

**City of Sandy Springs Development Authority Meeting** was held at Sandy Springs City Hall, 7840 Roswell Road, Building 500, Sandy Springs, Georgia, 30350, on September 14, 2017, at 8:30 a.m.

**Chairperson Chip Collins** called the meeting to order at 8:38 a.m.

**Motion and Vote:** Authority Member Sterling moved to approve the Sandy Springs Development Authority agenda for September 14, 2017 with an amendment to add item DA17-028, Appointment of Dan Lee as Attorney for the Sandy Springs Development Authority. Authority Member Steele seconded the motion. The motion carried unanimously.

**I. DA17-023      Roll Call**

**Authority Members Present:** Chip Collins, Gabriel Sterling, Jennifer Steele, Jimmy Glenn, Joe Houseman, and Jim Squire.

**Staff and Representatives Present:** City Attorney Dan Lee, Director of Economic Development Andrea Worthy, Economic Development Specialist Erica Rocker-Wills, Staff Attorney Kathy Williams, Assistant City Clerk Kelly Bogner, and City Clerk Michael Casey.

**II. DA17-028      Appointment of Dan Lee as Attorney for the Sandy Springs Development Authority**

**Chairman Chip Collins** asked City Attorney Dan Lee to introduce himself.

**City Attorney Dan Lee** stated he works at Freeman Mathis & Gary, LLP. The firm specializes in local government representation, including development authorities. He has been an attorney for about thirty-two years. He previously represented forty-one counties and about sixty cities in the State.

Chairperson Collins asked Attorney Lee to explain the differences in roles for the Bond Counsel compared to the Authority Attorney.

City Attorney Lee stated he does not validate bonds or review the title aspects of issues involving security for bonds. Jim Woodward is the Authority's Bond Counsel.

Chairperson Collins stated the Bond Counsel gets paid out of the bond proceeds.

City Attorney Lee stated both attorneys are paid from the bond proceeds.

Chairperson Collins asked who Staff Attorney Kathy Williams represents.

**Staff Attorney Kathy Williams** stated she represents the Sandy Springs Foundation, so that she can report back to them.

**Motion and Vote:** Authority Member Squire moved to approve Attorney Dan Lee as the Attorney for the Sandy Springs Development Authority. Authority Member Steele seconded the motion. The motion carried unanimously.

**III. DA17-024      Approval of Minutes from Meeting held May 11, 2017**

**Motion and Vote:** Authority Member Steele moved to approve the May 11, 2017, Sandy Springs Development Authority meeting minutes. Authority Member Houseman seconded the motion. The motion carried unanimously.

#### **IV. DA17-025 Consideration of Development Authority Participation in the Sandy Springs Foundation**

**Director of Economic Development Andrea Worthy** stated at the second meeting in August, the City Council took steps to reconstitute the Sandy Springs Foundation. Previously, the Foundation concentrated primarily on fundraising projects for Recreation and Parks uses and had not been active. New board members were added with the intent of adding an endowment fund for funding educational and arts related programming related to the Performing Arts Center (PAC). This board will be involved in fundraising for those efforts. Staff thought it might be a good project to bring to the Authority's attention to potentially give monetary support to the Foundation. The City Council has been briefed on this item. If the Authority were to take action on this, the City may potentially match the funds. This would show the fundraising commitment by the City governmental institutions for this project.

**Authority Member Gabriel Sterling** stated he was originally speaking with Council Member Paulson who has been very involved. He has tried avoiding the fundraising for the PAC. Mostly Council Members Paulson, DeJulio, and Bauman have been focused on the fundraising and programming for the PAC. They want to make sure there is a strong arts education component. There has been conversation with a fundraising contractor.

**Staff Attorney Kathy Williams** stated the Sandy Springs Foundation met last week and hired a fundraising contractor named Steve Dorough.

Authority Member Sterling stated you cannot raise money unless you have money to raise. The Authority spent money on the Sandy Springs Innovation Center to bring new businesses to the City. We need the PAC to be very successful, because it can be a big driver for economic development. The Authority has about \$340,000 right now in our account. The \$75,000 that is being discussed will lay the foundation for a strong fundraising base. This is a good use of the Authority funds and meets the goals in the mission statement. This would help out the City, the community, and the business environment. He asked if the members would take the time to tour the PAC. He would like them to see the facility, so they can see what they are doing to leverage this. He asked how the PAC would help bring new businesses to the City.

Director of Economic Development Worthy stated companies are basing location decisions on quality of life and places that their work force want to work and live. That has changed from twenty years ago. That was what Mercedes Benz was basing their decision on. Sandy Springs does not have an entertainment district in this vicinity. City Springs will put the City on the map. She, along with other staff members, hosted a couple of familiarization tours for those that represent the City at the State level. They are very excited about City Springs and the Innovation Center.

Authority Member Sterling stated this will not just bring new businesses, but will also help the businesses at this location like Brooklyn Café and Slopes BBQ. There is discussion of making the Starbucks on Roswell Road into a food kiosk area similar to Krog Street market, but on a smaller scale. All these things will help the City, if the Authority can assist with the fundraising program. In discussion with some of the members, they stated that this will occur anyway. Nothing moves in the City unless we push it. This is a necessary step where the Authority can help the City to make this be successful.

**Chairman Chip Collins** stated from the first day he got involved with the City there have always been great people and great organizations, but we did not have an anchor in the City. City Springs is the anchor we have been talking about for twenty years. This is the most important thing that has happened in the City, other than becoming a City. He cannot think of a better way to use some of the \$340,000 in the Authority account. Anything the Authority can do would be great. He asked if the Foundation is asking for a particular amount.

Authority Member Sterling stated the amount is \$75,000.

Chairman Collins asked if that amount would be paid immediately.

Authority Member Sterling stated we have not discussed the details at this point.

Staff Attorney Williams stated she thinks the Sandy Springs Foundation is anticipating a lump sum amount.

**Authority Member Jim Squire** stated if anyone has second thoughts about this, they need to see the facility. It is impressive.

Chairman Collins asked that the Authority members be allowed a private tour of City Springs.

Authority Member Sterling stated he is trying to arrange that for this Friday or next Friday.

**Authority Member Jennifer Steele** suggested increasing the amount to be donated to the Foundation. She knows some members are hesitant, but we have \$340,000. Instead of giving \$75,000 why don't we offer \$100,000? This is aggressive, but she believes in the City Springs Performing Arts Center (PAC).

Chairman Collins asked where the \$75,000 idea came from.

Authority Member Sterling stated to match the amount of the Innovation Center donation.

Authority Member Steele stated this is a larger investment. The Authority has this money in the bank and it is just sitting there.

Authority Member Sterling stated he occasionally likes to be cautious, because we do not know what will occur in the future. We may need the funds for something else.

Authority Member Steele stated the Innovation Center came back to the Authority and asked for more funds.

Authority Member Squire asked if the Foundation could come back and ask for more after we donate the \$75,000.

**Authority Member Jimmy Glenn** stated he keeps hearing the amount increase.

Authority Member Steele stated from the beginning the PAC was a great project.

Authority Member Glenn stated he knows nothing about the PAC. He asked how the money will be spent.

Authority Member Sterling stated from what he understands, the money will be used to fund the fundraising group and to get the Sandy Springs Foundation launched. These funds will help pay the contract for Mr. Dorough, materials, and start paying for the items to begin the fundraising. He asked about the contract with Mr. Dorough and how it is structured.

Staff Attorney Williams stated there is a contract, but she does not have it with her. She can get the contract to the Authority members.

Chairman Collins asked what the Foundation will do.

Staff Attorney Williams stated the Foundation is only obligated to pay Mr. Dorough \$100,000. We do not know how the Foundation will be funded at this point.

Authority Member Sterling stated the Authority members were given a large list of items the Foundation would be selling on the PAC site. These items include: naming the stage, naming the foyer, and naming the upper garden. We are talking in the millions of dollars range. The funds the Authority donates are just to get the Foundation started in their fundraising efforts.

**City Attorney Dan Lee** stated there is some limitation to what the Authority can do with their money. The purpose of the Authority is to promote business, industry and trade. The grant of money or contracting to give the Foundation money would include a declaration that fits what the law allows.

Authority Member Squire stated an important part of this is the number of organizations that get on board very early on. If the Authority controls the amount we give now and is willing to increase the amount given at a later date, he is fine with that. He is fine with giving \$75,000.

Authority Member Glenn stated he is completely on board with the concept. The Innovation Center gave a detailed proposal of what they are going to do with the money. He has a problem giving money to someone without knowing where it is going and how it will be used. There was a mention of Mr. Dorough.

Staff Attorney Williams stated Mr. Dorough's firm has been hired to help fundraise for the Foundation.

Authority Member Glenn asked if the donation from the Authority will go to pay Mr. Dorough.

Staff Attorney Williams stated some of the money will go to pay Mr. Dorough. It will also go towards endowments to other groups.

Authority Member Glenn stated he is in favor of the donation to the Foundation, but he needs to know where the money will be spent.

Authority Member Sterling stated this is about programming only.

Authority Member Glenn asked if once the Foundation has money, will they pay the Authority back.

Authority Member Sterling responded no. This will be an endowment similar to what was done for the Sandy Springs Innovation Center. The funds will go towards the seed funding in order to raise millions of dollars to enhance education and arts programming. The Authority's mission statement states, "The primary mission of the Sandy Springs Development Authority is to support City-sponsored projects, City redevelopment and economic development goals, educational institutions or other non-profit organizations..." This money will go towards productions such as Act 3. This is to get them their seed

money, so they are able to do those things. This is a little less concrete than the Innovation Center, which was a buildout.

Authority Member Glenn stated regarding the Innovation Center, there were no salaries included in the proposal. All of the money was going towards substance. It seems that the Authority is paying for a consultant to raise money for the Sandy Springs Foundation.

Authority Member Sterling stated that is absolutely correct.

Authority Member Glenn stated he is supportive of the arts. His problem is giving away \$75,000 without a more detailed plan. Some of the funds will go towards paying for a salary for someone that will raise money.

Authority Member Sterling stated the City will be also donating some funds. If the Authority donates funds, the City is prepared to donate \$50,000 to go towards the \$100,000. The Foundation has already held meetings and discussed how to raise more money. To an extent, this is a leap of faith in the PAC and leadership of the City. He asked who is on the Foundation board.

Staff Attorney Williams stated Ken Byers is the Chair of the Board and Kenny Blank is a boardmember. The board is very aggressive and dedicated.

Authority Member Squire asked if the Authority is trying to reach the \$100,000 goal.

Authority Member Sterling stated he is not sure.

Authority Member Squire asked if the City is giving \$50,000, would it be appropriate for the Authority to give \$50,000 as well.

Authority Member Sterling stated that is a decision for each member to make.

Chairman Collins stated we should table the question of the amount for a moment. There is a two part question. First, what the Authority's donation will be used for. The answer is seed money for the Foundation that will fundraise additional money. Part of the funds will go to salary and materials. The second question is what the Foundation is going to do with the money it raises. The funds will enable endowments for programming such as cosponsor productions and education. The Foundation will then give grants to places like Act 3 productions, theatre companies, and schools.

Authority Member Sterling stated the City plans on having visual arts shows. There will be the cost of shipping items from the High Museum of Art to Sandy Springs.

Chairman Collins stated the PAC will offer a variety of things other than those that are just commercially feasible on their own.

Authority Member Squire stated the funds will not be going directly to the PAC, but will go to the Foundation and the purposes of the Foundation. He asked if the Foundation is limited to only serving the PAC. He asked if there is opportunity for the Foundation to endow and contribute to other Sandy Springs facilities and parks.

Staff Attorney Williams responded that is correct.

**City Attorney Dan Lee** stated the language in the Foundation bylaws states it limits the spending of money to the promotion of Sandy Springs.

Chairman Collins asked if it is for Sandy Springs or the PAC.

City Attorney Lee responded for Sandy Springs.

Chairman Collins stated the Foundation was created when Sandy Springs was incorporated. It was initially used to support the Police Department and Recreation & Parks. The Foundation Charter is probably worded so that the organization can support anything Sandy Springs related. The Foundation has been restarted and the focus right now is the PAC.

Authority Member Squire stated it is important to remember that this conversation started as a \$75,000 donation for the PAC.

Chairman Collins stated right now the focus of the Foundation is the PAC.

Authority Member Squire stated the focus of the Foundation is to raise money. Once they get the money, they will make a decision in terms of how that money is spent.

City Attorney Lee stated if the Authority is trying to follow a statute, it should be done with a declaration that specifically lays out what the Authority wants the money used for. If those uses of the money would be applied to the five points in the statute, then this body could never go wrong in how they spend their money. He does not think it is too much for the members to ask that those points be laid out for them.

Authority Member Squire read the following, "The corporation's purpose is to raise funds for furtherance of charitable activities of the City of Sandy Springs and to distribute the funds raised therefore to the benefit of recreational, artistic, and educational endeavors on any portion of the public properties within the City including but not limited to City Springs, the Performing Arts Center, City green, and all existing and future City parks and greenspaces." It almost sounds like the way to start this is to create an endowment, if the Authority wants to strictly focus on the PAC in the second phase of fundraising. The first phase is getting all the resources together to begin, and then doing the fundraising for very specific endowments. If the Authority contributes \$50,000 now, the City may contribute \$50,000 to create the \$100,000 seed money. If later the Authority wants to give a total of \$100,000, we would come back and give the \$50,000 towards a specific part of the PAC itself. There are organizations such as the Rotary that will be able to hold meetings in the facility. We might want to give some consideration to funding the first phase and the second phase in two different amounts.

Chairman Collins asked if there is a sense of urgency to donate the money. He asked if the Authority members can tour the PAC first, get more information, then meet in about thirty days.

Director of Economic Development Worthy stated the PAC is opening next year. The Foundation wants to start the fundraising efforts as soon as possible. Some of the naming rights will need to be decided soon. She would not wait to make a decision until the next scheduled meeting. Perhaps the Authority wants to take a tour of the facility and then later hold a special called meeting.

Authority Member Sterling stated there is a sense of urgency.

Authority Member Glenn asked if he previously received the agenda memo.

Director of Economic Development Worthy stated the memo was emailed to all the members on August 25<sup>th</sup>.

**Authority Member Joe Houseman** stated he genuinely supports this idea. There is concern that the funds should be earmarked specifically for something tangible at the PAC, as opposed to general operating funds. His initial thought for the donation amount was \$100,000. This should be earmarked for general funds and the other for something specific. He does not know much about the Authority's budget. It would be nice to get some numbers on that moving forward.

Director of Economic Development Worthy stated the Authority does not have a budget.

Authority Member Houseman stated he would like to know where the annual revenue comes from.

Authority Member Sterling stated when the Authority approves a bond deal, we receive money, but outside of that, no revenue is received. The only expense outside of a specific deal is the insurance to cover all the Authority members.

Director of Economic Development Worthy stated the insurance cost is \$5,500 a year.

Chairman Collins stated the expenses were paid for the Innovation Center.

Authority Member Squire stated the Authority is trying to grow business in the City. He asked if the Authority can give money to promote businesses coming to the City.

Director of Economic Development Worthy stated there are other municipalities that use that money to help support marketing efforts.

Authority Member Sterling stated the suggestion of the funds being donated to the Foundation is well within the purview and will be helpful to get the ball rolling to leverage millions of dollars. The City hires people to manage how the funds are used. He suggested donating \$75,000 in order to get a much larger volume of dollars to get better programming at the PAC. The Authority will not know exactly where the funds will be spent.

Authority Member Glenn stated people work with budgets. Somewhere in the budget is the amount the consultant will be paid. He asked how much that person will be paid.

Authority Member Sterling stated that amount is up to \$100,000 in the first year of the contract.

Authority Member Glenn stated he does not disagree with Authority Member Sterling and is not asking for specific amounts. He would like to know where the money will be spent. For example, \$50,000 paid to the consultant and \$25,000 for office expenses. He would like to see a general budget.

**Motion and Second:** Authority Member Squire moved to approved Agenda Item No. DA17-025, Development Authority Participation in the Sandy Springs Foundation with the Authority contributing \$50,000 as the amount towards funding the initial phase of the fundraising effort for the Foundation for the purpose of enhanced programming for the City of Sandy Springs. Authority Member Sterling seconded the motion.

Chairman Collins stated all comments are very well taken and great points have been made. He agrees that if the Authority is giving out money, there needs to be more than just an asking amount. Perhaps we

could consider giving \$50,000 for seed money now and then the Authority commit to setting aside \$50,000 for a specific purpose for the Foundation later.

City Attorney Lee stated he enjoys that the Authority has taken on this task and debates issues. When public funds are involved, there is an audit of the Foundation. There are two parts to the accounting of public money, which are generally a budget in the beginning and an audit.

Chairman Collins stated the consultant is entitled to receive something, if he is going to working on fundraising. He should at least be on a contingent fee, based on how much he raises. The Authority members do need to get information on the front end. The contract the Foundation has with Mr. Dorough is as much information as we will receive, since they have only held two meetings. He asked if there is anyone from the City on the Board.

Director of Economic Development Worthy responded yes. City Manager John McDonough is on the Board, as well as the PAC Manager, Michael Enoch.

Chairman Collins stated there is a desire to get this passed today, and also a desire to get more information.

Staff Attorney Williams stated the contract has not yet been executed. It is in the process of being executed. The booking schedule has not opened for the Performing Arts Center. The money that goes into the Foundation will be used for programming and education. There is no way to know at this point who will be asking for an endowment. Some of that money, to the extent necessary, will be used to pay Steve Dorough. There are other monies that will come into the Foundation.

Authority Member Glenn stated he is 100% in favor of giving the Foundation money and the goal. If Mr. Dorough is being paid to raise money for the Foundation, he is interested in how much of the money the Authority gives will go to his salary.

Chairman Collins stated the contract is with First Community Development Inc., which is Mr. Dorough's company. He is being hired to raise a certain amount of money. Exhibit B in the contract is the fee schedule and included are monthly campaign expense projections. The contract is for twelve months. There is no rent, no equipment, and no supplies included in the cost of the contract. There is a clerical expense of \$2,500 per month over twelve months for a total of \$30,000. He asked what that expense is.

**City Manager John McDonough** stated that cost is the administrative support for Mr. Dorough.

Chairman Collins stated there are printing charges of \$2,000 in the contract. There is an \$8,500 cost for meetings, \$4,500 in month four, and \$4,000 in month twelve.

City Manager McDonough stated those are Mr. Dorough's best projections for a twelve month campaign.

Chairman Collins asked about the cost of renting space.

City Manager McDonough stated the cost could be for entertaining potential donors.

Chairman Collins stated there is a travel expense in the contract of \$625 a month for a total of \$7,500 annually. The total cost of Mr. Dorough outside of the fee is \$49,000. There are professional fees as well. He is being paid \$16,000 a month for a total of \$192,000 annually. There are incentive fees included that will allow him to make up to \$108,000.

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City Manager McDonough stated there is a trigger at \$250,500 and \$7.5 million for incentive fees.

Chairman Collins stated the total expense for the consultant is \$349,000. He asked if the idea is to have Mr. Dorough raise the \$7.5 million all in the first year.

City Manager McDonough responded that is the goal.

Staff Attorney Williams stated when Mr. Dorough is paid \$100,000 in expenses and fees, he will have to come back before the Foundation.

City Manager McDonough stated the \$100,000 will get us through the first four months. The point is to seed this project, so Mr. Dorough can obtain the first donor. The program becomes self-sustaining at that point.

Chairman Collins stated the Authority is requesting more information on this project. They want more detail on what their \$50,000 or \$75,000 is going towards. He asked if the Authority approves the \$75,000, will that be part of the money that is used to fund the \$349,000.

City Manager McDonough responded yes. City Council has decided that the support of this Foundation is very important. The Mayor nominated and Council approved seven members to the Board and he is the City's representative to the Foundation. Ken Byers is the Chairman, Kenny Blank is also a member, as well as other local business members. Council Member John Paulson did a lot of work for the Foundation. He has been the Mayor and City Council liaison on this whole effort. There is a big focus on bringing the PAC to life. The construction needs to be completed first. The construction has been occurring for the last two and a half years. The Performing Arts Center will open in July 2018. There will be about ten days of programmed activities for the main kickoff. The facility is fully paid for by the City and the City's taxpayers. We are not raising funds to pay for the capital cost of the facility. We are in a position to underwrite the performances on an ongoing basis from the City's standpoint. This is an expensive endeavor. Staff has worked with the Legal department and the Sandy Springs Foundation, which was created years ago. The original focus was on the Police and Fire Department to support the City's number one priority, public safety. That has transformed and now the primary focus of the Foundation is on arts education and programming for the Performing Arts Center. The Foundation bylaws also state the funds can be used for activities, events, programming, and for any City owned facilities. The Performing Arts Center has 1,100 seats and there is also a 450 seat black box theatre. There will be an outdoor green area and an outdoor stage. These will be great facilities for this community. In 2012, the Goody Clancy master plan project was a community driven process. The point was to put this large public investment in what is considered the downtown of Sandy Springs. The purpose is to revitalize the area and create a sense of place in Sandy Springs and act as an impetus for redevelopment. We have been successful in that investment and leveraging private investment in and around that area. That follows what was outlined in the community supported Goody Clancy master plan. The City has hired Spectra, a division of Comcast, to operate the facility for the City. Michael Enoch, who was hired as the General Manager, has been in the business for forty years. He has operated facilities all over the world, as well as large and small arenas. The goal is to help Mr. Enoch augment that operation. The City is underwriting the general operation of the PAC at about \$1.5 million a year. Right now, the City has no revenue coming in for that operation, because we have not opened the doors to the Performing Arts Center. We will be in the neighborhood of \$1.3 million to \$1.5 million of City subsidy. That does not include anything for arts education and programming. That is where the Mayor and Council's vision was regarding the Foundation. As a community we need to make the facility a self-sufficient operation. The Foundation Board was created about a week ago and a meeting was held. The Board approved this contract with First Community Development, which is operated by Steve Dorough. We usually want to have a few donors signed up before we announce what the campaign will be. The

City is looking to partner with the development Authority for seed money to get this operation started. We see this program becoming self-sufficient. The City is willing to donate its share of seed money. They would like to match whatever the Authority donates. The City has taken on the responsibility of paying for all the collateral, which is the development of the brochures and video. That budget will be in the \$50,000 range outside the of costs being discussed.

Chairman Collins stated more than likely the Authority's donation will go towards funding the consultant. He asked for more background on Mr. Dorough and how he was chosen.

City Manager McDonough stated he does not have Mr. Dorough's biography, but he was in the group that interviewed the different companies. First Community Development rose to the top of the list, as well as Cox Curry and Associates. The City interviewed the companies and reviewed other campaigns they have completed.

Chairman Collins stated the budget amount is five percent.

City Manager McDonough stated some companies will ask for five, ten, fifteen, or twenty percent. The City wants to pay a professional who will be asking for the donations.

Authority Member Squire stated he applauds the creation of the Foundation. Contributing towards the quality of life such as performing arts in the City is a worthy cause. That cause does drive business towards the City. If this item was brought to the Authority and there was no facility, he would be in favor of contributing in order to get the effort moving forward. It is good to hear that the City would hopefully match whatever the Authority contributes. If the Authority contributes \$50,000, he hopes the City will contribute \$50,000 and there be \$100,000 for the initial phase. The Authority believes the "crown jewel" is the PAC. It is appropriate for us to have something specifically earmarked to show we believe in that. The Authority wants it to be specifically known we have donated for that purpose alone.

Chairman Collins stated the Authority discussed donating \$50,000 for the seed money and then have \$50,000 earmarked for a specific programming request. It could be the very first production at the facility.

City Manager McDonough stated that would be a good idea and very helpful.

Authority Member Glenn thanked the City Manager for the contract information. He thanked Authority Member Sterling. In the future, he requests the Authority receive more information, so there does not have to be an in depth presentation at the meeting. He agrees with the \$50,000 donation and that it will be worthwhile to pay that money towards the salary of the consultant. The Authority has a fiduciary capacity and needs to be given information on the front end.

Chairman Collins stated if staff did not have the contract to present to the Authority and City Manager McDonough was not available to present the information, he would have strongly suggested tabling this item for one month. The reality is, items like this do not always happen twenty days ahead of schedule. Authority Member Glenn's concerns have already improved this process.

Authority Member Glenn asked if Authority Member Squire would restate his motion to state the Authority is giving \$50,000.

Chairman Collins stated as he understands the motion, it was intended that the Authority contribute \$50,000 to the Sandy Springs Foundation for its goals to further its initial fundraising effort to support the City Springs project.

City Attorney Lee asked that additional language be added.

Chairman Collins stated the motion is for the Authority to contribute \$50,000 to the Sandy Springs Foundation in support of the Foundation's effort to raise money to support the City Springs project, which is a City sponsored, redevelopment project and a principal redevelopment driver for the City. Additionally, it supports the goals of the Foundation in supporting educational institutions or other nonprofit organizations that will use the Performing Arts Center. As an additional part of the motion, the Authority will set aside \$50,000 from its funds to donate in the future to the Foundation to support a specific programming project that the Foundation brings to the Authority within the next twelve months. This will be specifically for the Performing Arts Center.

City Manager McDonough stated there is an arts education component for which the Foundation will be entering into an agreement. The purpose is an individual will be going out to philanthropic groups for the educational portion of the project. That individual will meet with the Authority and discuss what the programming possibilities might be.

**Vote on the Motion:** The motion carried unanimously.

**V. DA17-026 Other Business**

**Authority Member Gabriel Sterling** stated the Sandy Springs Invocation Center will have a ribbon cutting on October 5<sup>th</sup> or October 12<sup>th</sup>.

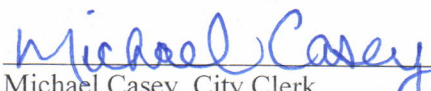
Authority Member Sterling stated the Big Lots property at the corner of Dalrymple and Roswell Road is still going through an environmental reclamation. This is the third attempt. There is a potential redevelopment that will tear down the building and place a couple of outparcels in the front of the property. This will be helpful for redevelopment on the north side of the City. We could potentially look at doing a tax abatement with them. There are discussions about having an organic grocer at that location as well as maybe the removal of the gas station. The developer on that property is Parker Blanchard and they have previously done retail redevelopments. The issue is that single family or fee simple housing cannot be located here, because the percolation study makes it impossible to get financing.

**VI. DA17-027 Adjourn**

**Motion and Vote:** Authority Member Houseman moved to adjourn the meeting. Authority Member Steele seconded the motion. The motion carried unanimously. The meeting adjourned at 9:47 a.m.

Date Approved: January 11, 2018

  
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Chip Collins, Chairman

  
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Michael Casey, City Clerk