SANDY SPRINGS
CITY CLERK'S OFFICE

PUBLIC FACILITES AUTHORITY

Rusty Paul, Chair
John Paulson
Steve Soteres
Chris Burnett
Jody Reichel
Tibby DeJulio
Andy Bauman

Tuesday, September 21, 2021	**Special Called Meeting**	**6:00 PM**

The September 21, 2021 Public Facilities Authority Special Called Meeting will be held in person in the Studio Theatre at Sandy Springs City Hall (1 Galambos Way, Sandy Springs, GA 30328).

Live-stream:	**Public Meeting Portal (CivicClerk):** https://sandyspringsga.civicclerk.com **Zoom Webinar:** http://spr.gs/2021mcc3
Teleconference:	**Phone:** (646) 558-8656 **Webinar ID:** 818 0837 1065

I. Call to Order - Chair Rusty Paul

II. Roll Call - Secretary

III. Approval of Meeting Agenda

IV. Approval of Meeting Minutes

A. **PFA2021-025** August 17, 2021 Public Facilities Authority Special Called Meeting

V. New Business

A. **PFA2021-026** Request for Public Facilities Authority Consideration of a Resolution to Approve a Contract with Reeves Young, LLC for the Construction Manager at Risk for the Public Safety Building and Authorization for the General Manager to Execute the Contract

(Presented by Dave Wells, Deputy City Manager)

B. **PFA2021-027** Request for Public Facilities Authority Consideration of a Resolution to Authorize a Change Order to Amend the Existing Contract for Construction of Fire Station No. 2 with Reeves Young to Provide for Additional Scope, and to Authorize the City Manager to Execute the Change Order

(Presented by Dave Wells, Deputy City Manager)

C. **PFA2021-028** Request for Public Facilities Authority Consideration of a Resolution to Authorize Contract with WestNet, Inc. for the Purchase of an Alerting System for New City Fire Station 2 and to Authorize the City Manager to Execute the Contract

(Presented by Keith Sanders, Fire Chief)

D. **PFA2021-029** Request for Public Facilities Authority Consideration of a Resolution to Authorize Contract Award to Office Images for the Purchase of Furniture for Fire Station 2 and to Authorize the City Manager to Execute the Contract

(Presented by Keith Sanders, Fire Chief)

E. **PFA2021-030** Request for Public Facilities Authority Consideration of the Transfer of the Abernathy Arts Center Property to the City of Sandy Springs

(Presented by Dan Lee, City Attorney)

VI. Adjournment

EVALUATION MEMORANDUM
Request for Qualifications/Request for Proposals #21-052
Construction Manager at Risk Services
For New City Public Safety Building

General

The City of Sandy Springs ("City") conducted a two-step solicitation process to select a construction firm with the capacity and demonstrated experience to provide construction manager at risk services ("Services") for a new public safety building at 620 Morgan Falls Road, Sandy Springs, Georgia 30328 ("Project"). The first step was a Request for Qualifications ("RFQC") followed by a Request for Proposals ("RFP"). On April 7, 2021, the City issued the RFQC to seek Statements of Qualifications ("Responses") from highly qualified and experienced firms to perform the Services described in the RFQC. Responses to the RFQC were due on May 5, 2020, no later than 2:00 PM E.S.T.

Responses Received

The City received Responses from the following twelve (12) firms ("Respondents"):

1. Ajax Building Company
2. Albion General Contractors
3. Carroll Daniel Construction
4. Choate Construction Company
5. Cooper & Company General Contractors, Inc.
6. Hogan Construction Group, LLC
7. McCarthy & Barnsley Joint Venture
8. New South Construction Company
9. Reeves Young
10. Structor Group
11. The Winter Construction Company
12. Turner Construction

The Responses were initially examined for administrative compliance with submittal instructions contained in the RFQC. No administrative compliance issues were noted.

Evaluation

The City formed a committee ("Evaluation Committee") consisting of the following City personnel to evaluate Responses using the criteria set forth in the RFQC and to recommend a qualified firm to perform the Services:

1. Dave Wells, Deputy City Manager, City of Sandy Springs
2. Richard Collins, City Construction Manager, City of Sandy Springs
3. Keith Sanders, Fire Chief , City of Sandy Springs
4. Benjie Cain, Police Major, City of Sandy Springs
5. Cheston Roney, Court Administrator, City of Sandy Springs
6. Jim Fraker, Police Captain, City of Sandy Springs
7. Ron Durmire, Facilities Director, City of Sandy Springs
8. Craig Chandler, Deputy Police Chief, City of Sandy Springs

Evaluation Criteria

Section 4 of the RFQC identified the criteria on which the City would base evaluation of Responses. The Evaluation Committee used the following criteria to review Responses and to determine which Respondents would be invited for formal interviews and presentations.

1. Resources of the company
2. Relevant experience of the company
3. Statement of Suitability of the company for the Project

Utilizing all criteria stated, Responses were scored and ranked in accordance with the following:

CRITERIA	SUMMARY DESCRIPTION	SCORE
Description and Resources of Firm	1. Company Overview a) Proposing company's name and primary contact for the Response. b) Address of company's headquarters and, if applicable, the address of the local branch. c) Office designated for the Project, and distance to the Project. d) Indicate number of years in business under the name stated above. Describe company ownership structure and provide a brief company history. e) Organizational chart of the company showing authority, structure, and depth of resources. f) List number of permanent employees. If a branch office will be utilized, further indicate the employee breakdown by professional discipline for that office and an organization chart for that office. g) Describe significant company changes that are anticipated to occur over the duration of the Project. h) Provide a list of current on-going projects (including preconstruction and construction). 2. Financial / Legal Information a) List company's total annual billings for the past five (5) years. b) Provide a copy of your company's latest financial statement and the name/phone of company's primary banker. c) Provide the name of company's bonding company and name/phone of the local agent. d) Provide a letter from the surety indicating company's current bonding capacity and the surety's willingness to bond the work under consideration. Indicate the A.M. Best rating for company's surety and its status to do business in Georgia. e) Has the company ever defaulted on a contract? If so, explain. f) Has the company been involved in litigation or arbitration with an owner in the last five (5) years? If so, describe each instance giving specific detail regarding the reasons for the claim and amount in dispute. Explain how the claim was resolved.	Pass / Fail

Relevant Experience	1. Distinguish the company by describing its local office's current, and relevant experience with project components described within this RFQC, similar renovation projects, police, courts, etc., and the year each project was completed. Identify each project as to whether it was constructed by this office or performed by other out-of-state offices. 2. Provide a description of the company's (local office's) five (5) most relevant projects currently underway or completed within the last five (5) years. Include name of project, location, construction value, schedule, completion date, owner (with name and current phone number of contact), architect (with name and phone number of contact), and the names of project team members involved. Identify each project as to whether it was constructed by this office or performed by other out-of-state offices. 3. Describe the company's approach to utilizing technology in construction and what technologies you intend to incorporate into the Project. 4. Describe the company's understanding of the open book contracting approach. 5. Provide resumes of your proposed main Project team members, including: proximity to the Project, similar project experience, years with the firm, years in this position, project references, projects constructed together. (Do not provide resumes of individuals that will not be involved day to day in the Project or those who will not be on-site).	Pass / Fail
Statement of Suitability for Project	1. Provide a statement or specific information that may serve to differentiate the firm from other firms in suitability for the Project. Suitability may include, but is not limited to, the firm's fit to the Project and/or needs of the City, any special or unique qualifications for the Project, current and projected workloads, the proximity of office to Project location, and any techniques or methodologies offered by the firm that may be particularly suitable for unique aspects of the Project.	Pass / Fail

Evaluation

Following individual review and scoring, Evaluation Committee members met to discuss the Responses. The Evaluation Committee reached consensus and selected eight (8) qualified Respondents that passed all criteria and clearly demonstrated a superior understanding of the Project, with past experience very relevant to the Project. The following Respondents were invited to submit proposals in the second step in the solicitation process pursuant to the requirements of the RFP:

COMPANY	CONSENSUS SCORE
Ajax Building Company	Pass
Carroll Daniel Construction	Pass
Hogan Construction Group, LLC	Pass

McCarthy & Barnsley Joint Venture	Pass
New South Construction Company	Pass
Reeves Young	Pass
The Winter Construction company	Pass
Turner Construction	Pass

On June 10, 2021, the City issued the RFP to seek proposals ("Proposals") from the eight (8) firms above to perform the Services described in the RFP. Proposals were due on July 20, 2021, no later than 2:00 PM E.S.T.

<u>Proposals Received</u>

The City received Proposals from the following seven (7) firms ("Offerors"):

1. Ajax Building company
2. Carroll Daniel Construction
3. Hogan Construction Group, LLC
4. McCarthy & Barnsley Joint Venture
5. New South Construction Company
6. Reeves Young
7. The Winter Construction Company

Turner Construction did not submit a Proposal.

Proposals were initially examined for administrative compliance with RFP submittal instructions. No administrative compliance issues were noted.

<u>Evaluation Criteria</u>

Section 4 of the RFP identified the criteria on which the City would base evaluation of Proposals. Proposals were divided into two (2) components: Technical Proposal and Fee/Cost Proposal. The Evaluation Committee used the following criteria to review Proposals and to determine which Offerors would be invited for formal interviews and presentations.

<u>Technical Proposal criteria</u> were as follows:

1. Project Understanding and Approach
2. Schedule / Statement of Work
3. Project manager and Project Team
4. Pre-Construction Services
5. Quality Assurance-Quality Control / Safety / Cost Control-Project Accounting

<u>Fee/Cost Proposal criteria</u> were as follows:

1. Lump sum pre-construction fee for the Project
2. Lump sum general conditions fee for the Project
3. Lumps sum bond fee for the Project
4. Project construction fee stated as a percentage of direct costs and general conditions costs

Utilizing all criteria stated, Proposals were scored and ranked in accordance with the following:

CRITERIA	SUMMARY DESCRIPTION	POINTS
Project Understanding/ Approach	Include a description of the Offeror's understanding of the proposed Project as outlined in the RFP, the magnitude of the scope of services, and the desired outcomes for the Project. The overall approach should include any tools or methodologies that are needed to complete the proposed Project on time and within scope and budget	15% 15 points possible
Schedule/Statement of Services	Include a description of how the Offeror proposes to complete the Project, sufficiently detailed to highlight the effectiveness of the Proposal. It should spell out how this work can be performed in a cost-effective manner. Describe the Offeror's approach to schedule adherence and the specific methods and techniques that are utilized. Address specifically the approaches used to bring the Project back on overall schedule should the short term schedule fall behind. Give specific examples and details where **the team proposed** for this Project has used these approaches successfully.	10% 10 points possible
Project Manager and Project Team	Submit the name of the proposed Project Manager and team members for this Project. Provide related individual experience and organizational chart	25% 25 points possible
Pre-Construction Services	Describe how the Offeror provides pre-construction services and who will be responsible for the day-to-day estimating effort. Provide a detailed description of the process that this individual will follow to develop a GMP while holding subcontractors accountable for a complete scope of services based upon incomplete documents. Explain how the Offeror will provide meaningful design, construction, cost, logistics, and value engineering input during pre-construction and the extent to which subcontractors will be utilized. Provide examples where the Offeror has identified value engineering ideas, what those ideas were, what the cost/schedule impact was, and the end result. For pricing purposes in this RFP, Offerors shall include a conceptual budget, schematic pricing, design development pricing and GMP proposals. An exercise to determine budgets for central chiller vs. standalone systems and various other cost implications to the project.	25% 25 points possible
Quality Assurance-Quality Control / Safety / Cost Control-Project Accounting	Describe the Offeror's quality assurance and quality control program and indicate the parties responsible for quality assurance and quality control. Does the Offeror have a formal quality control program? How will the Offeror coordinate any special inspections as required by applicable code(s)?	10% 10 points possible

	Describe the Offeror's safety program and indicate the parties responsible for safety. Provide the Offeror's safety record and experience ratings for the past five (5) years. Indicate the proposed superintendents' individual safety record for the past five (5) years. Indicate the Offeror's policy on drugs, alcohol, and smoking for both employees and subcontractors working on the Project. Describe the company's cost control methods and process in detail. Describe project accounting systems, as they would apply to this Project. Describe how you intend to work with The City on an open book policy.	
Fee/Cost Proposal	The Cost Proposal will be evaluated for technically qualified Offerors after Technical Proposals are evaluated. The cost criterion is rated by giving the Proposal with the lowest total cost the maximum number of cost points available (15 points).	15% 15 points possible
	TOTAL POINTS POSSIBLE	**100%**

Formal Interviews and Presentations

After initial scoring of Proposals, the three (3) highest-ranking Offerors were invited to make presentations to the Evaluation Committee on August 17, 2021. The top-ranked Offerors were:

FIRM	TECHNICAL SCORE	COST SCORE	TOTAL SCORE	PRICE
Carroll Daniel	73.00	13.83	86.83	$1,575,300.00
McCarthy & Barnsley Joint Venture	76.00	8.37	84.37	$2,601,719.00
Reeves Young	76.87	15.00	91.87	$1,453,026.00

NOTE: The Project construction fee was stated by Offerors as a percentage of the cost of work (estimated at $18M for the purposes of scoring). The actual final fee will vary depending on the cost of work at the time the guaranteed maximum price is determined under the contract to be entered into between the City and the selected firm.

In the presentations, each Offeror provided a brief overview of the proposing firm and prior relevant experience examples. Each Offeror also responded to Evaluation Committee questions for clarification of aspects of its Proposal.

Results

Following presentations, the Evaluation Committee discussed each presenting Offeror to determine a final ranking. After taking into account information and clarification gained in the presentations, the Evaluation Committee determined that Reeves Young received the highest rankings. Several factors were important to the Evaluation Committee in making this selection, including the following:

- Reeves Young provided examples of projects (including public safety projects) of similar size and scope as the Project. This firm has completed:

  - 20 public safety building projects in Georgia
  - 250+ construction manager at risk projects
  - 27+ renovation projects
- The proposed Project team is a seasoned and experienced team capable of building the Project
- Reeves Young's project superintendent has extensive experience and has just completed a public safety facility for the City of Chamblee
- References from past municipal projects in other jurisdictions provided positive reviews
- The proposed Project team is familiar with all specialty aspects of the Project
- A senior member of the firm will be on the Project team
- Reeves Young provided the lowest responsible Proposal on the Project
- Reeves Young is financially capable of building the Project and will provide payment and performance bonds

Recommendation

Based upon evaluation of Proposals in accordance with the criteria and process described herein, in the RFQC and in the RFP, the Evaluation Committee believes that the Proposal submitted by Reeves Young represents the best value for the City and therefore recommends it for contract award.

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Name: Richard Collins, City Construction Manager
Title: Evaluation Committee Chair

RESOLUTION NO. __________

STATE OF GEORGIA
COUNTY FULTON

A RESOLUTION TO APPROVE CONTRACT AWARD TO REEVES YOUNG FOR THE RENOVATION AND CONSTRUCTION OF THE PUBLIC SAFETY BUILDING LOCATED AT 620 MORGAN FALLS ROAD, TO AUTHORIZE THE NEGOTIATION OF A CONTRACT FOR SAME, AND TO AUTHORIZE THE GENERAL MANAGER TO EXECUTE THE CONTRACT

WHEREAS, the City of Sandy Springs Public Facilities Authority ("PFA") has purchased property located at 620 Morgan Falls Road ("Property") and desires to renovate the building existing thereon and to make additions to the Property to create a new public safety facility ("Project"); and

WHEREAS, the PFA has engaged the services of an architectural firm and now desires to engage the services of a qualified contractor to serve as the construction manager at risk to construct the Project according to plans developed by the architectural firm and the City of Sandy Springs ("City"); and

WHEREAS, to advance that objective, the City utilized a two (2) phase solicitation process ("Solicitation"), including the issuance of a Request for Qualifications ("RFQC") on April 7, 2021, and the issuance of a Request for Proposals ("RFP") on June 10, 2021, to select a qualified construction manager at risk for the Project; and

WHEREAS, the City received twelve (12) responses to the RFQC ("Responses") on May 5 2021, including a response from Reeves Young construction firm ("Reeves Young"); and

WHEREAS, an evaluation committee formed by the City ("Evaluation Committee") evaluated the Responses consistent with criteria established by the terms of the RFQC; and

WHEREAS, following evaluation of the Responses, the Evaluation Committee invited eight (8) firms, including Reeves Young, to submit proposals in the RFP phase of the Solicitation ("Proposals"), to enable the Evaluation Committee to select a Proposal for the Project that represents the best overall value for the City and its residents; and

WHEREAS, as the result of its evaluation, the Evaluation Committee has provided its Evaluation Memorandum, in the form attached to this resolution, presenting the results of its evaluation and recommending contract award to Reeves Young; and

WHEREAS, Reeves Young proposed a cost of services of $958,026.00 plus 2.75% of the total construction cost of the Project; and

WHEREAS, the PFA desires to make award to Reeves Young based on the recommendations of the Evaluation Committee consistent with the attached Evaluation Memorandum;

NOW, THEREFORE, BE IT RESOLVED by the City of Sandy Springs Public Facilities Authority, while in session on _________________, 2021, as follows:

1. Reeves Young is hereby awarded a contract for construction of the Project in the amount of $958,026.00 plus 2.75% of the total construction cost of the Project, upon such terms and conditions as agreed by the parties and as determined by the Attorney for the PFA to be in the best interest of the PFA and the City; and

2. The General Manager and the Attorney for the PFA are hereby authorized to negotiate a contract with Reeves Young incorporating terms and conditions determined to be in the best interest of the PFA and the City; and

3. The General Manager is hereby authorized to execute the negotiated contract, as approved by the Attorney for the PFA and the City Finance Director; and

4. The General Manager and the Attorney for the PFA are hereby authorized to take such actions as shall be deemed necessary or desirable to effectuate the intent of this resolution.

RESOLVED this the __________ day September, 2021.

Approved:

____
Russell K. Paul, Chairman

Attest:

____
Raquel Gonzalez, Secretary

(Seal)

SANDY SPRINGS
GEORGIA

TO:	Andrea Surratt, City Manager, City of Sandy Springs And General Manager, City of Sandy Springs Public Facilities Authority
FROM:	Dave Wells, Deputy City Manager
DATE:	September 10, 2021 Submission for the September 21, 2021 Meeting
ITEM:	Request for Public Facilities Authority Members Consideration of a Resolution to Authorize a Change Order to Amend the Existing Contract for Construction of Fire Station No. 2 with Reeves Young to Provide for Additional Scope, and to Authorize the City Manager to Execute the Change Order

Recommendation:

Staff recommends the City of Sandy Springs Public Facilities Authority ("PFA") approve the attached Resolution to authorize the City Manager to execute a change order for additional scope of services ("Change Order") with Reeves Young for $443,027.95, amending an existing contract for the construction of Fire Station No. 2 ("Contract").

Background:

On October 21, 2020, a Request for Qualifications #21-011 ("RFQC") was issued, seeking responses from experienced, highly qualified contractors capable of providing construction services for the construction of Fire Station No. 2 ("Project"). As a result of this solicitation, the construction firm of Reeves Young was awarded the Contract on April 20, 2021, in the amount of $6,452,277.00.

Discussion:

The majority of the scope change requiring the Change Order consists of two items. The first is to deal with contaminated soils found at the site. Over the course of the first few months of the Project, but prior to commencement of construction activities, the soils on-site were deemed above the allowable threshold for fuel contamination, thus not allowing the soil to be resold or disposed of in a regular landfill. Prior to issuance of the RFQC, the City attempted to work with the EPD to adequately dispose of the excess soil in local landfills. This designation by the EPD required the soils to be disposed of in a classified landfill in the City of Ball Ground, GA approximately 44 miles away from the site. The second item is the addition of audio/visual and data packages to Reeves Young's scope of work. These items were always carried within the City's budget, but not awarded. Other additional changes to the Contract documents are also included within this Change Order and are listed with descriptions in the attached breakdown.

Financial Impact:

The proposed Change Order is in the amount of $443,027.95 and would amend the Contract for a new Contract amount of $6,895,304.95. The original approved budget for the Project was $10,000,000. With this Change Order and all other costs included (architecture, surveying, contingency funds, testing services, etc.), the overall current project estimate is $8,406,572.

Alternatives:

Staff could issue a new solicitation to seek contractors to perform the additional work.

Attachments:

1. PCCO #1 Coversheet
2. Resolution for Change Order (Reeves Young)(091021)

REEVES + YOUNG

August 18, 2021

Richard Collins
Construction Manager
City of Sandy Springs
1 Galambos Way
Sandy Springs, GA 30328

RE: SSFS – PCCO #1 – Revised

Mr. Collins:

The following is the breakdown of miscellaneous items on the above reference project.

Description	Total
CP No. 1 – RFI #25 - Gas Line Revision	$4,160.00
CP No.2 – ASI 001 - Low Roof Access	$4,002.70
CP No. 6 – Added Low Voltage Scope	$122,384.00
CP No. 7 – ASI 005 – Brick Return at Bay Doors	$6,485.96
CP No. 8 – Classified Soil Disposal	$250,737.84
CP No. 10 – Wire Shelving Additional Scope	$10,205.97
CP No. 15 – Building Pad Unsuitable Soils	$10,338.46
CP No. 16 – Door Hardware Meeting Changes	$13,676.00
CP No. 18 – Relocation of Exterior Mezz Stairs/Pylon	($2,441.22)
CP No. 19 – RFI #49 – Existing Well Remediation	$1018.90
CP No. 20 – ASI 011 – Floor Revision	($14,364.56)
CP No. 23 – ASI 12 – Revised Hardware Drawings	$5,261.00
CP No. 24 – Heavy Duty Paving Reinforcement	$17,696.09
Overhead and Profit (7.5%)	**$13,866.80**
TOTAL SUM	**$443,027.95**

If you have any questions or require any additional information, please do not hesitate to contact us at (470) 725-0022 or via email at iarnold@reevesyoung.com.

Sincerely,
Reeves Young, LLC
Isaiah Arnold

Isaiah Arnold

Project Engineer

RESOLUTION NO. ____________

STATE OF GEORGIA
COUNTY OF FULTON

RESOLUTION OF THE CITY OF SANDY SPRINGS PUBLIC FACILITIES AUTHORITY TO AUTHORIZE A CHANGE ORDER TO AMEND THE EXISTING CONTRACT FOR CONSTRUCTION OF FIRE STATION NO. 2 WITH REEVES YOUNG, TO PROVIDE FOR ADDITIONAL SCOPE, AND TO AUTHORIZE THE CITY MANAGER TO EXECUTE THE CHANGE ORDER

WHEREAS, on October 21, 2020, a Request for Qualifications #21-011 ("Solicitation") was issued, seeking responses from experienced, highly qualified contractors capable of providing construction services for the construction of Fire Station No. 2 ("Project"); and

WHEREAS, pursuant to the Solicitation, a contract was awarded to the construction firm of Reeves Young for construction of the Project, in the amount of $6,452,277.00; and

WHEREAS, the parties desire to amend the Contract with a change order ("Change Order") to expand the scope of the Project including, among other things, accomplishing the removal of contaminated soil discovered at the Project site and adding audio/visual and data packages to the Project; and

WHEREAS, the total proposed fee for the additional scope covered by the Change Order is $443,027.95 and is reasonable per staff review of Contract item pricing; and

WHEREAS, the Change Order will amend the Contract to provide for the additional scope described in the amount of $443,027.95; and

WHEREAS, the City of Sandy Springs Public Facilities Authority desires to so amend the Contract by executing the Change Order;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SANDY SPRINGS PUBLIC FACILITIES AUTHORITY:

1. That the Change Order in the amount of $443,027.95, amending the existing Contract with Reeves Young, is hereby authorized for the described additional scope to the Project; and

2. That the City of Sandy Springs City Manager is authorized to execute said Change Order; and

3. That the City of Sandy Springs City Manager and City Attorney are hereby authorized to take such further actions as may be deemed necessary to effectuate the intent of this resolution.

RESOLVED this the ___________ day of ______________________ 2021**.**

Approved:

____
Russell K. Paul, General Manager

Attest:

____
Raquel Gonzalez, Secretary
(SEAL)

SANDY SPRINGS
GEORGIA

To: Andrea Surratt, City Manager, City of Sandy Springs
And General Manager, City of Sandy Springs Public Facilities Authority

From: Keith Sanders, Fire Department Chief

Date: September 9, 2021, for Submission on the September 21, 2021 City of Sandy Springs Public Facilities Authority Meeting Agenda

Item: Request for Members of the City of Sandy Springs Public Facilities Authority to Authorize Contract with WestNet, Inc. for the Purchase of an Alerting System for New City Fire Station 2 and to Authorize the City Manager to Execute the Contract

Recommendation:

The Chief of the Sandy Springs Fire Department ("Department") recommends that the City of Sandy Springs Public Facilities Authority ("PFA") approve the attached resolution authorizing the purchase of an alerting system from WestNet, Inc. ("WestNet") for the new fire station 2, located at 135 Johnson Ferry Road, currently being constructed ("Fire Station 2").

Background and Discussion:

Currently, Sandy Springs fire stations are alerted by a loud buzzer that is activated when the 911 operator selects a specific station through a Computer Aid Dispatch console at Chattcom. There is no way to reduce the volume of the loud buzzer.

Westnet's First-In Fire Station Alerting ("First-In") is a state-of-the-art turnkey system that is engineered to be activated via Computer Aided Dispatch, IP, or network. First-In is also used to assist departments in meeting NFPA 1221, 1710 and 1720 by monitoring alerting functions, lowering on-scene response times, improving firefighter health and safety and providing automated information to responding crews.

First-In features include pre-alert tones, Automated Voice Dispatch, selective alerting by company assignment, Dorm Remotes for individual dorm room alerting, heart-friendly ramping tones, Video Messengers for displaying call information on station monitors, automatic gas shut-off functions and back-up alerting as well as red safety lighting to ensure safety throughout the firehouse. First-In's Dynamic Audio Technology automatically adjusts speaker audio levels to accommodate fluctuating noise levels so that clear dispatch transmissions are received in the fire station.

During the planning phase of Fire Station 2, the Department researched different alerting systems that would be beneficial for firefighter health and improve communications and further reduce response times. Three (3) Station Alerting vendors met the Department's specifications:

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GEORGIA

1. WestNet - First In
2. Purvis
3. Motorola MACH Alerting

All three vendors are members of Cooperative Purchasing Consortiums for governments. The Department requested quotes from all three (3) vendors based on the specifications outlined by the Department and WestNet's First-In proposal was the lowest quote submitted.

Vendor	**Quote**
Motorola MACH	$279,702.25
PURVIS	$274,678.85
WestNet - First-In	$220,999.71

This technology will require equipment to be installed at Chattcom and the cost estimates were budgeted in the new Fire Station 2 Design and Construction Budget.

Financial Impact:

Funds for the alerting system have already been approved as part of the equipment needs for Fire Station 2. The breakdown is as shown below:

Station 2	$220,999.71
Alerting Platform and Dispatch	$ 97,668.05
Back Up Dispatch Center	$ 63,199.60
Interface between ChatComm/WestNet	$ 14,000.00
Total	$395,867.36

Alternatives:

The alternative is not to approve the purchase and to provide the Department with further direction on the purchase of equipment to improve fire response times.

Attachments:

1. Dispatch Quote
2. Back-up Center Dispatch Quote
3. Station 2 Alerting System
4. Sourcewell Contracts
5. Resolution

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500 Fax: 714-901-5610
www.FirstInAlerting.com

Quote: Sandy Springs Fire Department First-In Alerting Platform and Automated Voice Dispatch System Revised

To: Sandy Springs Fire Department

From: Ricardo Garcia

Sandy Springs Fire Department

7840 Roswell Road

Sandy Springs, GA 30350

Contact:

Summary

Total Amount:	**$97,668.05**	Quote ID:	Q-07478-Z8G7 Revision: 1
Shipping Method:	Ground	Date:	8/27/2021
Payment Terms:	Net 30	Effective To:	11/26/2021

Description:

This quote is for Sandy Springs Fire Department First-In Alerting Platform and Automated Voice Dispatch System including installation and technical support. This quote is for the First-In Alerting Platform System which includes IP based alerting. The Standard Server will be used to host the First-In Alerting Platform software.

This quote includes the First-In Alerting Automated Voice Dispatch System, Radio Interface Controller (Lite) with 2 Keypads and three Alerting Workstations with Client Software.

Clarifying Comments:

The quote assumes that the network path between each station and the dispatch is existing and if not, the client will provision the network path and any equipment required to complete the path. This quote does not include the CAD interface cost. Pricing assumes installation will be done in one trip. If station is not ready, client agrees to pay additional charge. Client is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired.

The First-In Voice Dispatch (FiAVD) feature of the First-In Fire Station Alerting System provides the fire/rescue department and the dispatch center a quick, consistent means of providing automated, complete dispatch information to the responding emergency personnel. Management of FiAVD is performed by dispatch center personnel utilizing the First-In Voice Editor software. This software allows City personnel to edit the cadence and pronunciation of a particular word.

Client is responsible for all other integration and VPN access for Westnet. The client will need to provide a radio for the First-In Radio Interface Controller, and the installed radio will need an outside antenna with proper grounding. Client to supply and program any radio needed to control traffic lights, warning lights or other interfaces necessary.
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Quote does not include Davis Bacon, union or prevailing wages rates, customer is responsible if applicable. Quote does not include sales or use tax, customer is responsible for paying sales or use taxes if applicable. Payment terms are net 30 with payment milestones.

Quote was revised 8/27/2021 to remove 1 Workstation with Client Software and to update the effective to date.

Shipping Information

Ship To:

Bill To:

Details

Product ID	Product	QTY	Price	Sub Total
FiAP-AVD	First-In Automated Voice Dispatch System	1.00	$28,500.00	$28,500.00
FiAP-AVD-EDT	First-In Automated Voice Dispatch Word Editor	1.00	$3,245.00	$3,245.00
FiAP-CLIENT-WS	First-In Alerting Workstation with Client Software	2.00	$1,950.00	$3,900.00

Product ID	Product	QTY	Price	Sub Total
FiAP-CORE-5S-PKG	First-In Alerting Platform Core Station Alerting Software with up to 5 Station License Package	1.00	$12,850.00	$12,850.00
FiAP-CORE-SVR-SD	First-In Alerting Platform Standard Server	1.00	$4,620.00	$4,620.00
FRIC-LT	Radio Interface Controller (Lite) with 2 Keypads	1.00	$15,872.00	$15,872.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$68,987.00
Install Supplies	$325.00
Total Tax (%)	$0.00
Shipping and Handling	$1,081.30
FiAP Install, Commissioning, and Testing	$13,920.00
FiAP Training	$2,320.00
One Year Toll Free Technical Support	$8,259.75
Project Coordination	$2,775.00
Total Amount	**$97,668.05**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500 Fax: 714-901-5610
www.FirstInAlerting.com

Quote: Sandy Springs Fire Department Johns Creek Backup Dispatch Center First-In Alerting Platform System

To: Sandy Springs Fire Department

From: Zulema Perez

Sandy Springs Fire Department

7840 Roswell Road

Sandy Springs, GA 30350

Contact:

Summary

Total Amount:	**$63,199.60**	Quote ID:	Q-08129-J5V8
Shipping Method:	Ground	Date:	8/27/2021
Payment Terms:	Net 30	Effective To:	11/26/2021

Description:

This quote is for Sandy Springs Fire Department First-In Alerting Backup Dispatch System including installation and technical support. This quote is for the First-In Alerting Platform System which includes IP based alerting. The Standard Server will be used to host the First-In Alerting Platform software.

This quote includes the First-In Alerting Automated Voice Dispatch System, Radio Interface Controller (Lite) with 2 Keypads and three Alerting Workstations with Client Software.

Clarifying Comments:

The quote assumes that the network path between each station and the dispatch is existing and if not, the client will provision the network path and any equipment required to complete the path. This quote does not include the CAD interface cost. Pricing assumes installation will be done in one trip. If station is not ready, client agrees to pay additional charge. Client is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired.

The First-In Voice Dispatch (FiAVD) feature of the First-In Fire Station Alerting System provides the fire/rescue department and the dispatch center a quick, consistent means of providing automated, complete dispatch information to the responding emergency personnel. Management of FiAVD is performed by dispatch center personnel utilizing the First-In Voice Editor software. This software allows City personnel to edit the cadence and pronunciation of a particular word.

Client is responsible for all other integration and VPN access for Westnet. The client will need to provide a radio for the First-In Radio Interface Controller, and the installed radio will need an outside antenna with proper grounding. Client to supply and program any radio needed to control traffic lights, warning lights or other interfaces necessary.
.

Quote does not include Davis Bacon, union or prevailing wages rates, customer is responsible if applicable. Quote does not include sales or use tax, customer is responsible for paying sales or use taxes if applicable. Payment terms are net 30 with payment milestones.

Shipping Information

Ship To:

Bill To:

Details

Product ID	Product	QTY	Price	Sub Total
FiAP-AVD-HA	First-In Automated Voice Dispatch System HA	1.00	$6,850.00	$6,850.00
FiAP-CLIENT-WS	First-In Alerting Workstation with Client Software	2.00	$1,950.00	$3,900.00
FiAP-CORE-5S-PKG-HA	First-In Alerting Platform Core Station Alerting Software with up to 5 Station License Package HA	1.00	$8,500.00	$8,500.00
FiAP-CORE-SVR-SD	First-In Alerting Platform Standard Server	1.00	$4,620.00	$4,620.00

Product ID	Product	QTY	Price	Sub Total
FRIC-LT	Radio Interface Controller (Lite) with 2 Keypads	1.00	$15,872.00	$15,872.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$39,742.00
Install Supplies	$325.00
Total Tax (%)	$0.00
Shipping and Handling	$1,081.30
FiAP Install, Commissioning, and Testing	$13,195.00
FiAP Training	$2,320.00
One Year Toll Free Technical Support	$4,686.30
Project Coordination	$1,850.00
Total Amount	**$63,199.60**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500 Fax: 714-901-5610
www.FirstInAlerting.com

Quote: Sandy Springs Fire Station #2 First-In Alerting Smart Station System & 3 Core Systems for Stations #1, #3 and #4 Revised 3

To: Keith Sander

1 CGalambus Way

Sandy Springs, 30328

From: Zulema Perez

Summary

Total Amount:	**$220,999.71**	Quote ID:	Q-06940-G8D5 Revision: 3
Shipping Method:	Ground	Date:	8/27/2021
Payment Terms:	Net 30	Effective To:	11/26/2021

Description:

This quote is for Sandy Springs Fire Station #2 for the First-In Alerting System including installation and technical support.

Quote includes the equipment for 3 Core Systems for Fire Stations 1, 3 and 4 not including installation or install supplies.

Plumber is required to install electric valve in gas line to stove. Pricing assumes each station's appliance has electric ignition, Westnet included power contactor installation in the electric power supply to stove. If the stove has automatic ignition, the owner must have its electrician install a power contactor (relay) in the AC power line to the stove as well as the gas valve. The Appliance Controller would then control two outputs, one for the gas and a second output to control the stove's AC power. The relay for the AC power should have a coil control voltage rating of 24 V AC rated for continuous duty. The only Westnet tested and accepted appliance controller natural gas valve is the ASCO Red Hat Normally Closed gas valve with any one of the following part numbers: 8215B060: 8215B050: 8215G030. The valve must be specified for 24V AC 60hz.

A Client provided analog paging port to the station's phone switch that will interface with the Telephone Interface Module to provide in-house/intercom paging over the newly installed System speakers. If the station has VoIP telephone system, the Client shall provide an analog telephone adapter (ATA) that will include Caller Party Control and assign an extension for in-house paging.

Clarifying Comments:

This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer to provide VPN access to Westnet for remote adjustments and support.

Quote does not include Davis Bacon, union or prevailing wages rates, customer is responsible if applicable. Quote does not include sales or use tax, customer is responsible for paying sales or use taxes if applicable. Payment terms are net 30 with payment milestones.

Quote was revised 6/1/2021 to add 1 Radio Monitor Switch and 1 Appliance Reset Switch.
Quote was revised 8/26/2021 to add the equipment for 3 Core Systems for Fire Stations 1, 3 and 4.

Shipping Information

Ship To:

Bill To:

Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	4.00	$85.00	$340.00
DLSP	MCU Data Line Surge Protector	4.00	$95.00	$380.00
DL-STROBE-BB	Dorm Light / Strobe Light Back Box - Kit	6.00	$34.50	$207.00
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	$635.00	$635.00

Product ID	Product	QTY	Price	Sub Total
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	4.00	$9,495.95	$37,983.80
FINISO4P	Radio Isolation Unit - Four Channel	4.00	$831.00	$3,324.00
FIS-EP-32	First-In Alerting Endpoint w/ 32" Monitor	1.00	$2,125.20	$2,125.20
FRMKit-Dual	MCU and Radio Rack Mount Kit	4.00	$193.95	$775.80
RK-WM-1U	Wire Management - 1 Unit - Kit	4.00	$65.00	$260.00
SCR26-24VC5	Control Remote (each controls up to 8 functions)	2.00	$1,175.95	$2,351.90
SCR26-24VTX	Control Remote with External Power Supply (controls up to 8 functions)	3.00	$1,195.25	$3,585.75
SDBS1	Doorbell Button	1.00	$225.00	$225.00
SDRM38V-FM	Dorm Remote - Flush Mount Kit also required	11.00	$898.25	$9,880.75
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	11.00	$218.25	$2,400.75
SHPA150	High Power Paging Audio Module (includes one speaker)	1.00	$1,875.00	$1,875.00
SHPA150-D	High Power Paging Audio Module (includes two speakers)	2.00	$2,175.49	$4,350.98
SPC1000-2U	On-Line UPS Double Conversion w/ Mounting Bracket	3.00	$855.85	$2,567.55
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	3.00	$1,972.00	$5,916.00
SPC28-HSL-1K2PS	Power Module w/ Dual Mode, UPS & Dual Power Supplies	1.00	$1,972.00	$1,972.00
SS-AST-LF	Alerting Strobe Light Fixture	6.00	$225.00	$1,350.00
SSAT	Satellight (driven off Satellight Controller)	27.00	$295.00	$7,965.00
SSATKIT-TBD	Satellight Mounting Kit - TBD	53.00	$48.00	$2,544.00
SSAT-M	Satellight Controller	26.00	$599.98	$15,599.48
SS-CI5C-M	Company Indicator (Apparatus Bay) Medium 17.37 inch	2.00	$825.00	$1,650.00
SSETS	Emergency Button	2.00	$225.00	$450.00
SSMSW	Radio Monitor Switch	1.00	$225.00	$225.00
SS-OSA	Outside Speaker Audio Module (includes one speaker)	2.00	$599.98	$1,199.96
SSPK-SW-M	Smart Station Speaker Switch - Main	2.00	$225.00	$450.00
SSRS	Appliance Reset Switch	2.00	$225.00	$450.00
SSRSW	Alert Reset Switch	1.00	$225.00	$225.00
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	$1,925.00	$1,925.00
SS-SLA-4L	Alerting Strobe Light Adaptor	2.00	$95.00	$190.00
SS-TIM-01	Telephone Interface Module	1.00	$1,199.95	$1,199.95
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	2.00	$825.00	$1,650.00
SVC-LIFT-FEE	Lift Service Fee	1.00	$1,680.00	$1,680.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$119,909.87
Install Supplies	$3,383.10
Total Tax (%)	$0.00
Shipping and Handling	$5,182.80
Station Equipment Install	$75,682.95
One Year Toll Free Technical Support	$11,890.99
Project Coordination	$3,700.00
Special Engineering Services	$1,250.00
Total Amount	**$220,999.71**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

Cooperative Purchasing

Sourcewell

Compliant, Competitive, and Convenient

Contracts for government, education, and nonprofits

Accomplish More

As a leader in cooperative purchasing, we are passionate about helping members fulfill their public service missions.

We are building stronger relationships with members and vendors to develop practical solutions together.

Learn how we can serve you. For contract documents and member information, visit:

sourcewell-mn.gov
877-585-9706

Compliant

- Trusted process satisfies bid requirements
- Government agency that works like you
- Achievement of Excellence in Procurement recipient

Competitive

- Buying power of 50,000 participating agencies

Convenient

- More than 400 trusted brands under contract
- Full catalog of options for a complete solution
- Easy, no-cost registration to use

Sourcewell
Awarded Contract

Cooperative Purchasing Reference Guide

Your guide for sourcing success

sourcewell-mn.gov

Together, we are Sourcewell

Cooperative purchasing

Cooperative purchasing is procurement conducted by, or on behalf of, one or more government units for use by other government units.

Compliant

- Our process can be trusted to satisfy your bid requirements
- We are a government agency that works like you
- Achievement of Excellence in Procurement recipient

Competitive

- Buying power of 50,000 participating agencies
- Contracts offer ceiling-based (not-to-exceed) pricing and volume discounts

Convenient

- More than 400 quality suppliers holding competitively awarded contracts
- Full suite of options for a complete solution
- Easy, no-cost participation for public agencies

Register as a participating agency

Participation is free. Just complete the online or paper registration form. A legal agreement is available if needed. After registering, you will receive a Sourcewell account ID number electronically and a welcome packet by mail.

- Online at: sourcewell-mn.gov
- Through hard copy participation agreement (download from our website)
- Through "Joint Exercise of Powers" or "Interlocal" agreements

Make a purchase

Browse our catalog of nationally awarded suppliers online. Contact the supplier directly and inform them of your interest in using the Sourcewell contract, OR use our expertise — contact our client relations team. We want to be your guide.

For more information, contact our client relations team:

877-585-9706
service@sourcewell-mn.gov

Our process

Cooperative purchasing connects buyers and sellers for efficiency and savings.

Our user-friendly process—the consistency of our documents, forms, and evaluation criteria—is among our greatest assets.

We continuously refine our efforts to meet the changing needs of our participating agencies. They value our North American competitive procurement process, which satisfies local procurement requirements.

Our clients add value to these steps by understanding their local procurement requirements and assessing their ability to legally access and utilize Sourcewell contracts.

Competitive procurement process

1. **Scope of solicitation**
   We determine the scope of each competitive solicitation by identifying the needs of our public agency clients. This is accomplished through daily interactions and guidance from our clients.

2. **Authorization from Sourcewell Board of Directors**
   Before initiating a solicitation, we seek permission from the publicly elected Sourcewell Board of Directors.

3. **Public notice and advertising**
   Upon approval from the board, we issue a public notice and advertisement. Refer to sourcewell-mn.gov/process for specific advertising locations.

4. **Proposal receipt and opening**
   We accept web-based, digital submissions through the Sourcewell Procurement Portal. Responses through the portal are secure and inaccessible until after the published due date and time. We conduct a public-proposal opening time, date, and place as specified in the RFP. Prior to April 1, 2019, physical submissions were accepted with a time and date stamp upon receipt at our office in Staples, Minn.

5. **Objective evaluation**
   At the proposal opening, we evaluate the responsiveness of each proposal received. The evaluation committee then presents its recommendations to the chief procurement officer (CPO) for final review and approval.

6. **Official award**
   Upon approval by the CPO and ratification by the Sourcewell Board of Directors, we award the recommended supplier(s) a four-year contract with the potential for a one-year extension. The Sourcewell Procurement Department sends a Notice of Award or Non-Award to all respondents via email.

7. **Posting and review of approved contract documents**
   Sourcewell maintains a complete procurement file, and contract documentation is posted on our website. We periodically review all awarded contracts for compliance and effectiveness. In addition, Sourcewell may review and approve price and product changes at the supplier's request.

Six-time recipient of the Achievement of Excellence in Procurement award.

The Sourcewell advantage

Sourcewell is a self-sustaining government organization. We partner with government, education, and nonprofit entities to empower community success.

You can confidently partner with Sourcewell because we:

Value independence

- As a government agency authorized by the state of Minnesota, we can enter into contracts and operate as our own cooperative purchasing lead agency. (See enabling legislation on page 6)
    - We adhere to competitive solicitation requirements of the Uniform Municipal Contracting Law.
- We award most contracts corporately, but you purchase from local dealers and providers.
- Contract terms allow you to propose supplemental terms and conditions.

Lead the way

- Choice of high-quality equipment/products/services–400 North American supplier contracts and more than 500 construction contracts.
- We eliminate low-bid, low-quality issues. You capture lifecycle-cost savings.
- Our contracts are tailored to you with solutions-based solicitations.
    - Basic to fully customized solutions available when you choose from a suite of options.

Read the fine print

- Proven procurement process, refined over 40 years. (See prior page.)
- Contracts competitively solicited on your behalf and awarded by our CPO and elected board.
- The documentation you need is right at your fingertips–with a complete procurement file posted on our website sourcewell-mn.gov.

Make purchasing easy

- Browse our catalog of awarded suppliers online.
- Participating agencies can then contact the supplier directly and tell them you'd like to use the Sourcewell contract.
    - If not a participating agency, check out how easy it is to register on page 3.
- Tap into our expertise by contacting our client relations team: 877-585-9706 or service@sourcewell-mn.gov.

Frequently asked questions

Q. Who is Sourcewell?

A. Sourcewell is a local unit of government, a public corporation and agency under the Minnesota Constitution and its enabling law, Minnesota Statutes § 123A.21. Sourcewell employees are government employees.

Q. What is Sourcewell's primary purpose?

A. Sourcewell is a service cooperative created to provide programs and services to participating agencies in the government, education, and nonprofit sectors. Its statutory purpose is to assist these agencies in meeting specific needs which are more efficiently delivered cooperatively than by an entity individually. Minn. Stat. § 123A.21, subd. 2.

Q. Is cooperative purchasing one of Sourcewell's authorized activities?

A. Sourcewell is authorized to establish cooperative purchasing contracts on behalf of itself and participating agencies. Sourcewell follows the competitive contract law requirements under Minnesota Statutes § 471.345, to solicit, evaluate, and award these contracts.

Q. How is Sourcewell governed?

A. Sourcewell is governed by an eight-member board of directors made up of local elected officials including county commissioners, city council members, mayors, and school board members.

Q. Who is eligible to participate, and how much does it cost?

A. Participation is free and available to all government, education, and nonprofit entities.

Q. How do we register?

A. You can register to participate online at sourcewell-mn.gov or by submitting a paper agreement.

Q. What specific statute gives my agency the authority to participate?

A. Joint powers and cooperative purchasing laws authorize clients to access Sourcewell cooperative purchasing contracts. Sourcewell clients are responsible for ensuring compliance with state and local laws in their respective jurisdictions. A comprehensive list of state laws is included on the Sourcewell website on the "Compliance and Legal" page.

Sourcewell continuously monitors changing laws and regulations affecting cooperative purchasing. For questions about state-specific compliance or contract-use requirements, please contact service@sourcewell-mn.gov.

Q. Can my agency use Sourcewell contracts without issuing our own solicitation?

A. Sourcewell contracts are competitively solicited on behalf of Sourcewell and our participating agencies. Individual agencies are free to determine whether the awarded contracts meet their needs.

Frequently asked questions

Q. Does Sourcewell's procurement process meet federal procurement standards, including the Office of Management and Budget Uniform Guidance (2 CFR Part 200)?

A. Sourcewell's procurement process is continuously improved to ensure compliance with state and federal requirements affecting our clients' ability to use cooperative purchasing contracts. Standard federal terms and conditions are included in Sourcewell solicitations and contracts. For specific compliance questions, please contact service@sourcewell-mn.gov.

Q. How do I obtain copies of the legal documents associated with each contract?

A. Contracts and solicitation documents are available under the "Contract Documentation" tab on each supplier's page on the Sourcewell website. Please follow the instructions under each supplier's "Pricing" tab to access pricing for specific contracts. Due to pricing complexity, some pricing is only available upon request. Procurement files are also available upon request.

Q. As a Sourcewell participating agency, are we able to buy from other contracts?

A. Sourcewell participation and contracts are nonexclusive with no obligation to purchase.

Q. How is Sourcewell funded?

A. Sourcewell is funded by administrative fees paid by suppliers. When Sourcewell awards a contract, that supplier realizes substantial efficiencies in the form of thousands of sales opportunities. Suppliers pay a percentage of those sales to Sourcewell to cover costs related to the procurement process and to offset general operating costs.

Cooperative purchasing

Sourcewell creates cooperative contract purchasing solutions on behalf of participating public agencies. Cooperative contracts offer both time and money savings for users by consolidating the efforts of numerous individually prepared solicitations into one, cooperatively shared process—taking advantage of the volume pricing generated by 50,000 agencies across North America.

Register and purchase

Visit sourcewell-mn.gov/cooperative-purchasing or turn to page 3 for more details.

We want to be your guide.

Contact our client relations team:

877-585-9706
service@sourcewell-mn.gov

Westnet

Public Safety Communications

#042021-WNT

Maturity Date: 06/23/2025

- Products & Services
- Contract Documents
- Pricing
- Contact Information

Products & Services

Sourcewell contract 042021-WNT gives access to the following types of goods and services:

- Fire station alerting system
- Automated voice dispatch
- Text-to-speech dispatch
- Turnout timers
- Dorm remotes
- Alerting platform
- Alerting end point displays
- Automatic dispatching system
- Bedside alerting
- Zone alerting system
- IP alerting system
- Automatic backup alerting

RESOLUTION NO. ________________

STATE OF GEORGIA
COUNTY FULTON

RESOLUTION OF THE CITY OF SANDY SPRINGS PUBLIC FACILITIES AUTHORITY TO AUTHORIZE CONTRACT AWARD TO WESTNET, INC. FOR THE PURCHASE OF AN ALERTING SYSTEM FOR FIRE STATION 2, AND TO AUTHORIZE THE CITY MANAGER TO EXECUTE THE CONTRACT

WHEREAS, the City of Sandy Springs Public Facilities Authority (“PFA") desires to equip the new fire station 2 located at 135 Johnson Ferry Road in the City, currently under construction (“Project”), with an alerting system; and

WHEREAS, during the planning phase of the Project, the City of Sandy Springs (“City”) researched different alerting systems that would be beneficial for firefighter health and improve communications and further reduce response times; and

WHEREAS, three (3) station alerting vendors met the City’s specifications and all such vendors are members of Cooperative Purchasing Consortiums for governments; and

WHEREAS, the City requested quotes from all three (3) vendors, including WestNet, Inc., based on the specifications outlined by the City; and

WHEREAS, WestNet’s proposal for the First-In alerting system was the lowest quote submitted at $220,999.71; and

WHEREAS, the PFA desires to make contract award to WestNet, Inc. in the amount of $220,999.71, for the purchase of the First-In alerting system proposed by WestNet, Inc.;

NOW THEREFORE, BE IT RESOLVED by the members of the City of Sandy Springs Public Facilities Authority on ______________________, 2021, at 6:00 p.m., as follows:

1. WestNet, Inc. is hereby awarded a contract in the amount of $220,999.71 for the purchase of the First-In alerting system as proposed; and

2. Subject to approval of the Sandy Springs City Attorney and Finance Director, the Sandy Springs City Manager and appropriate authorized City officials are hereby authorized to execute a contract with WestNet, Inc. for the First-In alerting system and to take any and all actions necessary to effectuate the intent of this resolution.

RESOLVED this the _________ day of ______________________, 2021.

Approved:

____
Russell K. Paul, General Manager

Attest:

____
Raquel Gonzalez, Secretary

(SEAL)

SANDY SPRINGS
GEORGIA

To: Andrea Surratt, City Manager, City of Sandy Springs
And General Manager, City of Sandy Springs Public Facilities Authority

From: Keith Sanders, Fire Department Chief

Date: September 8, 2021, for Submission on the September 21, 2021 City of Sandy Springs Public Facilities Authority Meeting Agenda

Item: Request for Members of City of Sandy Springs Public Facilities Authority to Consider Contract Award to Office Images for the Purchase of Furniture for Fire Station 2 and to Authorize the City Manager to Execute the Contract

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Recommendation:

The Chief of the Sandy Springs Fire Department ("Department") recommends that the City of Sandy Springs Public Facilities Authority ("PFA") approve the attached resolution to approve the purchase of furniture and workstations ("Furniture") for the new Fire Station 2 located at 135 Johnson Ferry Road ("Project").

Background and Discussion:

Pursuant to a competitive procurement and contract award, Hussey Gay Bell architectural firm ("Architect") partnered with Jericho Design Group to design the interior of the Project.

To maintain consistency in the government buildings in City Springs, the Architect, in consultation with the PFA and representatives of the City of Sandy Springs ("City"), have selected Office Images as the Furniture vendor for the Project. Office Images was used to purchase the furniture and workstations for Sandy Springs City Hall. Office Images is a qualified vendor of OMNIA Partners, which is the largest and most trusted cooperative purchasing organization for public sector procurement.

Financial Impact:

$175,000.00 for Furniture and equipment was included in the approved budget for this Project. The purchase of Furniture through Office Images totals $169,663.56. Details are in the attached proposal.

Alternatives:

The alternative is not to approve contract award to Office Images by utilizing the cooperative purchasing organization and to provide the Department with further direction on the purchase of Furniture for the Project.

SANDY SPRINGS
GEORGIA

Attachments:

1. Fire Station 2 Furniture Proposal
2. State of Georgia Hon discounts
3. 80435 Haworth Omnia Partners Multiple Award
4. Omni Member Brochure
5. Furniture Member Contract Documents
6. Omnia Partners Contract R191806
7. Resolution for Contract Award

City of Sandy Springs Fire Station #2

8/31/2021

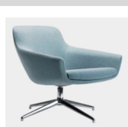
PLEASE NOTE: PRICING VALID UNTIL 9/15/2021

Image	Description	Tag #	Location	Specification	Finishes	Quantity	Unit Sell	Extended Sell
	LOUNGE CHAIR	**CH-10**	**LOBBY/CORRIDOR**	**Carolina**		4	$1,549.00	$6,196.00
				Elide Lounge Chair	Grade 3 Spradling Whisper Truffel Upholstery, Pecan Wood Base			
	OCCASIONAL TABLE	**TB-12**	**LOBBY/CORRIDOR**	**HON**		2	$570.78	$1,141.56
				Scramble Round End Table, 24"D x 22"H	Designer White Laminate Top, Florence Walnut Wood Base, Textured Charcoal Trim			
				PUBLIC LOBBY AND 2ND FLOOR CORRIDOR SUBTOTAL				**$7,337.56**
	CONFERENCE TABLE	**TB-11**	**CONFERENCE**	**Enwork**		1	$6,552.80	$6,552.80
				Adventure 48"D x 144"W Table with Lamintate Top, Legs with Turnbuckles, Power/Data Center	River Cherry Laminate, Black Painted Legs and Turnbuckles			
	CONFERENCE CHAIR	**CH-9**	**CONFERENCE**	**AIS**		10	$418.00	$4,180.00
				Auburn Express Conference Chair	Black			
					CONFERENCE ROOM SUBTOTAL			**$10,732.80**
	PRIVATE OFFICE	**DK-1**	**OFFICE 108**	**JSI**		1	$2,804.00	$2,804.00
				Vision Laminate 30"D x 72"W Peninsula Desk, 22"D x 44"W Bridge Surface, 22"D x 72"W Pedestal Credenza, Mobile Pedestal	Florence Walnut Laminate, Black Trim			
	PRIVATE OFFICE	**BK-1**	**OFFICE 108**	**JSI**		1	$569.50	$569.50
				Vision Laminate Bookcase, 30"W x 15"D x 69"H	Florence Walnut Laminate			
	PRIVATE OFFICE	**CH-1**	**OFFICE 108**	**Haworth**		1	$779.65	$779.65
				Fern Task Chair with Mesh Back, Upholstered Seat, 4D Arms, No Lumbar, Pneu w/Back Stop, Adj Seat, Plastic Base,Hd Cst	Grade A Pixel Dot Seat, Coal Mesh Back, Black Trim, Pitch Base			
	GUEST CHAIR	**CH-3**	**OFFICE 108**	**Haworth**		2	$334.32	$668.64
				Resonate Side Chairs with Upholstered Seat and Back	Grade A Wellington Nimbus Faux Leather Seat, Landmark Wood Laminate Back, Charcoal Base			
					PRIVATE OFFICE 108 SUBTOTAL			**$4,821.79**
	PRIVATE OFFICES	**DK-2**	**OFFICE 204**	**JSI**		1	$5,106.50	$5,106.50
				Vision Laminate U-Shape Office Configuration	Florence Walnut			
	STORAGE	**CR-2**	**OFFICE 204**	**JSI**		1	$909.00	$909.00
				Vision Laminate Box/File Storage Credenza	Florence Walnut			

City of Sandy Springs Fire Station #2

8/31/2021

PLEASE NOTE: PRICING VALID UNTIL 9/15/2021

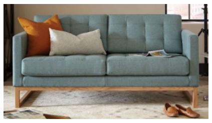
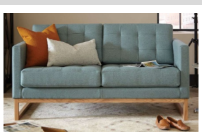
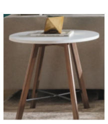
Image	Description	Tag #	Location	Specification	Finishes	Quantity	Unit Sell	Extended Sell
	**PRIVATE OFFICE**	**CH-1**	**OFFICE 204**	**Haworth** Fern Task Chair with Mesh Back, Upholstered Seat, 4D Arms, No Lumbar, Pneu w/Back Stop, Adj Seat, Plastic Base,Hd Cst	Grade A Pixel Dot Seat, Coal Mesh Back, Black Trim, Pitch Base	1	$779.65	$779.65
	**GUEST CHAIR**	**CH-3**	**OFFICE 204**	**Haworth** Resonate Side Chairs with Upholstered Seat and Back	Grade A Wellington Nimbus Faux Leather Seat, Landmark Wood Laminate Back, Charcoal Base	2	$334.32	$668.64
							PRIVATE OFFICE 204 SUBTOTAL	**$7,463.79**
	**PRIVATE OFFICE**	**DK-1**	**OFFICE 207**	**JSI** Vision Laminate 30"D x 72"W Peninsula Desk, 22"D x 44"W Bridge Surface, 22"D x 72"W Pedestal Credenza, Mobile Pedestal	Florence Walnut	1	$2,804.00	$2,804.00
	**STORAGE**	**BK-2**	**OFFICE 207**	**JSI** Vision Laminate Box/File Storage Credenza	Florence Walnut	1	$1,472.50	$1,472.50
	**PRIVATE OFFICE**	**CH-1**	**OFFICE 207**	**Haworth** Fern Task Chair with Mesh Back, Upholstered Seat, 4D Arms, No Lumbar, Pneu w/Back Stop, Adj Seat, Plastic Base,Hd Cst	Grade A Pixel Dot Seat, Coal Mesh Back, Black Trim, Pitch Base	1	$779.65	$779.65
	**PRIVATE OFFICE**	**CH-3**	**OFFICE 207**	**Haworth** Resonate Side Chairs with Upholstered Seat and Back	Grade A Wellington Nimbus Faux Leather Seat, Landmark Wood Laminate Back, Charcoal Base	2	$334.32	$668.64
							PRIVATE OFFICE 207 SUBTOTAL	**$5,724.79**
	**PRIVATE OFFICE**	**DK-2**	**OFFICE 221**	**JSI** Vision Laminate U-Shape Office Configuration	Florence Walnut	1	$5,029.50	$5,029.50
	**CREDENZA**	**CR-2**	**OFFICE 221**	**JSI** Vision Laminate Box/File Storage Credenza	Florence Walnut	1	$909.00	$909.00
	**TASK CHAIR**	**CH-1**	**OFFICE 221**	**Haworth** Fern Task Chair with Mesh Back, Upholstered Seat, 4D Arms, No Lumbar, Pneu w/Back Stop, Adj Seat, Plastic Base,Hd Cst	Grade A Pixel Dot Seat, Coal Mesh Back, Black Trim, Pitch Base	1	$779.65	$779.65
	**LOUNGE CHAIR**	**CH-8**	**OFFICE 221**	**Sit On It** Gobi Midback Lounge Chair	Strive Citrus Upholstery, Bronze Metal Base	2	$783.00	$1,566.00

City of Sandy Springs Fire Station #2

8/31/2021

Office Images

PLEASE NOTE: PRICING VALID UNTIL 9/15/2021

Image	Description	Tag #	Location	Specification	Finishes	Quantity	Unit Sell	Extended Sell
	OCCASIONAL TABLE	**TB-10**	**OFFICE 221**	**OFS**		1	$3,193.73	$3,193.73
				Kosa 36" Round Table x 15"H	Lyra Solid Surface, Black Base			
	SOFA	**SF-2**	**OFFICE 221**	**OFS**		1	$1,846.88	$1,846.88
				Cubic 77x30.25x32.5 Tufted Sofa	Grade 4 CF Stinson Sentry-HC Mission SHG 48, Desert Wood Sled Base			
							PRIVATE OFFICE 221 SUBTOTAL	**$13,324.76**
	CAFÉ CHAIR	**CH-4**	**DAY ROOM**	**Haworth**		18	$393.97	$7,091.46
	Communal Table			Maari 4-Leg Wood Side Chair with Poly Seat and Back, No Arms	Coffee Poly Shell, Ink on Oak Wood Base			
	BARSTOOL	**CH-4**	**DAY ROOM**	**Haworth**		4	$624.91	$2,499.64
	Kitchen Island			Maari 4-Leg Wood High Back Stool with Poly Seat and Back, No Arms	Coffee Poly Shell, Ink on Ash Wood Base			
	COMMUNITY TABLE	**TB-2**	**DAY ROOM**	**CUSTOM**		1	$12,000.00	$12,000.00
				60"D x 15'W Wood Table with Emblazoned Top			Allowance	
	OCCASIONAL TABLE	**TB-2**	**DAY ROOM**	**OFS**		1	$3,193.73	$3,193.73
				Kosa 36" Round Table x 15"H	Lyra Solid Surface, Black Base			
	OCCASIONAL TABLE	**TB-1**	**DAY ROOM**	**Carolina**		2	$2,098.67	$4,197.34
				X&O Cylinder Plinth End Table, 24" Round x 20"H with Power	Deep Mink Solid Surface Top, Pecan Laminate Base, Brushed Aluminum Laminate Plinth			
	SOFA	**SF-2**	**DAY ROOM**	**OFS**		1	$1,721.27	$1,721.27
				Cubic 77x30.25x32.5 Tufted Sofa	Grade 10 Maharam Parquet Branch Upholstery, Desert Wood Sled Base			
	OCCASIONAL TABLE	**TB-12**	**DAY ROOM**	**HON**		2	$570.78	$1,141.56
				Scramble Round End Table, 24"D x 22"H	Designer White Laminate Top, Florence Walnut Wood Base, Textured Charcoal Trim			
							DAY ROOM SUBTOTAL	**$31,845.00**
	TASK STOOL	**CH-11**	**TOUCHDOWN**	**Haworth**		6	$750.79	$4,504.74
				Very Conference Stool with Upholstered Seat, Perforated Back, Fixed Arms	Grade A Wellington Shale Upholstered Seat, Black Perforated Back, Black Trim, Metallic Silver Base			

City of Sandy Springs Fire Station #2

8/31/2021

PLEASE NOTE: PRICING VALID UNTIL 9/15/2021

Image	Description	Tag #	Location	Specification	Finishes	Quantity	Unit Sell	Extended Sell
	**TABLE**	**TB-4A/B**	**TOUCHDOWN**	**Haworth** Upside 24"D x 58"/70"W Height Adjustable Table	River Cherry Laminate Top, Dark Bronze Metallic Base	4	$633.50	$2,534.00
	**MONITOR ARM**	**MA-1**	**TOUCHDOWN**	**Humanscale** M/Connect 2 with Standard Clamp Mount, Dual Monitor Arm	Silver with Gray Trim	6	$645.84	$3,875.04
						TOUCHDOWN SUBTOTAL		**$10,913.78**
	**SOFA**	**SF-1A**	**STUDY ROOM**	**HON** West Hill 2-Seater Sofa	Grade 1 Contourett Black Upholstery, Wood Foot Florence Walnut	1	$1,585.93	$1,585.93
	**CREDENZA**	**CR-2**	**STUDY ROOM**	**Industry West** Lincoln Consle, 70.8"W x 17.7"D x 24"H	As Shown	1	$3,486.25	$3,486.25
	**OCCASIONAL TABLE**	**TB-12**	**STUDY ROOM**	**HON** Scramble End Table, 24"D x 22"H	Designer White Laminate Top, Florence Walnut Wood Base, Textured Charcoal Trim	2	$570.78	$1,141.56
						STUDY ROOM SUBTOTAL		**$6,213.74**
	**BUNK ROOMS**	**BD-1**	**BUNK**	**FIREHOUSE COLLECTION** Classic Bed, Twin XL	Walnut	11	$894.11	$9,835.21
	BUNK ROOMS	**BD-1**	**BUNK**	**FIREHOUSE COLLECTION** Duty Built Lieutenant 12" Mattress		11	$494.11	$5,435.21
	**BUNK ROOMS**	**BU-1**	**BUREAU**	**FIREHOUSE COLLECTION** 3-Drawer Bureau	Walnut	11	$447.05	$4,917.55
						BUNK ROOMS SUBTOTAL		**$20,187.97**
	**BARSTOOL**	**CH-12**	**LOWER PATIO**	**Janus et Cie** Forest Barstool	Blue Teal Powder Coat	8	$1,064.94	$8,519.52
	**TABLE**	**TB-13**	**LOWER PATIO**	**Barlow** Aura Pub High Dining Table, Aluminum Top. 79" x 28" x 41.5". .01 Graphite	Graphite	2	$1,511.88	$3,023.76

City of Sandy Springs Fire Station #2

8/31/2021

PLEASE NOTE: PRICING VALID UNTIL 9/15/2021

Image	Description	Tag #	Location	Specification	Finishes	Quantity	Unit Sell	Extended Sell
	ROCKER	**CH-13**	**LOWER PATIO**	**Polywood**		2	$290.77	$581.54
				R100 Vineyard Porch Rocker	Slate Grey			
	OCCASIONAL TABLE	**TB-14**	**LOWER PATIO**	**Janus et Cie**		1	$512.00	$512.00
				Koko II Alta Side Table with Aluminum Slats, 20" Diameter x 21.75"H	Bronze			
						LOWER PATIO SUBTOTAL		**$12,636.82**
	CHAIR	**CH-14**	**UPPER PATIO**	**Janus et Cie**		2	$474.38	$948.76
				Forest Chair	Blue Teal Powder Coat			
	OCCASIONAL TABLE	**TB-14**	**LOWER PATIO**	**Janus et Cie**		1	$512.00	$512.00
				Koko II Alta Side Table with Aluminum Slats, 20" Diameter x 21.75"H	Bronze			
						UPPER PATIO SUBTOTAL		**$1,460.76**
	ARTWORK		**THROUGHOUT**	**TBD**		1	$20,000.00	$20,000.00
				Artwork and Accessories			Not to Exceed	
						ARTWORK SUBTOTAL		**$20,000.00**

Subtotal:	$152,663.56
Freight:	$1,500.00
Sales Tax:	$0.00
Installation	$15,500.00
Grand Total:	$169,663.56

HON

State of Georgia Contract: Furniture, Office, Computer & Educational
RFX Number: 99999-SPD-0000100

Dock Delivery:

Tier	Total Order at List	Modular Panel Systems & Related Accessories; Modular Task Lighting	Modular Free Standing & Modular Shelving Systems	Case Goods Ready to Use or Assemble Laminate, Steel, Wood & Conference Room Furniture	HON Branded Seating	Value Added Case Goods, Modular, Filing, & Seating
1	**$0 - $124,999**	67.1%	55.7%	53.5%	53.5%	55.7%
2	**$125,000 and above**	69.2%	66.0%	58.9%	58.9%	58.9%

Tier	Total Order at List	Modular Cafeteria Tables, Classroom Furniture, Visual Presentation Systems
1	**$0 - $24,999**	53.5%
2	**$25,000 and above**	55.7%

Inside Delivery:

Tier	Total Order at List	Modular Panel Systems & Related Accessories; Modular Task Lighting	Modular Free Standing & Modular Shelving Systems	Case Goods Ready to Use or Assemble Laminate, Steel, Wood & Conference Room Furniture	HON Branded Seating	Value Added Case Goods, Modular, Filing, & Seating
1	**$0 - $124,999**	66.2%	54.6%	52.4%	52.4%	54.6%
2	**$125,000 and above**	68.4%	65.1%	57.9%	57.9%	57.9%

Tier	Total Order at List	Modular Cafeteria Tables, Classroom Furniture, Visual Presentation Systems
1	**$0 - $24,999**	52.4%
2	**$25,000 and above**	54.6%

Delivered & Installed:

Tier	Total Order at List	Modular Panel Systems & Related Accessories; Modular Task Lighting	Modular Free Standing & Modular Shelving Systems	Case Goods Ready to Use or Assemble Laminate, Steel, Wood & Conference Room Furniture	HON Branded Seating	Value Added Case Goods, Modular, Filing, & Seating
1	**$0 - $124,999**	64.0%	51.5%	49.2%	49.2%	51.5%
2	**$125,000 and above**	66.3%	62.8%	55.1%	55.1%	55.1%

Tier	Total Order at List	Modular Cafeteria Tables, Classroom Furniture, Visual Presentation Systems
1	**$0 - $24,999**	49.2%
2	**$25,000 and above**	51.5%

HAWORTH

OMNIA PARTNERS PROGRAM INFORMATION

General Information

- Details about the OMNIA Partners program are available at www.omniapartners.com.
- Agencies must be registered to participate in the program. There is no obligation to purchase and there are no fees to participate. Always check the web site first to verify if an agency is a registered participant.
- Current pricing is available in Library in the Government section under OMNIA Partners.
- Contract number is 2020000606.

Contract Information:

- Start Date January 1, 2020
- End Date December 31, 2024
- Discounts are **product only**
- Discounts apply to July 1, 2021 price list through December 31, 2024 and are subject to change.
- For service prices such as design, installation, storage, etc. refer to Exhibit A – Pricing Sheet for the OMNIA Partners contract (last page of this document).

Price Agreement Information

Domestic (Continental United States)

80435 AA Multiple Award
81784 AA Sole Source Pricing

Overseas (Hawaii and Alaska)

80435 BB CIF Multiple Award
81784 BB CIF Sole Source Pricing

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HAWORTH'S OMNIA PARTNERS MULTIPLE AWARD CONTRACT DISCOUNTS
CUSTOMER COPY

80435 AA for orders shipping to continental U.S. locations, accessing North American price list

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
I Regular Lead Time	UniGroup®, PLACES®, UniGroup® Too Adaptable Components					$1-$100,000 $100,001 or More	71% Negotiable
Rush**						$1 or More	61%
II Regular Lead Time	PREMISE®, Compose®, IF					$1-$100,000 $100,001 or More	68% Negotiable
Rush**						$1 or More	53%
III Regular Lead Time			Beside® X Series® Casegoods V Series® Casegoods			$1-$50,000 $50,001 or More	63% Negotiable
Rush**						$1 or More	57%
IV Regular Lead Time		Monaco®, Improv®				$1-$25,000 $25,001 or More	63% Negotiable
V Regular Lead Time		X99®				$1-$25,000 $25,001 or More	60% Negotiable
Rush**						$1 or More	54%
VI Regular Lead Time	Patterns™ Reside® Desking Intuity®, Active Components™,Be_Hold Storage					$1-$50,000 $50,001 or More	53% Negotiable
Rush**						$1 or More	41%
VII Regular Lead Time	Pip™ Tables	Hello®, ToDo®, Openest®, Poppy™, Riverbend™, Pebble™ Cabana Lounge™, Resonate™				$1-$25,000 $25,001 or More	53% Negotiable
Rush**						$1 or More	41%
VIII Regular Lead Time				Masters Series® Suite™		$1-$100,000 $100,001 or More	53% Negotiable
Rush**						$1 or More	41%
IX Regular Lead Time		Cassis™, Candor®				$1-$25,000 $25,001 or More	55% Negotiable
Rush**						$1 or More	41%
X Regular Lead Time	Planes®, Upside		Compose® Storage			$1-$50,000 $50,001 or More	58% Negotiable
Rush**						$1 or More	55%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
XI Regular Lead Time	Belong™ & Jump®stuff Work Tools					$1-$10,000 $10,001 or More	48.75% Negotiable
XII Regular Lead Time	Haworth Collection-Haworth®					$1-$50,000 $50,001 or More	41% Negotiable
XIII Regular Lead Time		Very® Very® Task Zody®				$1-$25,000 $25,001 or More	55% Negotiable
Rush**						$1 or More	50%
XIV Regular Lead Time					Enclose® Walls Glass	$1-$100,000 $100,001 or More	55% Negotiable
XV Regular Lead Time	Haworth Collection - Poltrona Frau®, Cappellini®, Cassina® Haworth Collection-Pablo Designs					$1 or More	15%
XVI Regular Lead Time		Harbor Work Lounge®				$1-$50,000 $50,001 or More	50% Negotiable
XVII Regular Lead Time	Haworth® Health Environments, Atwell™					$1-$50,000 $50,001 or More	57.2% Negotiable
XVIII Regular Lead Time			A Series®			$1-$50,000 $50,001 or More	53% Negotiable
XIX Regular Lead Time		Lively®				$1-$25,000 $25,001 or More	60% Negotiable
XX Regular Lead Time		Soji®				$1-$25,000 $25,001 or More	50% Negotiable
Rush**						$1 or More	41.8%
XXI Regular Lead Time	Workware®, Technology Products					$1-$10,000 $10,001 or More	55% Negotiable
XXII Regular Lead Time	Everyday Office (Hop®, Jump®) Jive®, Swivel™					$1-$50,000 $50,001 or More	50% Negotiable
Rush**						$1 or More	45%
XXIII Regular Lead Time	Ergotron					$1-$10,000 $10,001 or More	47.5% Negotiable
XXIV Regular Lead Time		Fern®				$1-25,000 $25,001 or More	50% Negotiable
XXV Regular Lead Time	Cultivate™					$1-$50,000 $50,001 or More	58% Negotiable
XXVI Regular Lead Time	Haworth Collection-JANUS et Cie					$1-$50,000 $50,001 or More	15% Negotiable

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
XXVII Regular Lead Time	Haworth Collection-GAN					$1 or More	10%
XXVIII Regular Lead Time	BuzziSpace					$1-$50,000 $50,001 or More	35% Negotiable
XXIX Regular Lead Time					Pergola	$1 or More	60%
XXIXI Regular Lead Time		Veda				$1 or more	55%
XXIXII Regular Lead Time		Maari				$1-$25,000 $25,001 or More	54% Negotiable

**Seller offers the above mentioned discounts on products included in this Agreement which are offered in Seller's RUSH Programs. See the current price list(s) for a description of the products included in these programs.

A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and/or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.

B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of this Agreement.

HAWORTH'S OMNIA PARTNERS MULTIPLE AWARD CONTRACT DISCOUNTS

DEALER COPY

80435 AA for orders shipping to continental U.S. locations, accessing North American price list

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/ Electrical Architectural Interiors	List Dollar Value	Dealer Discounts Product Only	Customer Discount Product Only	Dealer Margin
I Regular Lead Time	UniGroup®, PLACES®, UniGroup® Too Adaptable Components					$1-$100,000 $100,001 or More	77.5% Negotiable	71% Negotiable	22.414%
Rush**						$1 or More	67.15%	61%	15.769%
II Regular Lead Time	PREMISE®, Compose®, if®					$1-$100,000 $100,001 or More	73.45% Negotiable	68% Negotiable	17.031%
Rush**						$1 or More	60.4%	53%	15.745%
III Regular Lead Time			Beside® X Series® Casegoods V Series® Casegoods			$1-$50,000 $50,001 or More	68.5% Negotiable	63% Negotiable	14.865%
Rush**						$1 or More	62.65%	57%	13.14%
IV Regular Lead Time		Monaco®, Improv®				$1-$25,000 $25,001 or More	68.5% Negotiable	63% Negotiable	14.865%
Rush**						$1 or More	62.65%	57%	13.14%
V Regular Lead Time		X99®				$1-$25,000 $25,001 or More	67.6% Negotiable	60% Negotiable	19%
Rush**						$1 or More	59.95%	54%	12.935%
VI Regular Lead Time	Patterns™ Reside® Desking Intuity®, Active Components™,Be_Hold Storage					$1-$50,000 $50,001 or More	62.2% Negotiable	53% Negotiable	19.574%
Rush**						$1 or More	55%	41%	19.574%
VII Regular Lead Time	Pip™ Tables	Hello®, ToDo®, Openest®, Poppy™, Riverbend™, Pebble™, Cabana Lounge™, Resonate™				$1-$25,000 $25,001 or More	62.2% Negotiable	53% Negotiable	19.574%
VIII Regular Lead Time				Masters Series® Suite™		$1-$100,000 $100,001 or More	62.2% Negotiable	53% Negotiable	19.574%
Rush**						$1 or More	55%	41%	23.729%
IX Regular Lead Time		Cassis™, Candor®				$1-$25,000 $25,001 or More	64% Negotiable	55% Negotiable	20%
Rush**						$1 or More	55%	41%	23.729%
X Regular Lead Time	Planes®,Upside		Compose® Storage			$1-$50,000 $50,001 or More	66.25% Negotiable	58% Negotiable	19.643%
Rush**						$1 or More	61.3%	55%	14%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/ Electrical Architectural Interiors	List Dollar Value	Dealer Discounts Product Only	Customer Discount Product Only	Dealer Margin
XI Regular Lead Time	Belong™ & Jump®stuff Work Tools					$1-$10,000 $10,001 or More	61.75% Negotiable	48.75% Negotiable	25.366%
XII Regular Lead Time	Haworth Collection-Haworth®					$1-$50,000 $50,001 or More	55.9% Negotiable	41% Negotiable	25.254%
XIII Regular Lead Time		Very® Very® Task Zody®				$1-$25,000 $25,001 or More	62.65% Negotiable	55% Negotiable	17%
Rush**						$1 or More	57.25%	50%	14.5%
XIV Regular Lead Time					Enclose® Walls Glass	$1-$100,000 $100,001 or More	62.65% Negotiable	55% Negotiable	17%
XV Regular Lead Time	Haworth Collection - Poltrona Frau®, Cappellini®, Cassina® Haworth Collection-Pablo Designs					$1 or More	43%	15%	32.941%
XVI Regular Lead Time		Harbor Work Lounge®				$1-$50,000 $50,001 or More	58.6% Negotiable	50% Negotiable	17.2%
XVII Regular Lead Time	Haworth® Health Environments, Atwell™					$1-$50,000 $50,001 or More	63.2% Negotiable	57.2% Negotiable	14.019%
XVIII Regular Lead Time			A Series®			$1-$50,000 $50,001 or More	61% Negotiable	53% Negotiable	17.021%
XIX Regular Lead Time		Lively®				$1-$25,000 $25,001 or More	68% Negotiable	60% Negotiable	20%
XX Regular Lead Time		Soji®				$1-$25,000 $25,001 or More	60%	50%	20%
Rush**						$1 or More	53.5%	41.8%	20.103%
XXI Regular Lead Time	Workware®, Technology Products					$1-$10,000 $10,001 or More	61.75% Negotiable	55% Negotiable	15%
XXII Regular Lead Time	Everyday Office (Hop®, Jump®) Jive®, Swivel™					$1-$50,000 $50,001 or More	60% Negotiable	50% Negotiable	20%
Rush**						$1 or More	55%	45%	18.182%
XXIII Regular Lead Time	Ergotron					$1-$10,000 $10,001 or More	58% Negotiable	47.5% Negotiable	20%
XXIV Regular Lead Time		Fern®				$1-$25,000 $25,001 or More	58% Negotiable	50% Negotiable	16%
XXV Regular Lead Time	Cultivate™					$1-$50,000 $50,001 or More	64% Negotiable	58% Negotiable	14.286%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/ Electrical Architectural Interiors	List Dollar Value	Dealer Discounts Product Only	Customer Discount Product Only	Dealer Margin
XXVI Regular Lead Time	Haworth Collection-JANUS et Cie					$1-$50,000 $50,001 or More	45% Negotiable	15% Negotiable	35.294%
XXVII Regular Lead Time	Haworth Collection-GAN					$1 or More	30%	10%	22.22%
XXVIII Regular Lead Time	BuzziSpace					$1-$50,000 $50,001 or More	50% Negotiable	35% Negotiable	23.077%
XXIX Regular Lead Time					Pergola	$1 or More	60%	51.5%	17.526%
XXIXI Regular Lead Time		Veda				$1 or More	63%	55%	17.526%
XXIXII Regular Lead Time		Maari				$1-$25,000 $25,001 or More	62% Negotiable	54% Negotiable	17.391%

**Seller offers the above mentioned discounts on products included in this Agreement which are offered in Seller's RUSH Programs. See the current price list(s) for a description of the products included in these programs.

A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and/or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.

B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of this Agreement.

HAWORTH'S OMNIA PARTNERS MULTIPLE AWARD CONTRACT DISCOUNTS
CIF - CUSTOMER COPY

80435 BB for orders shipping to Non-continental U.S. and overseas International locations, accessing North American price list

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
I Regular Lead Time	UniGroup® PLACES® UniGroup® Too Adaptable Components					$1-$100,000 $100,001 or More	68% Negotiable
Rush**						$1 or More	58%
II Regular Lead Time	PREMISE® Compose®, IF					$1-$100,000 $100,001 or More	65% Negotiable
Rush**						$1 or More	50%
III Regular Lead Time			Beside® X Series® Casegoods V Series® Casegoods			$1-$50,000 $50,001 or More	60% Negotiable
Rush**						$1 or More	54%
IV Regular Lead Time		Monaco®, Improv®				$1-$25,000 $25,001 or More	60% Negotiable
Rush**						$1 or More	54%
V Regular Lead Time		X99®				$1-$25,000 $25,001 or More	57% Negotiable
Rush**						$1 or More	51%
VI Regular Lead Time	Patterns™ Reside® Desking Intuity®, Active Components™,Be_Hold Storage					$1-$50,000 $50,001 or More	50% Negotiable
Rush**						$1 or More	38%
VII Regular Lead Time	Pip™ Tables	Hello®, ToDo®, Openest®, Poppy™, Riverbend™, Pebble™, Cabana Lounge™, Resonate™				$1-$25,000 $25,001 or More	50% Negotiable
VIII Regular Lead Time				Masters Series®, Suite™		$1-$100,000 $100,001 or More	50% Negotiable
Rush**						$1 or More	38%
IX Regular Lead Time		Cassis, Candor				$1-$25,000 $25,001 or More	52% Negotiable
Rush**						$1 or More	38%
X Regular Lead Time	Planes®,Upside		Compose® Storage			$1-$50,000 $50,001 or More	55% Negotiable
Rush**						$1 or More	52%
XI Regular Lead Time	Belong™ & Jump®stuff Work Tools					$1-$10,000 $10,001 or More	45.75% Negotiable
XII Regular Lead Time	Haworth Collection-Haworth®					$1-$50,000 $50,001 or More	38% Negotiable
XIII Regular Lead Time		Very® Very® Task Zody®				$1-$25,000 $25,001 or More	52% Negotiable

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Customer Discount Product Only
Rush**						$1 or More	47%
XIV Regular Lead Time					Enclose® Walls Glass	$1-$100,000 $100,001 or More	54% Negotiable
XV Regular Lead Time	Haworth Collection - Poltrona Frau®, Cappellini®, Cassina® Haworth Collection - Pablo Design					$1 or More	12%
XVI Regular Lead Time	Harbor Work Lounge®					$1-$50,000 $50,001 or More	47% Negotiable
XVII Regular Lead Time	Haworth® Health Environments, Atwell™					$1-$50,000 $50,001 or More	54.2% Negotiable
XVIII Regular Lead Time			A Series®			$1-$50,000 $50,001 or More	50% Negotiable
XIX Regular Lead Time		Lively®				$1-$25,000 $25,001 or More	57% Negotiable
XX Regular Lead Time		Soji®				$1-$25,000 $25,001 or More	47% Negotiable
XXI Regular Lead Time	Workware®, Technology Products					$1-$10,000 $10,001 or More	52% Negotiable
XXII Regular Lead Time	Everyday Office (Hop®, Jump®) Jive®, Swivel™					$1-$50,000 $50,001 or More	47% Negotiable
XXIII Regular Lead Time	Ergotron					$1-$10,000 $10,001 or More	44.5% Negotiable
XXIV Regular Lead Time		Fern®				$1-$25,000 $25,001 or More	47% Negotiable
XXV Regular Lead Time	Cultivate™					$1-$50,000 $50,001 or More	55%
XXVI Regular Lead Time	Haworth Collection- JANUS et Cie					$1-$50,000 $50,001 or More	12% Negotiable
XXVII Regular Lead Time	Haworth Collection- GAN					$1 or More	7%
XXVIII Regular Lead Time	BuzziSpace					$1-$50,000 $50,001 or More	32% Negotiable
XXVIII Regular Lead Time					Pergola	$1 or More	47%
XXIX Regular Lead Time		Veda				$1 or More	50.4%
XXIXI Regular Lead Time		Maari				$1-$25,000 $25,001 or More	51% Negotiable

**Seller offers the above mentioned discounts on products included in this Agreement which are offered in Seller's RUSH Programs. See the current price list(s) for a description of the products included in these programs.

A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and/or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.

B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of this Agreement.

HAWORTH'S OMNIA PARTNERS MULTIPLE AWARD CONTRACT DISCOUNTS
CIF - DEALER COPY

80435 BB for orders shipping to Non-continental U.S. and overseas International locations, accessing North American price list

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Dealer Discount Product Only	Customer Discount Product Only	Dealer Margin
I Regular Lead Time	UniGroup® PLACES® UniGroup® Too Adaptable Components					$1-$100,000 $100,001 or More	74.5% Negotiable	68% Negotiable	20.313%
Rush**						$1 or More	64.15%	58%	14.643%
II Regular Lead Time	PREMISE® Compose®, IF					$1-$100,000 $100,001 or More	70.45% Negotiable	65% Negotiable	15.571%
Rush**						$1 or More	57.4%	50%	14.8%
III Regular Lead Time			Beside® X Series® Casegoods V Series® Casegoods			$1-$50,000 $50,001 or More	65.5% Negotiable	60% Negotiable	13.75%
Rush**						$1 or More	59.65%	54%	12.285%
IV Regular Lead Time		Monaco®, Improv®				$1-$25,000 $25,001 or More	65.5% Negotiable	60% Negotiable	13.75%
Rush**						$1 or More	59.65%	54%	12.283%
V Regular Lead Time		X99®				$1-$25,000 $25,001 or More	64.6% Negotiable	57% Negotiable	17.674%
Rush**						$1 or More	56.95%	51%	12.143%
VI Regular Lead Time	Patterns™ Reside® Desking Intuity®, Active Components™ Be_Hold Storage					$1-$50,000 $50,001 or More	59.2% Negotiable	50% Negotiable	18.4%
Rush**						$1 or More	55%	38%	27.419%
VII Regular Lead Time	Pip™ Tables	Hello®, ToDo®, Openest®, Poppy™, Riverbend™, Pebble™, Cabana Lounge™, Resonate™				$1-$25,000 $25,001 or More	59.2% Negotiable	50% Negotiable	18.4%
Rush**						$1 or More	55%	38%	27.419%
VIII Regular Lead Time				Masters Series®, Suite™		$1-$100,000 $100,001 or More	59.2% Negotiable	50% Negotiable	18.4%
Rush**						$1 or More	55%	38%	27.419%
IX Regular Lead Time		Cassis, Candor				$1-$25,000 $25,001 or More	61% Negotiable	52% Negotiable	18.75%
Rush**						$1 or More	55%	38%	27.419%
X Regular Lead Time	Planes®, Upside		Compose® Storage			$1-$50,000 $50,001 or More	63.25% Negotiable	55% Negotiable	18.333%
Rush**						$1 or More	58.3%	52%	13.125%
XI Regular Lead Time	Belong™ & Jump®stuff Work Tools					$1-$10,000 $10,001 or More	58.75% Negotiable	45.75% Negotiable	23.963%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Dealer Discount Product Only	Customer Discount Product Only	Dealer Margin
XII Regular Lead Time	Haworth Collection- Haworth®					$1-$50,000 $50,001 or More	52.9% Negotiable	38% Negotiable	24.032%
XIII Regular Lead Time		Very® Very® Task Zody®				$1-$25,000 $25,001 or More	59.65% Negotiable	52% Negotiable	15.938%
Rush**						$1 or More	53.25%	47%	11.792%
XIV Regular Lead Time					Enclose® Walls Glass	$1-$100,000 $100,001 or More	60.55% Negotiable	54% Negotiable	14.239%
XV Regular Lead Time	Haworth Collection - Poltrona Frau®, Cappellini®, Cassina® Haworth Collection – Pablo Design					$1 or More	40%	12%	31.818%
XVI Regular Lead Time	Harbor Work Lounge®					$1-$50,000 $50,001 or More	55.6% Negotiable	47% Negotiable	16.226%
XVII Regular Lead Time	Haworth® Health Environments, Atwell™					$1-$50,000 $50,001 or More	60.2% Negotiable	54.2% Negotiable	13.1%
XVIII Regular Lead Time			A Series®			$1-$50,000 $50,001 or More	58% Negotiable	50% Negotiable	16%
XIX Regular Lead Time		Lively®				$1-$25,000 $25,001 or More	65% Negotiable	57% Negotiable	18.605%
XX Regular Lead Time		Soji®				$1-$25,000 $25,001 or More	57% Negotiable	47% Negotiable	18.868%
XXI Regular Lead Time	Workware®, Technology Products					$1-$10,000 $10,001 or More	58.75% Negotiable	52% Negotiable	14.063%
XXII Regular Lead Time	Everyday Office (Hop®, Jump®) Jive®, Swivel™					$1-$50,000 $50,001 or More	57% Negotiable	47% Negotiable	18.868%
XXIII Regular Lead Time	Ergotron					$1-$10,000 $10,001 or More	55% Negotiable	44.5% Negotiable	18.919%
XXIV Regular Lead Time		Fern®				$1-$25,000 $25,001 or More	55% Negotiable	47% Negotiable	15.094%
XXV Regular Lead Time	Cultivate™					$1-$50,000 $50,0001 or More	61%	55%	13.333%
XXVI Regular Lead Time	Haworth Collection- JANUS et Cie					$1-$50,000 $50,001 or More	42% Negotiable	12% Negotiable	34.091%
XXVII Regular Lead Time	Haworth Collection- GAN					$1 or More	27%	7%	21.5%
XXVIII Regular Lead Time	BuzziSpace					$1-$50,000 $50,001 or More	47% Negotiable	32% Negotiable	22.059%
XXIX Regular Lead Time					Pergola	$1 or More	55.5%	47%	16.505%

Product Group	Systems, Tables and Healthcare Products	Seating	Freestanding	Wood Casegoods & Wood Tables	Flooring/Electrical Architectural Interiors	List Dollar Value	Dealer Discount Product Only	Customer Discount Product Only	Dealer Margin
XXIXI Regular Lead Time		Veda				$1 or More	58.4%	50.4%	16.129%
XXIXI Regular Lead Time		Maari				$1-$25,000 $25,001 or More	59% Negotiable	51% Negotiable	16.327%

**Seller offers the above mentioned discounts on products included in this Agreement which are offered in Seller's RUSH Programs. See the current price list(s) for a description of the products included in these programs.

A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and/or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.

B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of this Agreement.

2. OPTION #1 - FIXED PERCENTAGE (%) DISCOUNT ON INSTALLATION SERVICES:	
Percentages listed below are to be subtracted from the discounts for an individual product listed on the previous pages. For example, the product only discount for Unigroup is listed as 71%. For Basic Installation – Normal Hours the discount would be 61%.	
Basic Installation - Normal Hours	10%
Basic Installation - After Hours	15%
Expanded Installation - Normal Hours	18%
Expanded Installation - After Hours	27%
OPTION #2 - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS:	
Basic Installation - Normal Hours	$28 - 36
Basic Installation - After Hours	$39 - $54
Expanded Installation - Normal Hours	$35 - $45
Expanded Installation - After Hours	$52.5 - $67.5
Design	$28 - $36
Project Management	$35 - $45
Asset Management	$18 - $28
Refurbishment	$32 - $42
Subject to change based on geographic area, prevailing wage requirements and other factors.	

3. FIXED MONTHLY RATE FOR STORAGE OPTIONS:		
STANDARD FIXED MONTHLY RATE	**MONTHLY RATE / FT2**	**MONTHLY RATE / FT3**
Negotiable per location	$1.25	$1.95

4. PRICING INCENTIVES BEYOND THE STANDARD DISCOUNT:	
DESCRIPTION	**ADDITIONAL PERCENTAGE (%) DISCOUNT**
Accessories & Technology (List Volume > $10,000)	1 - 4%
Seating (List Volume >$25,000)	1 - 4%
Haworth Collection & Healthcare (List Volume > $50,000)	1 - 4%
Storage and Tables (List Volume > $50,000)	1 - 4%
Systems (List Volume > $100,000)	1 - 4%
Walls and Wood (List Volume > $100,000)	1 - 4%
Haworth is offering low first tier pricing with negotiable discount ranges established, based on individual product list volume. In addition, we will offer a Sole Source pricing option to any OMNIA participating agency that selects Haworth as its sole source provider within the terms of the OMNIA contract. This option will provide deeper discounts than the standard OMNIA contract and would require agencies to sign an agreement acknowledging Haworth as their single source provider.	

OMNIA PARTNERS COOPERATIVE PROGRAM

Save Time + Money With A Competitively Sourced Cooperative Contract

AIS & OMNIA Partners, Public Sector
Lead Agency: Region 4 ESC-TX
Contract Number: R191801
Last Updated 8/26/2021. Entire AIS Product offering available on OMNIA.

Need furniture fast?

With AIS and OMNIA Partners, Public Sector national cooperative contract we've made ordering furniture simple and easy. AIS offers many options including Express Seating solutions that ship in three days and our Divi Fast Track program available to ship in 10 days.

OMNIA Partners, Public Sector national cooperative contract has been competitively solicited and publicly awarded by Region 4 Education Service Center and can be viewed **here**. With AIS and OMNIA partners you have One Point of Contact, One Vendor and One Purchase Order.

To Locate a AIS Rep Near you: https://www.ais-inc.com/contact/find-a-rep email omniapartners@ais-inc.com or call 800.434.7400

OMNIA® PARTNERS AIS

RETURNING TO WORK

MODIFICATIONS FOR EMPLOYEE WELL-BEING

Getting Back To Work: What To Expect

There's a new normal evolving for workplace needs. As we return to work, we know the workplace will look much different than before as we strive to address the wellbeing of employees. The orientation of workstations may shift and there will be more screens introduced, higher panels added, and mobile dividers sought. Aspects of Social Distancing within the workplace will be reinforced through design. AIS is committed to providing a healthy workspace with many standard product solutions that can be easily added or retrofitted into your workplace today.

Before

After

Calibrate Community Workwall

Social Distancing Made Easier

AIS Screens are a simple way to provide enclosure, encourage social distancing, and create peace-of mind for employers and their employees returning to work. Our screen options are easy to retrofit on site and can help build for the changing needs of the future.

Day-to-Day PowerBeam with Height Adjustable Tables

Calibrate Conferencing

Day-to-Day Height Adjustable Table

FURNITURE FOR PRIVATE OFFICES OR MEETING SPACES

State Government

Local Government

Higher Education

K-12 Education

Nonprofit Organizations

Calibrate® Series has you covered—case closed. This collection of high quality laminate casegoods and conferencing solutions look great and perform well year after year. You'll appreciate the many finish choices, hardware options and styles to choose from. Best of all, it won't break the bank.

Calibrate Series Casegoods, Natick™ Task Seating with headrest, Grafton™ Guest Seating

Calibrate Series Casegoods, Natick Task Seating, Grafton Guest Seating

Day-to-Day Table with Natick Seating. LB Ottomans

Calibrate Conferencing Table and Buffet, Devens Seating, Mobile Whiteboard

State Government

Local Government

Higher Education

K-12 Education

Nonprofit Organizations

A RANGE OF WORKSTATIONS TO SUPPORT YOUR TEAMS

Open Plan

Open landscape offices continue to resonate. And we've got the right products to fill 'em—like Divi® and Matrix®. These panel-based systems offer high panels for privacy and low panels that keep employees close to the action. For benching, we designed Oxygen® and Day-to-Day® PowerBeam—two proven desking solutions for the open plan. With a variety of storage and screen options, we've got the open plan solutions to help define space and support individual needs.

Calibrate Community with Cantilevered Overheads

Matrix Panel System and Volker Cubes with Day-to-Day Table

Oxygen Workstation with Calibrate Series Storage and Bolton Task Seating

Divi Fast Track with Day-to-Day Height Adjustable Tables, Devens Task Seating and Volker Cubes

CREATE SMART SPACES WITH AIS

State Government

Local Government

Higher Education

K-12 Education

Nonprofit Organizations

Training Rooms

Flip top, height adjustable, and powered table options create concentrative, interactive, and effective training rooms. Choose from a variety of seating to support collaborative needs and support user's comfort and wellness.





Working Lounge

Individual, small team, or collaborative meeting spaces provide comfort, relaxation and dedicated focus time.


Multi-Purpose Spaces and Computer Labs

Create engaging and flexible spaces with the level of technology support you need. From casual learning places to training and seminar rooms, AIS has you covered.


State Government

Local Government

Higher Education

K-12 Education

Nonprofit Organizations

YOU'LL APPRECIATE EVERYTHING THAT'S POSSIBLE WITH AIS

Classrooms and Labs

Instruct large or small groups of students utilizing durable and flexible seating choices in combination with conference, height adjustable, powered and flip tables.

Auditoriums and Lecture Halls

AIS stacks up to the challenge.

Cafes, and more...

Create cafes with energy providing students and faculty the platform to collaborate and socialize. A variety of table heights and seating choices ensure comfort and refreshment for every user. Storage lockers placed throughout the building provide accessible storage.

SAVE TIME + MONEY WITH OMNIA PARTNERS AND AIS

OMNIA Partners, Public Sector national cooperative contract has been competitively solicited and publicly awarded by Region 4 Education Service Center and is available through AIS. With this contract there are no fees, minimums or obligations to participate.

OMNIA PARTNERS PROGRAM ORDER REQUIREMENTS

How do I place an order with AIS?
Your AIS Representative will work with you to locate AIS Authorized dealer, who can provide design, ordering, pricing and installation. Working with your local dealer will ensure you have the proper ordering and pricing information.

How can I find a local AIS representative?
Find a Rep

Who do I issue the purchase order to?
Purchase orders should be issued to your local AIS authorized dealer. Services are available from the local dealer directly in accordance with the OMNIA Partners program pricing. The local selling dealer is responsible for typical order management, order acknowledgment, warranty/service, and orientation functions.

Are there other discounts in addition to the pricing available?
Standard pricing is available here. For orders over $500,000 please contact your local AIS Representative.

NOTE: Effective 09/13/2021, a 5% temporary surcharge will be added to purchase price of products only. Temporary surcharge does not apply to design fees, project management fees, delivery and installation.

Need support or have a question?
Locate an AIS Rep near you: https://www.ais-inc.com/contact/find-a-rep
email omniapartners@ais-inc.com or call 800.434.7400

OMNIA Partners, Public Sector national cooperative contract has been competitively solicited and publicly awarded by Region 4 Education Service Center and can be viewed **here.**

CONTRACT, ORDERING & CONTACT INFORMATION

Contract Information

OMNIA Partners, Public Sector
Furniture, Installation and Related Services
Region 4 ESC-TX
Contract Number: R191801
May 1, 2020 to April 30, 2023

OMNIA Partners, Public Sector national cooperative contract has been competitively solicited and publicly awarded by Region 4 Education Service Center and can be viewed **here.**

Locate an AIS Rep near you: https://www.ais-inc.com/contact/find-a-rep
email omniapartners@ais-inc.com or call 800.434.7400

Systems, Casegoods, Tables, Universal, Accessories & All Screens

Discounting for all finish grades

List Price of Order	OMNIA Participant Discount
$1-$30,000	74.5%
$30,001-$300,000	79%
$300,001-$500,000	81%
$500,000 +	Negotiable

Divi Fast Track

Discounting for Divi Fast Track

List Price of Order	OMNIA Participant Discount
$1-$30,000	76%
$30,001-$300,000	81%
$300,001-$500,000	83%

Seating (Includes Express)

Discounting for Standard and Express Seating

List Price of Order	OMNIA Participant Discount
$1+	63%

Surcharge

NOTE: Effective 09/13/2021, a 5% temporary surcharge will be added to purchase price of products only.
Temporary surcharge does not apply to design fees, project management fees, delivery and installation.

Contact Information

omniapartners@ais-inc.com
800.434.7400
www.ais-inc.com

OMNIA orders include free freight to all locations within the United States and to freight forwarders for AK & HI orders. For outbound freight from a freight forwarder – dealer is responsible for arranging and quoting.

No Small Orders Fees

Dock Delivery: Included in contract pricing and executed by a variety of furniture carriers

Inside Delivery: Quoted on individual basis by dealer. Cost varies due variety of circumstances including, but not limited to: access to loading dock, freight elevator, normal hours, overtime, weekend, Union, non-Union, etc.

Deliver & Installation: Quoted on a per project basis and subject to same variations as inside delivery.

Work from Home or Residential Deliveries:
AIS offers Residential/FedEx deliveries on Height Adjustable Tables and/or Seating for those working remotely. Please note: "FedEx Residential Threshold Delivery" at time of order placement. A flat rate of $35 per seating unit and $75 for Height Adjustable Table unit are added to the participant unit cost when FedEx Threshold placement is required. AIS strongly discourages LTL shipment to non-dock/ residential deliveries as they require offload assistance from truck to door.

Georgia

Contract #:
99999-001-SPD0000100-0075

Expires:
February 2, 2022

Pricing:
OFS and Carolina: 2020 Price lists and 2% tariff

Discounts: (OFS and Carolina)
$ 1 - $200,000 NET per Order
54% Dock Delivery
51% Inside Delivery
49% Delivered & Installed
**Plus 2% tariff surcharge until further notice*

Volume Discount:
Any Single Order $200,001 NET and over
54.92% Dock Delivery
51.98% Inside Delivery
50.02% Delivered & Installed
**Plus 2% tariff surcharge until further notice*

**Effective March 1, 2019 a 2% tariff surcharge on State of Georgia orders will be required on all OFS and Carolina State Contract orders. This has been approved by DOAS and is a direct bill to the state on each order. Please add this surcharge to all quotes as a line item based on the state net product cost.*

Ordering: (Orders may be placed via TGM)
OFS
1204 East 6th Street
Huntingburg, IN 47542

Order_Entry@ofs.com
Fax: 812.683.7256

Authorized Dealers:
Advent, Albany
CWC, Atlanta
Carrollton Office Equipment, Carrollton
Corporate Environments, Atlanta
Dekalb Office Environments, Alpharetta
Diversified Resource Group, Peachtree Corners
Dunwody Design Development, Macon
Jeannetta Design Associates, Buford
Lee Office, Valdosta
Malone Office Environments, Columbus
Mason, Inc., Savannah
McGarity's, Gainesville
McWaters, Savannah
Modern Business
National Office Systems, Savannah
Office Creations, Suwanee
Office Images, Inc., Roswell
Office Interiors, Atlanta
Turner Boone, Atlanta
Fowler Office

Categories Awarded:
C1 Casegoods Ready To Assemble Laminate
C3 Casegoods Ready To Assemble Wood
C4 Casegoods Ready To Use Laminate
C6 Casegoods Ready To Use Wood
C9 Modular Cafeteria Tables
C10 Modular Carrels-Library
C11 Modular Classroom Furniture
C14 Modular Conference Room Furniture
C25 Seating – Armless, Benches, Conference, Ergonomic,
Guest, Lounge, Stools, Task Chairs

Minimum Order Fees:
No

Sales Information:
John Shannon - Education Vertical Market Manager
404-384-8006
Jshannon@ofs.com

Penny Heritage-South Georgia District Manager
912-484-3199
PHeritage@ofs.com

Contract Information:
Anna McClelland, VP-Specialty Markets
704-771-9003
AMcClelland@ofs.com

Andrea Whitworth, Contracts Manager
866-637-9328 x8129
AWhitworth@ofs.com

Coming Soon: Contract Document

Coming Soon: State of Georgia Home Page

Contracts

OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities)

We focus on our customers by providing high quality, design-oriented products at price points and service levels unparalleled in the marketplace. Leverage the purchasing power of our OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) Contract and have peace of mind that you'll be receiving the best products at the best prices with the best service.

Experience the "Enwork Difference" Today.

OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) Number: R191819

Time Period: The contract period is from 9/1/2020 – 04/30/2023.

Who is eligible to utilize OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) :
OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) contracts are available for the use and benefit of governmental entities complying with state procurement laws and regulations. Examples of participating members are:

- K-12 Schools
- Cities/Municipalities
- Counties
- State Colleges and Universities
- Religious Organizations
- Private Schools
- Charter Schools

- Private Colleges and Universities
- Non-Profits
- Charitable Organizations

Public agencies must register to participate. Registration is free and agencies may begin using the contract immediately after registering.

The 3 Ps:

Products:
Tables, Grid Environments, Steel Desks and Storage, Laminate and Wood Casegoods, and Support Furniture. With multiple product platforms in an array of finish and design options, finding a product suitable to fit your needs is easy. If not, we're here to help. Quote inquiries or requests can be directed to designteam@enwork.com, referencing "products and pricing apply per OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) Contract 4142204."

Pricing:

- $0 – $30,000 List: 60%
- $30,001 – $60,000 List: 63%
- $60,001 – $120,000 List: 65%
- $120,001 List + : 67%
- Projects over $250,000, discounts are negotiable.

List prices are based on products available for purchase in Price List V17. Annual price list updates will occur 5/1, pending approval from OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) and the same date every year thereafter. Quote inquiries or requests can be directed to designteam@enwork.com, referencing "products and pricing apply per OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) Contract R191819."

Payment:
Net 30 terms have been established for this contract. Each invoice shall be itemized with adequate detail, matching the line item/s on the purchase order, and shall be sent in accordance with the buyer's billing terms and conditions. Supporting documentation shall accompany an invoice/s per request. Acceptable forms of payment include check, EFT, or credit card.

Service:
Educated, experienced, and ready to serve. With a Rep Channel and Dealer Network covering all 50 states, requests for pricing, design, and installation services is just a call, email, or an in-person consultation away. Contact us today to find a local Rep or Dealer near you.

- Design services have been negotiated at a ceiling price of $60/hr.
- Installation (non-union) services shall be no more than $50/hr.

Ordering Information:
Product is FOB Enwork freight prepaid in the continental United States. Title passes to dealer when it leaves our dock. Standard delivery procedure includes transporation of the shipment to the destination loading dock to be unloaded by the consignee. Truck drivers are required only to bring the merchandise to the tailgate of their vehicle. Consignee must be present to inspect and sign for the delivery. If the consignee is not available at time of delivery, additional delivery fees such as storage charges and/or re-delivery may be assessed.

Orders less than $1500 net are assessed a $150 net freight fee. Exception – orders less than $100 net that can be sent FedEx (e.g. small legs, brackets, and lighting) have no freight fee. A $30 freight fee per chair or box applies to chair orders of 1-3 units. For orders of 4 or more chairs, a freight fee of $150 net is applied to orders less than $1500 net.

Requests for lift gate service, inside delivery, or special services/equipment (e.g. box trucks in big cities) may require additional shipping fees. Fees for lift gate service on small orders that fit on a box truck are $200. Fees for lift gates on larger orders that require a full 53-foot truck will be higher and must be quoted on a case-by-case basis. Lift gate options on full-trucks only exist on a small percentage of trucks thus driving incremental shipping costs that will be billed on a per-order basis. Call your customer service representative for more information.

Dealers are authorized to accept orders and perform billing on our behalf for this contract. Due to tax implications, Enwork can only accept direct orders from OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) members who are tax exempt, requiring a member's tax exempt certificate be on file prior to purchase. A copy of the OMNIA Partners

National Contract (Formerly NIPA, TCPN, and US Communities) member's purchase order needs to accompany the order. Members may use the following address format when placing direct:

Enwork
c/o (name of Participating Dealer)
12900 Christopher Dr.
Lowell, MI 49331-9420

Orders issued to Enwork shall reference "products and pricing apply per OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) Contract #R142204." Orders may be emailed to orders@enwork.com. Fax 888.433.2128 and hard copy mailing is also acceptable. We request clean orders are placed for timely order entry purposes. Complete, accurate orders can help minimize clarification questions, contribute to better turnaround times on acknowledgments and adherence to publicized lead times for products purchased, and improve overall efficiency.

Contact Information
Still have lingering questions and want to learn more about our contract or OMNIA Partners National Contract (Formerly NIPA, TCPN, and US Communities) in general?
Feel free to contact George Kudwa, Contract Administrator, at 616.987.9445 or gkudwa@enwork.com

OMNIA Partners (Lead Agency Region 4 ESC)

CONTRACT DETAILS R191803

- OMNIA Partners, Public Sector (Lead Agency Region 4 ESC)
- Contract #: R191803
- Contract Period: May 1, 2020 - April 30, 2023
- Price List: June 1, 2021 SitOnIt Seating Price List (Zone 1 in CAP)
- TVR#: 914440
- Products
    - Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating.
    - Lounge seating, modular seating, benches, ottomans and occasional/cube tables.
    - Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.
- Volume Discount:

Tier (List Price)	Delivered Tailgate	Inside Delivery	Delivered & Installed
Tier 1: $1 - $50,000	54%	52%	50%
Tier 2: $50,001 - $100,000	56%	54%	52%
Tier 3: $100,001 - $250,000	58%	56%	54%
Tier 4: $250,001 and up	Negotiable	Negotiable	Negotiable

- Payment Terms: Net 10 -1% Discount, Net 30

- Credit Card will be accepted
- Upholstered Seating Delivery:
    - Ships within 2 business days using express fabrics ARO
    - Ships within 2 business days using all other fabrics ARO
    - Ships within 10 business days using leather ARO
- Lounge Seating Delivery:
    - Ships within 10 business days using express fabrics ARO
- Please verify fabric grades on the SitOnIt Seating website before ordering
- Ships within 2 days: Anti-Fatigue Mat, Corner Sleeve, CPU Holders, Current Power, High Tide 4; High Tide Corner, Keyboard Mechanisms, Lift and Lock, Premium Lift and Lock, Sit-to-Stand, Keyboard Trays, Longboard, Crescent Board, Mini Platform, Laptop Tray; Adapter, Laptop Drawer, Mobile Pedestals, Monitor Arms, Ocala Bases, Pencil Drawer, Plastic Shells, Switchback Bases, Tensor Bases, Value Lighting, Voyager 2-Stage/3-Leg Bases, Wire Management
- Ships within 3 days: Mobile Pedestal Cushions, Modesty Screens, Doodle Screens, Prise Benching, Sector Screens, Standard Worksurfaces
- Stain-to-Match ships within 15 days
- Tablet Arms ships within 21 days
- Custom Laminates ships within 30 days
- Cancellation: Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by

Exemplis. In the event cancellation is accepted by Exemplis, cancellation charges may be for the entire amount of the order.

- PO Instructions: Orders must have contract number or reference OMNIA Partners (Lead Agency Region 4 ESC) to receive this contract's discounting. The end user must also register with omniapartners.com/publicsector. The name of the registered End User must appear in full on the PO.
- Warranty: Please refer to Warranty page

OMNIA PARTNERS

8/10/2021

Contract R191806

CONTRACT EXPIRATION
April 30, 2023

APPLICABLE PRICE LIST
5.3.2021 (entire offering except Vision & Lok)
6.1.2021 (Vision)
7.1.2021 (Lok)
**2% temporary material surcharge applies

DISCOUNT
54% off of list Dock Delivery (direct shipment to enduser)
53% off of list Inside Delivery (by servicing dealer)
52% off of list Delivered & Installed (bring to point of use, uncrate, standard assembly, ready to use)

INSTALLATION AND OTHER CHARGES
Normal delivery and installation: $60.00 to $95.00 per man hour
After hours delivery and installation: $100.00 to $150.00 per man hour
Dealer provided Design Fees: $65.00 to $75.00 per hour

ORDER ADDRESS
JSI
c/o Dealer of Record
225 Clay Street
Jasper, Indiana 47546

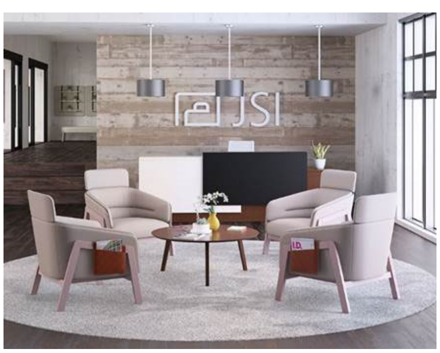
SHIPPING TERMS
4-7 weeks ARO

DELIVERY TERMS
FOB Destination, standard dock delivery
*Orders less than $1000.00 net will incur a $75.00 net per order handling fee

PAYMENT TERMS
1% 15, net 30 days

WARRANTY
Limited Lifetime Warranty

CONTACT
(800) 457-4511 to reach your
Customer Service Representative



Part of the Jasper Group family of brands, JSI is furniture for business interiors.

The JSI brand manufactures seating and casegoods in traditional, transitional and contemporary styles. Not to mention a full range of seating from task to lounge. When the doors first opened, we built our reputation through long-lasting, quality wood office chairs; now we've integrated ergonomics and office dynamics into our seating and casegoods offerings.

JSI JASPER GROUP BRAND™

jsifurniture.com
800.457.4511
812.482.3204 O
812.482.1548 F
225 Clay Street
Jasper, Indiana 47546

MADE IN THE USA BY JASPER GROUP

RESOLUTION NO. ________________

STATE OF GEORGIA
COUNTY FULTON

RESOLUTION OF THE CITY OF SANDY SPRINGS PUBLIC FACILITIES AUTHORITY TO AUTHORIZE CONTRACT AWARD TO OFFICE IMAGES FOR THE PURCHASE OF FURNITURE FOR FIRE STATION 2, AND TO AUTHORIZE THE CITY MANAGER TO EXECUTE THE CONTRACT

WHEREAS, the City of Sandy Springs Public Facilities Authority ("PFA") desires to furnish the interior of the new fire station 2 located at 135 Johnson Ferry Road in the City ("Project"); and

WHEREAS, pursuant to a competitive procurement and contract award, Hussey Gay Bell architectural firm ("Architect") partnered with Jericho Design Group to design the interior of the Project; and

WHEREAS, to maintain consistency in the government buildings in City Springs, the Architect, in consultation with the PFA and representatives of the City of Sandy Springs ("City"), desires to engage Office Images as the vendor to purchase furniture and workstations ("Furniture") for the Project; and

WHEREAS, Office Images is a qualified vendor of OMNIA Partners, the largest and most trusted cooperative purchasing organization for public sector procurement, and was used to purchase the Furniture for Sandy Springs City Hall; and

WHEREAS, Office Images has proposed a total cost of $169,663.56 to purchase the Furniture; and

WHEREAS, the Project budget for Furniture and equipment for the Project is $175,000.00; and

WHEREAS, the PFA desires to make contract award to Office Images in the amount of $169,663.56 to purchase the Furniture for the Project, based the proposal presented by Office Images;

NOW THEREFORE, BE IT RESOLVED by the members of the City of Sandy Springs Public Facilities Authority on ______________________, 2021, at 6:00 p.m., as follows:

1. Office Images is hereby awarded a contract in the amount of $169,663.56 as vendor for the Furniture; and

2. Subject to approval of the Sandy Springs City Attorney and Finance Director, the Sandy Springs City Manager and appropriate authorized City officials are hereby authorized to execute a contract with Office Images for the Furniture and to take any and all actions necessary to effectuate the intent of this resolution.

RESOLVED this the _________ day of ______________________, 2021.

Approved:

____
Russell K. Paul, General Manager

Attest:

____
Raquel Gonzalez, Secretary

(SEAL)

PFA RESOLUTION NO: ______________

STATE OF GEORGIA

COUNTY FULTON

A RESOLUTION TO AUTHORIZE THE ACCEPTANCE BY THE CITY OF SANDY SPRINGS PUBLIC FACILITIES AUTHORITY OF A GIFT OF FEE SIMPLE TITLE TO A CERTAIN TRACT OR PARCEL OF LAND LOCATED IN LAND LOT 125 OF THE 17th DISTRICT, FULTON COUNTY, GEORGIA, SHOWN AS 254 JOHNSON FERRY ROAD AND TO TAKE ANY AND ALL ACTION REQUIRED TO BE TAKEN TO EFFECTUATE THE TRANSFER OF TITLE OF SAID PROPERTY.

WHEREAS, Fulton County, Georgia (the "Donor") presently owns that certain tract or parcel of land located in Land Lot 125 of the 17th Land District, Fulton County, Georgia, known as "254 Johnson Ferry Road, Sandy Springs, Georgia," (the "Property"); and

WHEREAS, the Donor wishes to convey to the City of Sandy Springs Public Facilities Authority (the "PFA") Fee Simple title to the Property as depicted on Exhibit A attached hereto and incorporated herein (the "Deed"); and

WHEREAS, the deed shall be recorded upon the real property records of Fulton County, Georgia pursuant to a deed in substantially the form of Exhibit A attached hereto and incorporated herein; and

WHEREAS, the PFA wishes to accept the deed and the property evidenced thereby as offered by the Donor and to take such action as is necessary to effectuate the change in ownership of the Property from the Donor to the PFA;

NOW THEREFORE, BE IT RESOLVED by the City of Sandy Springs Public Facilities Authority as follows:

(a) that the acceptance of the Gift of Deed to the Property as a gift from the Donor is hereby authorized and approved, in substantially the form attached hereto as Exhibit A and such other documents as may be required to consummate the transaction; and

(b) that the Deed shall be transferred subject to the restriction that the property be used solely for a public purpose and this restrictive covenant shall run with the land. In the event the property ceases to be used for a public purpose, the legal title to said property shall immediately revert to GRANTOR, its successors and assigns.; and

(c) that, the Chairman is hereby designated and authorized to execute and deliver, and the City Clerk to attest, to any such documents as are required, and to do all things necessary and proper to consummate the transactions necessary to effectuate the transfer of the Property:

SO RESOLVED, this ______ day of __________________, 2021.

Approved:

____
Russell K. Paul, Chairman

Attest:

____
Raquel D. González, City Clerk

After recording return to:
City Clerk
City of Sandy Springs
1 Galambos Way
Sandy Springs, GA 30328

Cross-Reference:
Deed BK 58940, PG 178

QUIT CLAIM DEED
(254 Johnson Ferry Rd)

STATE OF GEORGIA

COUNTY OF FULTON

THIS INDENTURE, made this __________ day of ____________, 2021, between the FULTON COUNTY, GEORGIA, a political subdivision of the State of Georgia, as GRANTOR, and CITY OF SANDY SPRINGS, GEORGIA, a political subdivision of the State of Georgia, as GRANTEE;

WITNESSETH: That the GRANTOR, for and in consideration of the sum of One Dollar ($1.00) and other good and valuable consideration, has bargained and conveyed and by these presents does remise, convey and forever QUIT-CLAIM to the GRANTEE as well as to its heirs and assigns, all the right title, interest, claim or demand the GRANTOR has or may have had in and to all that all that tract or parcel of land, containing +/- 3.59 acres, lying and being in Land Lot 125 of the 17th District, Fulton County, Georgia, and being more particularly described in Exhibit "A" which is attached hereto and incorporated by reference.

THE PURPOSE of this Quit Claim Deed is to convey all GRANTOR's undivided interest in the above described property to GRANTEE.

The property to be transferred under this Quit Claim Deed is transferred subject to the restriction that the property be used solely for a public purpose and this restrictive covenant shall run with the land. In the event the property ceases to be used for a public purpose, the legal title to said property shall immediately revert to GRANTOR, its successors and assigns.

TO HAVE AND TO HOLD the said described premises to the said GRANTEE, so that neither the said GRANTOR nor its heirs, nor any other person or persons claiming under it shall at any time, by any means or ways, have, claim or demand any right or title to the aforesaid described premises or appurtenances, or any rights thereof.

IN WITNESS THEREOF, the said GRANTOR has hereunto set its hand and seal, the day and year above written.

GRANTOR

Signed, sealed and delivered this ____day of __________, 2021
in the presence of:

FULTON COUNTY, a political subdivision of the State of Georgia

____
Witness

By:________________________________
Robert L. Pitts, Chairman
Fulton County Board of Commissioners

____
[Notarial Seal]

Attest:______________________________
Tonya R. Grier
Clerk to the Commission

APPROVED AS TO FORM

____
Office of the County Attorney