fire Personnel with Escalator ³ for Multiple Calls or Abuse of Resources
Hazardous Materials Clean Up	Actual Cost ⁴
Equipment and Supplies	Actual Cost ⁴
Other Special Services ⁵	Actual Cost ⁴ , plus Labor Costs of \$75 per Hour, per Fire Personnel

¹ A 4-hour minimum will be assessed for all fire watches required after normal business hours or during a weekend or City of Sandy Springs recognized holiday

² A 4-hour minimum will be assessed for all standby requests

³ The third and fourth calls to the same facility within a 30-day period will be billed at a rate of \$300 per half hour per fire personnel, five or more calls to the same facility within a 30 day period will be billed at a rate of \$450 per half hour per fire personnel.

⁴ Actual costs are based upon current FEMA equipment rates which can be found on FEMA's website (<https://www.fema.gov/assistance/public/tools-resources/schedule-equipment-rates>)

⁵ Other special fire services will be assessed on a case-by-case basis as determined by the Fire Chief, Fire Marshal, or their designee, in accordance with City of Sandy Springs Official Code.

**STATE OF GEORGIA
FULTON COUNTY**

AN ORDINANCE OF THE MAYOR AND CITY COUNCIL OF THE CITY OF SANDY SPRINGS, GEORGIA, TO AMEND CHAPTER 22, ARTICLE II, DIVISION 1, SECTION 22-25 OF THE SPRINGS CODE OF ORDINANCES; TO PROVIDE FOR AN EFFECTIVE DATE; AND FOR OTHER PURPOSES

WHEREAS, the City of Sandy Springs is a political subdivision of the State of Georgia and is duly organized and existing pursuant to the United States Constitution and laws of the State of Georgia; and

WHEREAS, the Mayor and City Council of the City of Sandy Springs are charged with the protection of the public health, safety and welfare of the citizens of the City; and

WHEREAS, Section 1.03(b)(25) of the City Charter grants the City the power to operate a firefighting agency; and

BE IT ORDAINED by the Mayor and City Council of the City of Sandy Springs, Georgia, that Chapter 22 (Fire Prevention and Protection), Article II (Fire Prevention Code and Fire Prevention and Safety Standards), Division 1 (Generally), Section 22-25 (Collection of Fees) of the City of Sandy Springs Code of Ordinances is AMENDED as follows;

SECTION I: Chapter 22, Article II, Division 1, Sect. 22-25 of the Sandy Springs Code of Ordinances regarding the collection of fees by the Sandy Springs Fire Department is amended in its entirety to read as follows;

Sect. 22-25- Collection of Fees:

- (a) The fire department shall have the authority to collect fees for reimbursement of review and inspection services in an amount set by Council per resolution.
- (b) The fire department shall have the authority to collect fees for services considered “Special Fire Services”. The fees for such shall be dependent upon the service and shall follow the following fee schedule;

SPECIAL FIRE SERVICES – FEE SCHEDULE

<u>SERVICE</u>	<u>COST</u>	<u>PROVISIONS</u>
Professional Fire Watch	\$75 per One (1) Hour, per Fire Personnel	1) A four (4) hour minimum will be assessed for all fire watches 2) required after normal business hours, during a weekend or City of Sandy Springs recognized holiday.
Fire Standby	\$440.00 per One (1) Hour	1) Includes fire vehicle staffed with three (3) to four (4) fire personnel. 2) A four (4) hour minimum will be assessed for all standby requests
Lift Assist	<u>One (1) to Two (2) Calls</u> \$225.00 per Thirty (30) minutes, per Fire Personnel <u>Three (3) to Four (4) Calls</u>	1) Calls made to the same facility within a thirty (30) day period.

	\$300.00 per Thirty (30) minutes, per Fire Personnel <u>Five (5) + Calls</u> \$450.00 per Thirty (30) minutes, per Fire Personnel	
Hazardous Material Clean Up & Equipment and Supplies	AT COST	1) Actual cost based upon current Federal Emergency Management Agency (FEMA) equipment rates.
Other Special Fire Services	AT COST plus \$75.00 per One (1) hour, per Fire Personnel	1) Other Special Services will be assessed on a case-by-case basis as determined by the Fire Chief, Fire Marshall or their designee, in accordance with Chapter 22, Article II of the Sandy Springs Code of Ordinances.

SECTION II: It is the intention of the City Council and it is hereby ordained by the authority of the City Council that the provisions of this Ordinance shall become and be made a part of The Code of the City of Sandy Springs, Georgia, and the codifier is authorized to make the specified deletions, insertions, additions, and to insert headings, article numbers and section numbers as and where appropriate.

SECTION III: All ordinances or parts of ordinances in conflict with this Ordinance are hereby repealed to the extent of such conflict.

SECTION IV: If any section, subsection, provisions, or clause of any part of this Ordinance shall be declared invalid or unconstitutional, or, if the provisions of any part of this Ordinance as applied to any particular situation or set of circumstances shall be declared invalid or unconstitutional, such invalidity shall not be construed to affect the portions of this Ordinance not so held to be invalid, or the application of this Ordinance to other circumstances not so held to be invalid. It is hereby declared as the intent of the City Council that this Ordinance would have been adopted in its current form without the invalid or unconstitutional provision contained therein.

SECTION V: This Ordinance shall become effective immediately upon adoption.

APPROVED AND ADOPTED this the 16th day of January 2024.

Approved:

Russell K. Paul, Mayor

Attest:

Raquel D. González, City Clerk
(Seal)



TO: Eden Freeman, City Manager
FROM: Keith Sanders, Fire Chief
DATE: November 21, 2023 Submission for the January 16, 2024 City Council Meeting
ITEM: Medical Response Unit Purchase for the Sandy Springs Fire Department

Recommendation:

The Fire Chief recommends that the Mayor and City Council authorize the Purchase of a Medical Response Unit ("MRU") and authorize the City Manager to execute documents to effectuate the same.

Background:

The Georgia Department of Human Services ("DHS"), (formerly known as Georgia Department of Human Resources) has approved a Regional Ambulance Zoning Plan which designates American Medical Response ("AMR") as the 9-1-1 EMS provider for North Fulton County (which includes the City of Sandy Springs). The City of Sandy Springs (the "City") and AMR are currently under a Service Level Agreement ("SLA") for an enhanced level of service to provide additional dedicated ambulances to the City. The current agreement is set to expire June 30, 2024.

The current agreement provides eight (8) ambulances at peak times and four (4) ambulances twenty-four (24) hours a day. The current agreement also gives the City more ability to monitor and control daily ambulance operations, including the activation of backup service providers and the installation of mobile computer terminals and automatic vehicle locators on its ambulances.

The rates under the agreement are \$1,725.00 base per ALS emergency response and \$1,451.00 base per BLA emergency response, each with a three percent (3%) escalator, and \$29.50 for mileage. The subsidy for the enhanced level of service provided to the City is \$260,000.00 per year for a term of five (5) years with no annual escalator. The response time standard is seven (7) minutes fifty-nine (59) seconds.

In March 2023, AMR management informed the City that insurance companies have capped the amount that is being paid to EMS providers at a rate that is significantly less than prior rates and less than the current Medicaid/Medicare cap. This reduction in reimbursements has caused AMR to request an eight hundred and fifty percent (850%) increase in the current subsidy in order to continue meeting the current contract agreement.

Discussion:

After meeting with AMR management and reviewing past and current performance data, AMR's current workforce shortages, and ever-rising costs and challenges to reimbursement, the City agreed that the current static deployment plan far exceeded the compliance thresholds and peak time coverage of the current contract agreement. In April 2023, the City agreed to implement a trial dynamic, demand-based deployment model. The current contract Section 4.4 (c), states, "In the event the Deployment Plan

provides a higher level of coverage that is required by the response time standards, the parties agree to meet to discuss potential decreases in the resources deployed.” Since April 2023, AMR has continued to meet the monthly compliance of eight (8) minute response, ninety percent (90%) of the time for emergency calls.

A historical review of fire and EMS response to EMS calls within the City of Sandy Springs for service has revealed that ninety-three percent (93%) of ambulance transports to the hospital are “non-emergency”.

In 2016, the Fire Department added Advanced Life Support equipment to all fire apparatus and staffed all apparatus with a minimum of one (1) certified paramedic. This model ensured that fire personnel arrive on an EMS incident with qualified personnel to properly assess the patient and have immediate access to all medical intervention that is found on an AMR transport unit. Patient stabilization has been immediate and in most cases emergency transportation was not necessary. Once the ambulance arrived on the scene the patient was packaged and then transported non-emergency to the closest hospital.

In review of current and historical data the transport unit arrival within eight (8) minutes is not necessary. Since patient stabilization is established by fire personnel a transport unit arrival within ten (10) to twelve (12) minutes would be more adequate.

Over the last two (2) years, Fire Department leadership and the City Manager have had ongoing discussions with other North Fulton City leadership as well as with AMR management. As a result of these discussions City leadership recommends the following:

Purchase a transport capable medical response unit (“MRU”). The MRU will be staffed with one (1) Firefighter II/Paramedic and one (1) Fire Apparatus Engineer/Advanced EMT, per shift. This vehicle will be equipped with firefighting equipment and Advanced Life Support Equipment. The vehicle will have the capacity to transport a critically ill patient to the nearest hospital should there be a delay in an AMR unit’s arrival time.

The recommendation is to enter a contract with Frazer LTD, through The Buy Board Cooperative Contract (#601-19) for a total of \$390,046.00 to purchase a custom-built International CV515 diesel chassis with custom-built 14’ transport module constructed onto the chassis with additional accessories and equipment.

Financial Impact:

Due to the extended delivery time of ten (10) to twelve (12) months, it is recommended to obtain approval and fund the \$390,046.00 MRU purchase using Public Safety Impact Fees.

Alternatives:

Council may choose not to approve proposed purchase and provide further guidance to Staff.

Review:

Roopal Patel, Executive Asst.
Keith Sanders, Fire Chief
Toni Carlisle, Chief Financial Officer
Dan Lee, City Attorney
Eden Freeman, City Manager

Created/Initiated - 12/27/2023
Approved - 12/27/2023
Approved - 1/11/2024
Approved - 1/12/2024
Final Approval - 1/12/2024

Attachments:

1. MRU Proposal
2. MRU Price Quote
3. Resolution MRU FD

Ambulance Transportation Services and AMR Contract Renewal



Current COSS Contract with AMR

- 8 Ambulances at Peak Times (Based on Historical Call Volume)
- 4 Ambulances 24 hours/day
- 7 Minute 59 Seconds Standard Response Time (on emergency calls)
- Activation of backup service providers
- Installed MCT (Mobile Computer Terminals) & automatic vehicle locators



Current COSS Contract Rates and Subsidy Fees

- \$1,725 base per ALS emergency response
- \$1,451 base per BLS emergency response
- 3% Escalator
- \$29.50 mileage
- Contract Expires June 30, 2024
- Sandy Springs 5-year Subsidy \$260,000/year (no Escalator)
- AMR requesting 850% increase in subsidy to meet current contract agreement for Sandy Springs - \$3.6 million



	Year		Values							
	CY 2019				CY 2020		CY 2021		CY 2022	
PBT Financial Class Combo	All Net Cash/Trip	Trips	All Net Cash/Trip	Trips	All Net Cash/Trip	Trips	All Net Cash/Trip	Trips	All Net Cash/Trip	Trips
100 - MEDICARE	\$450.34	1,570	\$459.24	1,873	\$461.96	1,789	\$489.09	456		
101 - MEDICARE HMO	\$400.72	669	\$408.03	892	\$395.72	1,236	\$405.65	345		
107 - CONTRACTED GOVERNMENT MCR HMO	\$476.42	84	\$452.88	72	\$488.77	32	\$488.81	1		
200 - MEDICAID	\$279.73	158	\$289.64	185	\$284.63	229	\$261.24	60		
201 - MEDICAID HMO	\$282.00	161	\$240.55	197	\$277.78	386	\$272.48	87		
207 - CONTRACTED GOVERNMENT MCD HMO	\$299.28	49	\$290.04	91	\$280.62	23				
300 - NON-CONT INS & HMO	\$1,087.39	902	\$1,165.50	958	\$1,108.43	1,151	\$1,083.54	264		
400 - PRIVATE PAY	\$168.38	1,159	\$180.27	1,762	\$136.62	1,935	\$94.95	453		
500 - FACILITY/INSTITUTION CONTRACT	\$193.17	4	\$284.53	2						
700 - CONTRACTED INS & HMO	\$1,040.94	157	\$1,165.36	83	\$843.56	47	\$426.61	10		
900 - VETERANS ADMINISTRATION	\$956.34	11	\$1,600.57	24	\$2,063.51	40	\$1,895.01	10		
Grand Total	\$501.65	4,924	\$481.18	6,139	\$461.91	6,868	\$447.88	1,686		

AMR Challenges

- Decreasing Reimbursement Levels
 - Insurance companies have reduced the amount being paid to EMS providers. This is significantly less than current Medicaid/Medicare reimbursement rates.
- Labor Issues
 - Post-pandemic cost increases (labor, vehicles, fuel, equipment, medical supplies)
 - Inability to provide competitive wages to recruit & retain staff
- Hospital Bed Delay Issues
 - Ambulance forced to wait until hospital can find a bed for patient
 - Less ambulances available to serve during this time
 - Temporary additional ambulances increase cost



Option for Consideration

TRANSPORT CAPABLE MEDICAL RESPONSE UNIT

- Purchase custom built rescue vehicle from Frazer Ltd., equipped with firefighting equipment and Advanced Life Support Equipment
- Fund \$390,046 purchase with Public Safety Impact Fees (delivery time 10-12 months)
- Staffed with 1 Firefighter II – Paramedic and 1 Fire Apparatus Engineer-AEMT per Shift
- Capable of transporting a critically ill patient to the nearest hospital should there be a delay in an AMR unit's arrival time





Defining the Future of Mobile Healthcare.™

11/22/23

Sandy Springs Fire Rescue

Scott McCullers

Division Chief of Administration

smccullers@sandyspringsga.gov

Buyboard Quote # 3769

Sandy Springs Fire Rescue, Scott McCullers

Below is itemized pricing for contract Ambulance #650-21:

*Chassis Type:	Type I 14' on RAM 5500 Diesel 4x2 Reg Cab	\$	203,300.00
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Published Options

1 .	1074	Chassis // Paint // Paint Half	\$	4,500.00
2 .	1086	Chassis // Suspension // LiquidSpring on Rear Axle	\$	12,000.00
3 .	1030	General // Travel (each)	\$	3,000.00
4 .	1066	Chassis // Heat Shielding // Heat Shielding	\$	1,750.00
5 .	1078	Chassis // Running Boards // ArcRite Running Board w/ SureGrip	\$	1,250.00
6 .	1063	Chassis // Go-Light // Go-Light Mounted on Chassis Roof	\$	1,500.00
7 .	1031	Chassis // Air Horn System // Dual 10" & 12" Air Horns	\$	1,250.00
8 .	1032	Chassis // Air Horn System // Fast RecoveryCompressor	\$	1,500.00
9 .	1013	General // All products listed in the current Whelen Automotive Distributor Price List	\$	9,500.00
10 .	1193	Module // PowerSource // MEPS	\$	15,000.00
11 .	1184	Module // Paint // Non White 14'	\$	2,750.00
12 .	1186	Module // Paint // SuperTherm Coating on Roof for 14' Units	\$	1,500.00
13 .	1140	Module // Electric Locks // Entry doors & Compartments	\$	4,000.00
5 .	1128	Module // Conspicuity // Conspicuity on the Rear of the Module in a Chevron Pattern	\$	1,750.00
6 .	1146	Module // Exterior // Striping and lettering // Pricing // Striping and lettering - \$4,500	\$	4,500.00
7 .	1163	Module // Ground Lights // Ground Light at Perimeter of Module & Chassis Steps	\$	3,500.00
8 .	1167	Module // Hold-Open // Gas Hold-Opens on Compartments	\$	1,000.00
9 .	1040	Chassis // Camera // Voyage Quad View Mirror w/ Back-Up Camera	\$	1,750.00
10 .	1082	Chassis // Security // Anti-theft System	\$	750.00
8 .	1048	Chassis // Console // MDT Plate - with Swivel Holes	\$	500.00
9 .	1065	Chassis // Grille Guard // Black Ranch Hand Grille Guard/Full Replacement with	\$	1,500.00
7 .	1106	Module // Bumper // Hooks (Padeyes) Below the Rear Entry Doors	\$	750.00
14 .	1196	Module // Restraint // 6pt Harness (each) (includes structure)	\$	500.00
9 .	1196	Module // Restraint // 6pt Harness (each) (includes structure)	\$	500.00
7 .	1109	Module // Cabinets // Double Squad Bench Cabinet	\$	750.00
11 .	1070	Chassis // Mud Flaps // Chassis Mud Flaps	\$	500.00
9 .	1033	Chassis // Air Horn System // Operated Via Foot Switch	\$	250.00
10 .	1141	Module // Electric Locks // Hidden Switch	\$	250.00
11 .	1136	Module // Dri-Deck // Dri-Deck	\$	250.00
12 .	1204	Module // Shorepower // Single 30 Kussmaul	\$	500.00
11 .	1125	Module // Compartments // Rear back board w/ shelf	\$	250.00
9 .	1156	Module // Front I/O // Netting on Front I/O	\$	750.00
10 .	1182	Module // Outlet // Extra Outlets (Duplex or Quad)	\$	200.00
11 .	1101	Module // Action Wall // (2) Dual USB	\$	250.00

12	.	1159	Module // Glovebox/Handrail // Glovebox/Handrail Combo at the Squad Bench	\$	350.00
13	.	1100	Module // Acrylic // 22 Pocket Acrylic Holder	\$	750.00
14	.	1169	Module // Lock/Unlock // Lock/Unlock Switch at AW	\$	150.00
			Module // Camera // In-module camera	\$	750.00
				Total Published Options	\$ 82,450.00

Unpublished Options

1	.		4X4 Option, Aluminum Wheels With Transverse Configuration	\$	52,342.00
2	.		Furnish & Install Warn Winch M15-S	\$	5,300.00
3	.		Furnish & Install full replacement front bumper in lieu of grille guard	\$	4,750.00
4	.		Siren Amplifier Howler	\$	1,975.00
5	.		All diamond plating (treadbrite) powdercoated black and rear bumper coated with black bedliner	\$	2,750.00
6	.		Sliding Trays and Shelf for Transverse Compartment	\$	5,750.00
7	.		Furnish and install 46" Black FireTech HiViz brow light	\$	3,475.00
8	.		Furnish and install Aluminum peg board on (2) lower sliding pans in \$ the transverse compartment; install on the BACK and FORWARD sides of the pans	\$	2,500.00
9	.		Furnish & Install O2 bottle storage, hinge O2 compartment	\$	3,750.00
10	.		Price variance for Liquid Springs, Meps, Lighting & Other Options	\$	15,825.00
11	.		Customer provided items and processing fee	\$	3,579.00
12	.		Backup Warning System with speaker installed inside console	\$	1,500.00
				Total Unpublished Options	\$ 103,496.00

				Base Price	\$	203,300.00
				Published Options	\$	82,450.00
				Unpublished Options	\$	103,496.00
				Subtotal (1)	\$	389,246.00
Qty	1			Extended Total (1)	\$	389,246.00
				Buyboard Fee	\$	800.00
				Grand Total	\$	390,046.00

Chassis Dealer: Frazer, Ltd.

Terms and Conditions

			Please make your purchase order out to:		
			Frazer, Ltd.		
			7219 Rampart		
			Houston, TX 77081		
1	.		Please email a copy of your purchase order and this quote to Adam Fischer at afischer@frazerbilt.com		
2	.				
	*		Chassis prices subject to change, Frazer does not determine chassis pricing or the frequency of pricing changes. Dealer sets prices and increases at their discretion. Changes in pricing are more frequent due to current supply chain issues. Frazer will notify you of any changes, if they occur.		

Thank you for the opportunity to quote this job. If you have any questions please don't hesitate to contact me.

Best Regards,

Adam Fischer

Vice President, Sales & Marketing
Frazer, Ltd.

O:(713) 772-5511 M: (832) 895-1342
afischer@frazerbilt.com

**STATE OF GEORGIA
COUNTY OF FULTON**

**A RESOLUTION TO APPROVE THE PURCHASE OF A MEDICAL RESPONSE UNIT AND FOR THE
CITY MANAGER TO EXECUTE THE DOCUMENTATION TO PURCHASE**

WHEREAS, the Mayor and City Council of the City of Sandy Springs (the "City") are charged with the protection of the public health, safety, and welfare of the citizens of the City; and

WHEREAS, The Georgia Department of Human Services ("DHS"), (formerly known as Georgia Department of Human Resources) has approved a Regional Ambulance Zoning Plan which designates American Medical Response ("AMR") as the 9-1-1 EMS provider for North Fulton County, of which, the City is included; and

WHEREAS, The City and AMR are currently under a Service Level Agreement ("SLA") for an enhanced level of service to provide additional dedicated ambulances to the City. The current agreement is set to expire June 30, 2024; and

WHEREAS, as a result of decreased reimbursement amounts from insurance companies, Medicare and Medicaid for EMS services, AMR has requested an eight hundred and fifty percent (850%) increase in the current subsidy in order to continue meeting the current contract agreement with the City, leading the City to consider alternative transport options for critical medical emergencies in order to avoid possible delays in response times for critical medical emergencies; and

WHEREAS, as a result of the above increases, the City Manager and the Sandy Springs Fire Department recommends the acquisition and purchase of transport capable Medical Response Unit ("MRU") in an amount of \$390,046.00 from Frazer LTD through The Buy Board Cooperative Contract (#601-19); and

WHEREAS, it is the desire of the City to complete the acquisition of a MRU in an amount of \$390,046.00, utilizing Public Safety Impact Fees for the purchase.

**NOW THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF
SANDY SPRINGS, GEORGIA, AS FOLLOWS:**

1. The purchase of a Medical Response Unit is hereby approved, and the City shall utilize Public Safety Impact Fees for the purchase of the Equipment; and
2. The City Manager is hereby authorized to execute appropriate documentation to purchase the Equipment for the Fire Department, subject to approval of the City Attorney and Chief Financial Officer; and
3. The City Manager and appropriate City staff are hereby authorized to take such further action as may be deemed necessary to effectuate the intent of this Resolution.

SO RESOLVED this 2nd day of January 2024.

Approved:

Russell K. Paul, Mayor

Attest:

Raquel D. González, City Clerk

(SEAL)